New Farmer School 2024
The nuts and bolts of farming in New Hampshire

Course Overview

Course Objective

This course is designed as a broad overview of the production and business skills needed to begin a farming career. Participants will learn from experienced farmers and Extension staff and be able to develop a feasible, operational plan for an agriculture business that matches personal and family goals.

Course Sessions

<table>
<thead>
<tr>
<th>Session</th>
<th>Date</th>
<th>Format</th>
<th>Topic</th>
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</thead>
<tbody>
<tr>
<td>1</td>
<td>Thursday, August 1</td>
<td>In-person, 6 to 8:00 pm</td>
<td>Welcome &amp; Introductions, Whole Farm Planning, Tech Support, Course Overview</td>
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<td>Boscawen Extension Office</td>
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<td>2</td>
<td>Thursday, August 15</td>
<td>In-person, 9:30 am to 3:30 pm</td>
<td>Site &amp; Soil Evaluation, Farm Infrastructure &amp; Equipment</td>
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<td>Location TBD</td>
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<tr>
<td>3</td>
<td>Thursday, August 29</td>
<td>Zoom Session, 6 to 7:30 pm</td>
<td>Production Records &amp; Scheduling</td>
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<tr>
<td>4</td>
<td>Thursday, September 12</td>
<td>Zoom Session, 6 to 7:30 pm</td>
<td>Enterprise Budgeting &amp; Cash Flow Budgets</td>
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<tr>
<td>5</td>
<td>Thursday, September 26</td>
<td>In-person, 9:30 am to 3:30 pm</td>
<td>Food Safety &amp; Insurance Basics</td>
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<td>Location TBD</td>
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<tr>
<td>6</td>
<td>Thursday, October 10</td>
<td>Zoom Session, 6 to 7:30 pm</td>
<td>Financial Statements</td>
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<td>7</td>
<td>Thursday, October 24</td>
<td>Zoom Session, 6 to 7:30 pm</td>
<td>Meet NH Agricultural Service Providers: FSA, Conservation Districts, Land for Good, Farm Credit East, NH Community Loan Fund, NOFA-NH</td>
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<tr>
<td>8</td>
<td>Thursday, Nov 7</td>
<td>In-person, 9:30 am to 3:30 pm</td>
<td>Marketing &amp; Sales</td>
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<td>Location TBD</td>
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Course Technology

This course will use Canvas, a web-based learning platform, to communicate with participants. It is important that all participants monitor the course online platform frequently throughout the course to obtain course materials, prepare for upcoming sessions, and receive general announcements from instructors. Further information on technology will be distributed to all participants prior to the course and reviewed in person at session one.
Online sessions will be facilitated on Zoom. A test run for the Zoom connections will be available prior to the first session for anyone who wishes to test their system. A Zoom link will be sent out to all registered participants prior to the start of the course; the same link will work for each online session and it will be posted in Canvas.

If technology or other special accommodations are needed such as computer, printed materials, or video and sound capabilities, please contact the course administrator, Will Hastings, as soon as possible to make arrangements.

**Attendance Policy & Course Expectations**

- Attend all required online sessions and participate in discussions and group activities. Please note that the in-person sessions are optional.
- Complete pre-session work prior to online or in-person sessions. Preparation work may include watching pre-recorded lectures, completing worksheets, and reading materials as assigned by instructors.

It is important to communicate with the New Farmer School team if you sign up but are no longer able to attend New Farmer School. Due to the popularity of this program, we would like to give members of the wait list the opportunity to join the class. A pro-rated registration fee will be refunded to participants who do not continue with the course and give adequate notice to the course administrators.

Participants who *do not attend the first two sessions and who do not provide notice of their absence* will be removed from the course. Registration refunds are not given for simply not attending sessions. Participants must make a request to drop the course.

**In-person Sessions**

In-person sessions are optional but highly recommended. For those who are unable to attend in-person sessions, we will make accommodations for you to receive the material that was covered in the course.

**USDA Borrower Training**

New Farmer School qualifies as a borrower training requirement for USDA Farm Service Agency Loans. If a participant wishes to pursue FSA loans in the future and use New Farmer School to meet the borrower training requirement, they will need to complete and submit all homework assignments and attend all Zoom sessions. If an absence is necessary, the participant must contact the New Farmer School administrator to make up the session.
New Farmer School Team

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Accommodations, including language access services, available upon request before at event at https://unh.how/request.

A fee is charged for this Extension program to cover costs. A limited number of scholarships are available to individuals unable to pay.