

6-7-2013

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Recommended Citation

Wright, Lori, "National Institutes of Health Funding Available to N.H. Small Businesses" (2013). *UNH Today*. 4269.
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Media Relations

June 7, 2013

National Institutes of Health Funding Available to N.H. Small Businesses

Seminar Offered on How to Write a Proposal to Fund Innovation and Commercialization

DURHAM, N.H. – N.H. Inspires Innovation is offering a two day seminar focused on the National Institutes of Health's Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs June 25 and June 26, 2013.

Early-stage science and technology companies in the health fields can register for this seminar which will be held at the Dartmouth Regional Technology Center in Lebanon. Register online at www.nhsbdc.org/nh-inspires-innovation.

This seminar will address how to find a solicitation and define your project, how to address the components of a proposal including commercialization planning and an National Institutes of Health (NIH) budget, how to meet the unique requirements of the NIH and the expectations of its reviewers and how to navigate the electronic submission process.

Mary Collins, state director, New Hampshire Small Business Development Center (NH SBDC) said, "Entrepreneurs in the health fields should seriously consider applying for federal SBIR and STTR grants to fund their development and commercialization activities."

"Submitting an SBIR or STTR proposal is a rigorous process" said Marc Sedam, executive director, New Hampshire Innovation Research Center. "For those who are exploring the process and for those who have decided to submit a proposal for the National Institutes of Health, the workshop will dive deep into actual proposal preparation."

Presenter Lisa Kurek has been developing technology companies as a Managing Partner, BBC etc. since 1997. With degrees in biomedical engineering, she has worked in both large, publicly held corporations as well as small start-ups in product development, business development, sales and product management. She is an energetic, dynamic instructor and is very knowledgeable about SBIRs and STTRs.

NH Inspires Innovation brings SBIR and STTR information, training and consulting to New Hampshire to increase federal- and state-funded research partnerships and is a collaboration between the New Hampshire Innovation Research Center, the New Hampshire Small Business Development Center and the University of New Hampshire. More than \$2.4 billion is available annually in high-risk, non-dilutive capital for SBIR and STTR programs to encourage technology-based innovative businesses to explore ideas and profit from their commercialization.

The NH Innovation Research Center (NHIRC) was created in 1991 by the New Hampshire Legislature to support innovations through industry and university collaborations, thereby increasing the number of quality jobs in the state. Since its inception, the NHIRC has helped create more than 650 jobs throughout the state and its awardees have received over \$900M in follow-on capital. For more information, visit <http://www.nhirc.unh.edu/>.

NH SBDC is an outreach program of the University of New Hampshire's Peter T. Paul College of Business and Economics, and a cooperative venture of the U.S. Small Business Administration, the New Hampshire

Department of Resources and Economic Development, the University System of New Hampshire, and the private sector. A part of 64 SBDC programs nationwide, the NH SBDC was fully accredited in 2010 by the Association of Small Business Development Centers. The NH SBDC has advised businesses for 29 years, helping 8,000 businesses create and retain more than 4,300 jobs and raise \$200 million in capital over the last decade.

The University of New Hampshire, founded in 1866, is a world-class public research university with the feel of a New England liberal arts college. A land, sea, and space-grant university, UNH is the state's flagship public institution, enrolling 12,200 undergraduate and 2,300 graduate students.

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