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UNH Offers Grant Training Workshop for New Hampshire Companies

Tuesday, November 17, 2020

(HTTPS://WWW.UNH.EDU/UNHTODAY/NEWS/2020/11/17/UNH-OFFERS-GRANT-TRAINING-WORKSHOP-NEW-HAMPSHIRE-COMPANIES)

DURHAM, N.H.—The University of New Hampshire will offer a virtual grant training workshop Wednesday, Dec. 9, 2020, from 9 a.m.-3 p.m. New Hampshire small businesses and start-ups with less than 500 employees. The workshop is free but registration (<https://register.gotowebinar.com/register/5275971772108832270>) is required.

The federal government’s Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs can be great sources of non-dilutive capital to support research and development. Winning awards in these highly competitive \$3+ billion programs requires strategic proposals and a thorough understanding of funding agency goals.

In addition to proposal basics, the workshop will focus on the Department of Defense, providing an overview of various components, how its programs differ and how companies can find the right solicitations for their technologies. The workshop will also explore eligibility requirements, how the application process works and how to best position an application for award. The event will be led by BBC Entrepreneurial Training & Consulting, which is nationally recognized for its success in helping clients secure federal SBIR/STTR funding.

The workshop is part of a new program called FOSTER (FOcused on SBIR/STTR, Technology, Equity and Research), which is aimed at aiding New Hampshire small businesses, particularly those that are women-owned, rural-based and socially-economically disadvantaged. FOSTER is funded by the U.S. Small Business Administration and is a collaborative effort of UNHInnovation, UNH’s commercialization unit; the New Hampshire Innovation Research Center, the New Hampshire Small Business Development Center and the New Hampshire Procurement Technical Assistance Center.

Future training workshops will be offered that will focus on other agencies such as the NIH, NSF and DoE. For more information about these workshop or FOSTER, contact foster.unhi@unh.edu (<mailto:foster.unhi@unh.edu>) or visit <http://innovation.unh.edu/foster> (<http://innovation.unh.edu/foster>).

The University of New Hampshire (<http://unh.edu>) inspires innovation and transforms lives in our state, nation and world. More than 16,000 students from all 50 states and 71 countries engage with an award-winning faculty in top-ranked programs in business, engineering, law, health and human services, liberal arts and the sciences across more than 200 programs of study. As one of the nation’s highest-performing research universities, UNH partners with NASA, NOAA, NSF and NIH, and receives more than \$110 million in competitive external funding every year to further explore and define the frontiers of land, sea and space.

Media Contact

Erika Mantz (</unhtoday/contributor/erika-mantz>) | Communications and Public Affairs | erika.mantz@unh.edu (<mailto:erika.mantz@unh.edu>)



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