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UNH Forum Helps Family Business Leaders Plan for the Future

By Tracy Manforte
UNH News Bureau

CONCORD, N.H. -- Two family business entrepreneurs will share their philosophies of leadership and plans for future success during a March 28 forum sponsored by the University of New Hampshire Center for Family Business.

The Shapiro Forum titled "Planning for the Future of Your Family Business" will be held 8:30 to 11:30 a.m., at the Holiday Inn, 172 North Main St. It will be facilitated by Stephen Fink, associate dean of the UNH Whittemore School of Business and Economics. Featured speakers will be Ray Boissoneau, president and owner of Electropac, Inc.; and Ray Bellemore, president of Bellemore Heating Oil, in Amherst.

Bellemore and his brothers have continued in the home heating business that their father began more than 50 years ago. The company has grown from one employee and a Model A Ford to more than 100 employees (10 of which are family) and a fleet of 76 trucks. Bellemore Heating was named New Hampshire Business of the Year in 1997.

In 1976, after working in the industry for more than 20 years, Boissoneau secured $1,000 and a staff of three people and founded Electropac, Inc., of Manchester, a company that produces high-tech printed circuit boards for telecommunications, computer, automotive and other industries. Today the company has two Canadian and two American plants employing more than 400 people (10 of which are family) and generating annual sales of $48 million. Among the company honors, Electropac was named one of the top 10 companies to work for in New Hampshire in 1998.

Center for Family Business sponsors are MassMutual, Cleveland, Waters and Bass P.A., Fleet Bank, and Berry, Dunn, McNeil & Parker Certified Public
Accountants. The fee for non-members is $95 per person. For more information, contact Barbara Draper at 603-862-1107.

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