

## Media Relations

October 23, 2012

### Compensation in a Family Business Is Topic of UNH Business Event Nov. 14

DURHAM, N.H. – Compensation for employees of family businesses can often be one of the most sensitive and complex issues that owners must manage. The University of New Hampshire Center for Family Business will address this complex topic Wednesday, Nov. 14, 2012, at the business event “Let’s Talk Compensation in the Family Business.”

The program begins at 8:30 a.m. at Granite State College in Concord. Registration and coffee begins at 8 a.m. Lunch and networking will follow at noon.

This program will discuss the tools that can be used and the business and tax issues related to compensation, including the use of bonus plans, deferred compensation arrangements and the various forms of equity, and phantom equity as part of both on-going operations and business succession planning.

The program will be presented by Peter Chandler, CPA, Baker Newman & Noyes; Rob Ravenelle, Pierce Atwood; and Charles Schultz, an executive pay specialist from CFS Consulting.

Register by Wednesday, Nov. 7, 2012. The program is available to members of the Center for Family Business at no charge. Nonmembers will be charged a special one-time trial registration fee of \$99 per person or \$250 per family. To register or become a member of the UNH CEO Forum or Center for Family Business, call Barbara Draper at 603-862-1107, or e-mail [barbara.draper@unh.edu](mailto:barbara.draper@unh.edu)

The Center for Family Business, under the UNH Whittemore School of Business and Economics and the UNH Graduate School, is sponsored by Baker Newman & Noyes; Harvest Capital; Mass Mutual Financial Group; Moitoza Consulting; Management Planning, Inc.; Optima Bank and Trust; and Pierce Atwood. It is a membership program to provide owners and managers of entrepreneurial businesses with an opportunity to exchange ideas and information and to discuss business challenges and solutions. For more information, visit <http://www.familybusiness.unh.edu/>.

The University of New Hampshire, founded in 1866, is a world-class public research university with the feel of a New England liberal arts college. A land, sea, and space-grant university, UNH is the state's flagship public institution, enrolling 12,200 undergraduate and 2,300 graduate students.

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Media Contact: [Lori Wright](mailto:Lori.Wright@unh.edu) | 603-862-0574 | UNH Media Relations

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