

The New Hampshire

Skulls Pledge Nine Junior Members

Skulls, senior honorary society, announces its pledges from the junior class who have been chosen to carry on the tradition of the society for the coming year. Initiation and election of new officers will be held later in the year.

The men chosen are: Raymond Dunn, Herbert Keadin, Albert Roper, John Hersey, Creeley Buchanan, Thomas Johnson, Richard Johnson, Eli Power, and Frank Wright.

The activities of the pledges include: Dunn: Sigma Alpha Epsilon, treasurer; Basketball 1, 2; Baseball 1; N. H. club; A. S. C. E.; Scabbard and Blade; Advanced Military Science.

Keadin: Sigma Alpha Epsilon, vice-president; winter track, Economics club; Outing club; Transfer from Manhattan College.

Roper: Sigma Beta; Baseball 1, 2; Hockey 1, 2, 3; N. H. Club.

Hersey: Theta Chi; Basketball 1 (Capt.); 3; Baseball 1 (Capt.); 2; N.H. club; treasurer, Sophomore class.

Buchanan: Alpha Tau Omega, president; Football 1, 2, 3; Track 2, 3; Lacrosse 1, 2; N. H. Club; Editor "The New Hampshire"; Student Council; Casque and Casket; Junior Prom Committee; Granite 1, 2, 3.

T. Johnson: Alpha Tau Omega, vice-president; Football 1, 2, 3; Track 2, 3; Lacrosse 1; Hockey 1; N. H. Club; A.S.C.E.; Vice-president, Junior class; Sphinx, vice-president.

R. Johnson: Lambda Chi Alpha; Sphinx, secretary; Scabbard and Blade; Advanced Military Science; Baseball 1; Junior class Executive Committee.

Power: Theta Chi; Basketball 1, 2, 3; Baseball 1; N. H. Club.

Wright: Tau Kappa Epsilon; Cross Country 1; Winter Track 1 (Capt.), 2, 3; Outdoor Track 1 (Capt.); 2; N. H. Club; A.S.C.E.; Christian Work 1; Yacht Club.

The present members of the society are: Gordon, Martin, Norman Haweeli, Kenneth Huff, Roger Bruford, Arthur Bishop, Robert Sinclair, Howard Platts, Victor Tyson, James Couser, Frederic Hillier.

Lawrence Griswold Explorer, Lectures At Murkland Hall

Archaeologist Addresses Crowded Auditorium on Ancient Mayan Culture

Lawrence Griswold, noted traveller, explorer, and archaeologist, spoke Wednesday night in Murkland auditorium on the subject of Mayan civilization in America. Abandoning his scheduled topic, "Tombs, Travel and Trouble", Mr. Griswold outlined, in a conversational, rambling voice, the picture of a civilization which flourished thousands of years ago in a highly developed state.

Possessing plazas, avenues, market places, colleges, astronomical observatories, and other evidences of a highly developed civilization, these Mayan people managed to carry on their affairs without money, the theoretical prerequisite for any complex civilization today. There was a beneficent government; those who were temporarily unemployed were provided for by the government until they were again employed.

Long before Euclid, too, the Mayans had an excellent system of mathematics. Adding to their obviously fine social system, the fact that they had the first skyscraper in America—constructed of pyramidal forms of pure concrete, containing the palace on top, a zoo underneath, and under these an aquarium and a fortress—and the fact that they had many other signs of a supposedly complex civilization, such as barracks, and nunneries, it is obvious that present day civilization is but a moment in archaeological evolution.

Had a Calendar System

According to the Mayan concept of time, their culture was founded on July 16, 5,042,004 B. C. Their calendar dated from a mythical period and their time was divided by periods of twenty years and multiples of twenty years. Thus, twenty years was a "tun"; 400 times one year was a "katun"; 400 times 20 years was a "bak-tun", and so on through "pictun" and "calaptun", larger multiples. The

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Library Exhibits Palette Miniatures

The present exhibit of fine arts on display in the library from February 14 to 28, features a collection of 24 autographed miniature palettes by noted American contemporary artists. The palettes were sent here by Michael McEngell, director of the aquachromatic exhibition sponsored by the research laboratories of M. Grumbacher of New York City.

Created by present day painters who have collaborated in attempts to discover the color secrets of the old masters, this unique collection is the first of its kind ever to be shown.

Also on display are a number of water color facsimiles of French peasant costumes by Gratiane de Garchilanne and Elizabeth W. Moffatt from the originals in the Metropolitan Museum of Art. To secure the material for these maquettes Madame de Garchilanne and Miss Moffatt searched throughout France, visited the tiniest villages, and coaxed the old peasants to bring forth their treasures.

During the remainder of the year, other exhibits will be displayed. American Gelatone facsimiles will be on exhibition from March 20 to April 15. Russian scenes during the first 16 days of April, Greek scenes beginning April 17, commercial illustrations from May 1 to May 15, and photographs of American houses beginning May 16.

Author Addresses Alpha Kappa Delta

The newly-organized local chapter of Alpha Kappa Delta, the national honorary sociological fraternity, will hold its inaugural initiation and banquet at 6:30 P. M., Saturday, February 18, in the President's Dining Hall of the Commons. Dr. Harvey W. Zorbaugh, Professor of Educational Sociology at New York University, will preside over the initiation as the representative of the national fraternity.

Dr. Zorbaugh is well-known in the field of educational sociology as the author of "The Gold Coast and the Slum," a study of social conditions in the city of Chicago. He has received degrees from Oberlin, Western Reserve, Vanderbilt, and the University of Chicago, and has taught under Dr. Coulter, now of the University of New Hampshire, in the Department of Sociology at Ohio Wesleyan University. Since 1926 he has been connected with the School of Education at New York University and has performed notable work there. The Durham chapter will be the first or Alpha chapter in this state. With the aid and cooperation of Dr. Charles Coulter, head of the department, the necessary preliminary arrangements were quickly effected and the fifteen majors who were able to meet the scholastic requirements of the national fraternity were accepted as charter members of the local chapter. Dr. Coulter, a member of the national organization, was made the local advisor and national representative.

The aims of the new fraternity, as drawn up by the group, are the advancement and spread of sociological thought both within the University and throughout the state.

The members of the new local have already elected their officers. They will be officially installed into office at the ceremonies Saturday evening. Those elected are: Robert M. Nash, president; Betty Bremner, vice-president; and Lillian Lippman, secretary-treasurer. The other members to be initiated at that time are: Ethel Knight, Carolyn Myhre, Ruth Z. Smith, Rosamond Merrill, Mary Louise Stearns, Mildred Bacon, Claire Daeris, Ruth Hillson, Dr. Joseph Bachelder, William Scott, Jr., W. Otis Briggs and Julius Ozog.

Alpha Chi Sigma

The New Hampshire chapter of the Alpha Chi Sigma, professional chemistry society, recently pledged the following students: Howard Wilson, John Davison, Richard Gormly, Harrison Kee, Jr., James Lufkin, Richard Morgan, Francis Pokigo, John Bulger, Harold Sweet, and Robinson Swift.

Annual Vocation Days Period Well Attended

Blue Key Selects Members for Year

The following men have been pledged to Blue Key, senior honorary society, according to a list released Wednesday night. They were chosen for their ability as evidenced by their record on the campus.

Fred Winterbottom

Theta Chi; Football 1, 2, 3; Hockey 1; N. H. Club; Outing Club 1, 2, 3; Blue Circle 2; Scabbard and Blade.

Peter Wellenberger

Kappa Sigma, *The New Hampshire* 2; Newman Club 2, 3; Pep-Cats 2, 3; Outing Club 2; Junior Prom Committee.

William Spearman, Jr.

Kappa Sigma (president); Hockey 1, 2; Baseball 1; A.S.C.E.; Casque and Casket.

Philip Dunlap

Lambda Chi Alpha; *The New Hampshire* 1, 2, 3; Granite 3; Manager of Hockey 3; Mayor of Durham 3.

John Hanlon

Lambda Chi Alpha; Football 1, 2, 3; Hockey; Student Council 2, 3; Class vice-president 1, 2; Lacrosse.

George McCaffrey

Theta Kappa Phi; Basketball 1; Spring Track 1, 2, 3; Winter Track 2, 3; N. H. Club; Newman Club 2, 3; Economics Club; Student Activity Committee; Scabbard and Blade; Junior Prom Committee; Outing Club; Sphinx.

Carl Randall

Lambda Chi Alpha; Hockey 1, 2, 3; Lacrosse 1, 2; Junior Prom Committee; Outing Club 1, 2; Casque and Casket; Scabbard and Blade; N. H. Club.

Harry Haynes

Theta Chi; Sphinx; Student Council 2, 3; Football 1, 2, 3; N. H. Club; Outing Club 1, 2, 3; Blue Circle 2, 3; Yacht Club 2; Winter Sports; Spring Track 2; German Club; Pep-Cats 3.

Richard Nellson

Class President 1, 2, 3; Student Council 1, 2, 3; Winter Track 1, 2, 3; Spring Track 1, 2; Pep-Cats 3.

Herbert Johnson

Sigma Beta; Casque and Casket; Sphinx; Outing Club 1; Scabbard and Blade; Basketball 1, 2; N. H. Club; Junior Prom Committee.

Edward Sauer

Football 3; Outing Club 3; Scabbard and Blade.

Burton Mitchell

Phi Delta Upsilon; Football 1, 2, 3; Spring Track 1, 2, 3; Winter Track 1, 2; Junior Prom Committee; N. H. Club; Scabbard and Blade.

Mr. William F. Shumway Opens Series of Lectures Wednesday at Gymnasium

The third annual vocation days period sponsored by the Bureau of Appointments opened Tuesday afternoon in the gymnasium with Mr. William F. Shumway speaking on "The Technique of Job Finding". Mr. Shumway, who had so successfully opened the vocation days two years ago, stated at the start that he was opposed to the present method of "scouting" which is employed by many large companies to obtain the best of the university students. These scouts, claimed the speaker, often "sell" various vocations to the undecided graduate, in which they might be unhappy later. Also, these offers of jobs give the student the wrong attitude; it makes him too overconfident.

Method of Job Finding Changed

The "trial and error" method of getting a job, stated Mr. Shumway, has no place today. It is the problem of selling yourself. This problem resolves itself into four considerations. The first of these is to know what you have to sell—one must know exactly what kind of a job he wants. "Too many people can't get anywhere because they don't know where they're going." No one must influence this choice; family precedent has no place in it. A valuable aid in the choosing is the classification into introvert and extrovert types. For example, an introvert is obviously not fit to be a salesman.

The second consideration is market research. The questions here are, "Exactly where do I fit? What are the requirements of this job—and its rewards?" Narrow down all the possibilities by the standards of your likes and dislikes until there is little competition left—until you have the job, not a job. One of a thousand will not do; you must be one out of a thousand.

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Sociologist Discusses Race Question for Christian Work

by Dr. J. E. Bachelder
Instructor of Sociology

Ed. Note: This feature was written by Dr. Bachelder by request of the Student Christian Movement for the benefit of those interested in "Race Week", a week given to study of the various race problems which loom larger on our horizon every day.

This week certain organizations in the United States are concentrating their attention on a set of problems, which, although they have existed almost as long as man has occupied the earth have recently reappeared in all their shocking hideousness. The persecution of a minority peoples in Germany during the last few years furnishes us with beautiful, if we may so use the term, examples of that part of man's inhumanity to man based upon a rationalization concerning his racial differences.

Almost all racial theories are rationalizations because they are based upon the false premise that those qualities in men which we like or dislike, which

interfere with or aid in social intercourse, are racial characteristics. "Race" is simply a biological term signifying a sub-division of a species. The species of man is sub-divided into certain races which possess heritable physiological features. These races are not "pure" or distinct for all such classifications and divisions are the products of man's mind and do not exist in nature. Equally reputable students of races have subdivided men into different groups "Couvier" and "Quatrefages" counting three races, and "Gliddon" one hundred and fifty. In fact, each individual of the two billion or so who inhabit the earth constitutes a separate race, for he or she is capable of passing on characteristics which will differentiate the offspring from all other offspring.

But the major factor in racial discrimination is not the physical differences, but behavior of the individuals and the values which we place upon that behavior. And one of the chief differences between man and all other animals is that 99.99 per cent of his

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"Berkeley Square" Requires a Complete Change in Manners

Mr. Hennessy, veteran director of Mask and Dagger, is having his troubles transforming a group of very modern young people into bewigged and powdered ladies and gentlemen of the eighteenth century. Diction, gestures, dress and manners must be completely changed.

To students used to the staccato speech of today the easy flowing periods of Queen Anne's time have a strange and unfamiliar sound. And the symmetrical dialogue of "Berkeley Square" must be rehearsed again and again until the actors catch the swing of the lines.

The gestures of another time are difficult to learn, too. Bowing to a young lady, kissing her hand—the young man of today uses none of these methods in his impetuous courting of the "campus" fair. And the girls must be taught to walk with grace in heavy skirts, to flirt with fans, to make the quaint curtsy of that day.

One of the most brilliant parts of the production is its costuming, but this is also the source of most of the headaches. There are no pockets in

the gentlemen's trousers of the time, and actors must be cautioned not to dig futilely for them. The hoop skirts are hard to manage, and while powdered wigs are lovely and romantic, they are also very hot and heavy. And all watches, fraternity jewelry (and it is strange how much of this is found on the women of the cast), and pins must be removed. Switches are worn by the girls, for the full hair dress of those day demands more hair than most of the bobbed co-eds possess.

"Why," said Mr. Hennessy, "I even have to teach them how to make love." Evidently they had a different technique in the eighteenth century.

So the play moves into its last weeks of rehearsal, and the jitterbugs of 1939 become more and more the polished ladies and gentlemen of Queen Anne's reign.

Note—Owing to an indisposition, Louis McDonough was forced to resign from the cast of "Berkeley Square." McDonough has been an active member of Mask and Dagger for the past two years. His part will be taken by F. Kenneth Tuxbury.

NUTS FOR YOU

AND WE MEAN THE FINE Assortment of
Double Kay Nuts we have at all times, toasted.
— They're Delicious and Moderately Priced —

The Wildcat

KAMPUS KLUB KLIPPINGS

Prince (our Dawg) has been a member for more than 13 years, with ten trouser tears and 'leven limpin' legs to his credit.

COLLEGE PHARMACY, Inc.

Gorman Block

Durham, N. H.

The New Hampshire

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DURHAM, N. H., FEB. 17, 1939.

WHY?

Several weeks ago this editorial column carried a series of editorials regarding a possible system of cuts for seniors. The first of such editorials was printed on December 16. Another followed on January 6. The proposition as stated by the editor at that time was clear enough. He remarked that students in college are old enough to judge values and to reach a fairly accurate estimation thereof.

He requested that the University faculty give the matter due consideration and to perhaps make an experiment of some sort with it the second semester. It would seem that an item of this type which is of paramount interest to all the students, all the faculty, and also to the University in its comparison with progressive universities and colleges in this part of the country, should have at least received a reply from the faculty.

That seniors know and appreciate what college has to offer them is evidenced by the large attendance of seniors at the Vocation Days lectures of the current week. Many more would have attended had they been excused from classes (or had unlimited cuts).

The matter was one which deserved the attention of the faculty, probably through the University senate. Much comment was heard from students on the proposal and many expressed the hope that they would be given the right to distinguish the bitter from the sweet. It is not an unreasonable request and since so much interest was shown, the least the senate could have done was to have deliberately rejected the plan and thus quiet the hopes of the students.

Perhaps the matter has not had an opportunity to be discussed at a meeting. Let us hope that in the near future the senate will see fit to take action on the matter. New Hampshire can hardly be termed a backward school; therefore why not continue the progressive methods of the University and grant this liberal privilege to deserving students.

Wildcat Ski Team Competes in Meet

The New Hampshire ski team will leave this Thursday afternoon for Middlebury College, Middlebury, Vermont, where its members will participate in the annual winter carnival on Friday and Saturday. Other teams which will be present are Dartmouth, Middlebury, Vermont, Norwich, Williams, and Wesleyan.

According to Coach Ed Blood, competition will be keen, but he expects to present a team that will be among the best. The team has shown its ability in past meets, and has left no doubt as to its merits, by placing 3rd in the Dartmouth winter carnival.

The team is composed of the following men: Bob Clark, Gene Duffy, Paul Townsend, Dick Snowman, and Ray Whitcher. Clark will be entered in the downhill, slalom, and jump and the others will compete in all events.

Prof. D. C. Babcock Speaker in Forum

The fourth in a series of forum discussions held by the University Forum Committee, will be in James auditorium on February 17 at 8 o'clock in the evening. Professor Donald C. Babcock, head of the department of History, will speak. The subject for discussion is to be "America Must Think Again."

An attempt to find a philosophic basis for a personal philosophy of life, and a social viewpoint to guide American attitudes toward world problems, will be made by Professor Babcock. The subject and discussion should prove valuable and interesting. Everybody is invited to come.

Deans are Guests Of Freshman Class

Guests at the Freshman exchange supper Friday evening will be the Deans of the various colleges and their wives. Dean Alexander and Dean Woodruff are included. Dean Case, Dean Eastman, and Dean Jackson are invited.

Supper music will be played by the serenading quartet: Sophie Pinska, Virginia Page, Annie Louise Wood, and Lydia Ntercos. The hostesses for the evening will be: Marjorie Moore, Constance Hale, Lois Richardson, Ruth Dickson, Mary Donahue, and Eleanor Doyle. Hosts will be: George Gordon, Robert Love, Richard Goodhue, Bud Crafts, Francis O'Sullivan, and John Crafts. Sing will be lead by President Ray Doyle, Helen Almond, and Blair Watson.

VOCATION DAYS

(Continued from page 1)

Letter of Application Important

Also in connection with market research, Mr. Shumway stressed the importance of the letter of application, and told of the astonishing per cent of these letters that lose a job on the spot. Such things as writing in pencil, writing on both sides of the paper, and pleading for a position, have no place in the letter of application.

The third step in advertisement; you must let the employer know you have something to sell. Again the letter-writing is of paramount importance. Extensive use of this potent weapon cannot fail to produce results. The enclosure of a self-addressed stamped envelope is powerful psychology, added Mr. Shumway.

The fourth consideration is the personal interview, where it is most important that the employers first impression be a good one. You must anticipate the questions and have the answers ready, but saying too much is as bad as the opposite extreme. "Remember," concluded Mr. Shumway, "you have two ears and only one mouth!"

Wallace Speaks for Parmenter

Mr. Vernon Parmenter, of the Denison Manufacturing Co., was unable to be present for the vocation days, and his place was taken by Mr. Wallace, secretary to the director of the design division of the same company, who spoke on "Opportunities in Sales". Selling, explained Mr. Wallace, was just a part of the broader term "market research" used previously by Mr. Shumway. "The science of marketing has been little explored as yet, and it contains three big problems, the most important of which is the high cost of disposal of goods compared to their cost. Also, the gradual falling off of the birth rate in the country makes for a generally older market; and thirdly, the surplus can no longer be disposed off in rural areas—modern life, with its radios and telephones, does not allow us to 'palm off' outdated styles of products in the smaller towns."

The term "selling," said Mr. Wallace includes many items besides just the actual salesmanship. The fields of sales planning, market planning, trading, promotion, advertising, and sales managing all come under this head. Then too, along with the house-to-house canvassing, comes sales for re-sales, engineering selling — which requires considerable scientific knowledge—selling through distributors, and sales promotion, which involves no actual selling at all.

Salesman Well Trained

While it was formerly believed that salesmen were born, not made, now they are given an extensive training course that usually gives excellent results, even though the standards for salesmen are extremely rigorous. A salesman must be an extrovert—he must be interested in people. He must have a pleasant voice and good command of the English language. He must work hard, and be willing to undergo personal discomfort. Generally, the starting salaries are rather low.

But salesmanship has its distinct advantages, continued Mr. Wallace. He is on his own a great part of the time; he is his own manager. The higher positions in sales pay excellent salaries, and the dignity of the position is considerable. The greatest advantage of all is the wide range of acquaintances the salesman makes.

And the keynote of it all is work—constant, conscientious, hard work. As Mr. Wallace said, "The field of selling needs anyone who can start at the bottom to solve its problems — but you've got to work—work hard!"

Personnel Director Speaks

The first talk on the second day of the vocation days period was given by Dr. Roy C. Kelly, director of personnel at Lever Brothers Company in Cambridge, on the subject "Opportunities in Personnel Administration." Dr. Kelly illustrated his ten points of successful personnel management by posters, having to do with steady employment, one of the keynotes of satisfied and efficient workers which is the goal of personnel management. Advertising is planned in advance so that it will bolster up any drop in business and keep employment constant. (2) Equitable wages, determined by wage surveys, job classification as to salary, paid vacations and holidays, and wage adjustments. (3) Job protection; employment procedure is made scientific so that workers will be among others of equal ability, thus increasing efficiency. (4) Training. This is quite necessary—the education received in college is preliminary; the most important teaching comes later. (5) Economic security. Under this is included group life insurance, sick leaves, accident and unemployment compensation, old age benefits, savings bank accounts, and Christmas and vacation clubs. A personnel administrator must be familiar with all of these.

Factories Modernized

(6) Healthful working conditions. Factories should have appropriate furniture, tools, light, heat, and ventilation. (7) Democratic procedures are an aid to employee harmony. Policy discussions, staff meetings, and union agreements are a help toward this end. (8) Safety. The services of a safety engineer, frequent plant inspection, special equipment, fire drills, and ma-

chine guards make the factory a safer place than the street. Safety awards help to outlaw carelessness. (9) Medical service in the form of clinics, nurses, physicians, and first aid stations is now provided almost universally. (10) And employee activities are encouraged. Many plants have athletic teams, glee clubs, and excellent orchestras.

In order to be a good personnel administrator, one must be thoroughly grounded in all phases of the work. It takes an experienced man to hold this esteemed position, but as before, one must start from the ground and then—up.

Tech College Hears Lee

Mr. Everett S. Lee, of the General Electric Company of New York, spoke Wednesday afternoon to the college of technology students. Mr. Lee opened his speech on a definitely optimistic note saying that although engineering jobs are not quite so frequent now, it will not be long before almost every graduate will be used by the engineering industries.

Opportunities in engineering, said the speaker, often pop up in unexpected places; in fact, one can often create the places himself. Cited as examples were the Union Pacific Railway's gold mine in Sun Valley, the inspira-

tion of one of the directors; Kaltenborn's news commenting that served so well doing the European crisis; and George Ellery Hale's idea of the 200- (Continued on page 4)

FRANKLIN

DURHAM, NEW HAMPSHIRE

FRIDAY FEB. 17

THE STORM

Charles Bickford - Barton MacLane
Preston Foster - Nan Grey

SATURDAY FEB. 18

DOWN ON THE FARM

Jed Prouty - Spring Byington
Louise Fazenda

SUNDAY FEB. 19

COWBOY AND THE LADY

Gary Cooper - Merle Oberon

MONDAY FEB. 20

LITTLE WOMEN

Katherine Hepburn - Joan Bennett

A Wide Variety of Excellent Meals

at

REASONABLE PRICES

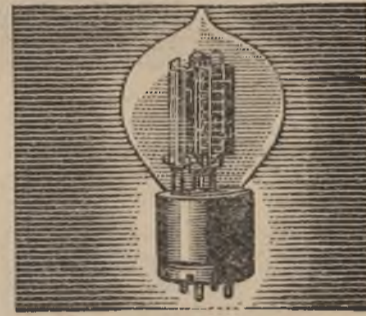
The University Dining Hall

RIGHT OR WRONG?

A 2-minute test for telephone users



1. The Bell System handles about 48,000 telephone calls per minute, on the average.
RIGHT WRONG



2. One of the first uses of vacuum tubes was in telephony—years before commercial radio telephony.
RIGHT WRONG



3. The largest telephone cable used by the Bell System contains 2424 wires.
RIGHT WRONG



4. The Bell System employs about as many people as live in the city of Dayton, Ohio.
RIGHT WRONG



5. This is part of a page taken from a telephone directory published in the United States.
RIGHT WRONG



6. Lowest rates to most out-of-town points are available every night after 7 P.M. and all day Sunday.
RIGHT WRONG

ANSWERS

- Right. In 1938 the average number of calls per day was about 70 million.
- Right. The repeater tube, which makes possible long distance telephony, was first used in 1913.
- Wrong. 3636 wires are packed into a cable about the size of a man's wrist.
- Wrong. The population of Dayton is about 200,000 — while there are nearly 300,000 telephone employees.
- Right. It is from San Francisco's Chinatown telephone directory.
- Right. Why not telephone family and distant friends oftener?



BELL TELEPHONE SYSTEM

Intramural Notice

Charles Justice, director of intramural activities, has requested that results of ping-pong matches be turned into his office the day following the match.

The play-offs for the winners of the three leagues in basketball competition will be as follows:

Tuesday, February 21, at 7 P. M. winner of League I versus winner of League II.

Wednesday, February 22, at 7 P. M. winner of League I versus winner of Dormitory League.

Monday, February 27, at 7 P. M. winner of League II versus winner of Dormitory League.

Frosh Kittens Down Melrose Players 2-1

A fast skating sextet from Melrose invaded New Hampshire Tuesday afternoon, but was turned back by an aggressive Kitten team by a 2-1 score.

Playing without the services of Paul Conway, ace first liner, the frosh came through with their second win in the last two starts. El Audette, who took Conway's place at center, and filled the position ably, scored one of the goals and played a good defensive game as well. John Connor and Bob Allard, the other members of the first line also played well.

Mortar Board

Mortar Board, the senior girls' honorary society, held a "smarty party" for all those girls on campus with an average of 83 or over Thursday night in the Commons Trophy room. One of the features of the evening was an "Information Please" with Professor Scudder acting as master of ceremonies.

New Hampshire score twice in the second period, the first counter coming about mid-way through the period when Audette tallied. MacDonald came through a minute later, making the decisive point. Melrose scored once in the third period.

Sportsmen's Clubs Hear Professor Stevens' Talk

The Federated Sportsmen's Clubs of New Hampshire had their annual banquet at Concord last night and Professor C. L. Stevens was invited to speak to them on the subject, "The Fish and Game Program at the University." He told them about the fish and game management course at summer camp, describing the problems carried on by the members of the camp, telling them what the members hope to do this coming summer. These problems include detailed studies of the summer activities and food of the rough grouse, black bear, and white-tailed deer. There was also a study of the behavior of brook trout with reference to the method of stocking streams.

The members present expressed an active interest in this work of the University and a good many of them stated their intention of visiting the camp and seeing the class in operation.

Poultry Club Notice

There will be a meeting Friday afternoon, February 17, at 4 P. M. in Morrill Hall, Room 304, of all who are interested in forming a poultry science club.

Skiers Elect Ray Witcher Captain

At a recent meeting of the ski team, Ray Witcher of Berlin was elected captain of the New Hampshire squad for the remainder of the season. One of the few Juniors ever to lead a varsity team, Witcher was a natural choice for the position according to Coach Blood.

The newly-elected captain is one of the best all-round men on the New Hampshire team and is considered one of the top-notch skiers in northeastern competition. Captain Witcher has been a member of the squad for three years, but was not entered in a regular meet until his Sophomore year, when the Intercollegiate Ski Union Championships were held. He placed 8th in the slalom in a field of 55, and 17th in downhill.

Ray took first place in jumping at the New Hampshire Carnival this month, although this season is his first in that phase of the sport. He was the high ranking Wildcat in this meet, taking a second in slalom, seventh in downhill, and fifth in combined.

Wildcats Collect Their Third Win

The New Hampshire Wildcats nosed out the American International of Springfield at Lewis Cage, 46 to 39, to gain their third victory of the season. The Internationals started off fast but midway in the first period the Wildcats caught up and were never in danger the rest of the way.

Coach Sauer revamped his starting lineup for the game in order to give the team more power. The change put Bert Teague at center in place of Mat Flaherty and Ken McLeod at guard in place of Sparky Adams.

Ted Plante was high scorer for the Wildcats with five baskets and a foul shot for a total of eleven points. Lou Cryans and Wally Webb were also important factors in the victory.

For the International, Mike Borazna was high scorer with twelve points.

Relay Team Places Behind Middlebury

The varsity mile relay team finished second in a triangular mile relay race with Middlebury and Tufts at the Providence K. of C. games. Middlebury won in 3:27.2 and Tufts trailed. The Wildcat team was composed of George Abbott, Roy Elliott, Mike Pieciewicz, and Frank Wright. Middlebury set the pace all the way and the anchor man for the Vermonters managed to survive a last lap challenge by Frank Wright.

STRAND
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THE COLLEGE SHOP

GOOD SKIING BEGINS WITH GOOD BASS BOOTS

VOCATION DAYS

(Continued from page 2)

inch telescope on Mount Palomar. Through vision and research does an idea "grow up". Stated Mr. Lee, "An engineer's life is primarily one of service; opportunities arise everywhere—there is one wherever a logical-thinking man is wanted. As for the fields of endeavor themselves, they are limitless. The glass, petroleum, rubber, steel, cement, and hosts of other industries are all practically 'wide open' to a good man. The American people demand the highest standard of living in the world, and the serving of their needs in research, development, design and manufacturing is an enormous enterprise."

The Six-point Standard

In the engineering profession, Mr. Lee stated, men look first in other men for ability. Personality and character, especially the latter, are also of prime importance. Men who live up to these three standards are the men industry is searching for. But these criteria are for engineering—there is another and equally important set of three, this time for life. First of all you are a human being, second a citizen, and last an engineer. Again, the profession is searching for this type of man.

The exact future of industry is uncertain, but one thing is certain—it will expand enormously. As in other professions, there are problems that some intelligent college student will someday solve. An example is the business fluctuations that disturb the industry.

Miss Marena E. Prentis, the executive secretary of the Home and School Visitors' Association, Boston, Mass., spoke of the opportunities in Social work, at 4:30 on Thursday. Professor Coulter, head of the department of Sociology, introduced her.

Miss Prentis listed Medicine, Law, Sociology, Economics, Psychiatry, Psychology and Religion as subjects necessary to know about in Social work. The present requirements now is special ability in one field. The training includes the study of the basic subjects in school and extensive field work under supervision.

Social work is mainly divided into three fields, Case work, Group work, and Community organization, which leads to Social research.

Place for Social Work

Miss Prentis distinguished between public and private social work and showed how there is a place for each. She emphasized the importance of advanced work in a Graduate School.

Social work, she said, is fascinating, but tremendously hard work, because it deals with the emotions, and lies close to life. A worker must be devoted, conscientious and understanding.

Mrs. Dodge Speaks on Dietetics

In her talk on "Opportunities in Dietetics and Institutional Management", Mrs. Chester C. Dodge, Vocational Director of the Women's Educational and Industrial Union, covered the entire field of dietetics. She outlined the credit requirements for work as a dietitian and described a dietitian's work in school cafeterias, women's

dormitories, restaurants, hospitals, and the home.

Sherwood Gates Lectures

Mr. Sherwood Gates of the National Recreation Association did not speak on his announced subject of "Opportunities in Recreational Leadership." He discussed "Recreational Leadership of Public Agencies" as opposed to private agencies such as the Y. M. C. A.

Mr. Gates' lecture covered city playgrounds supported the year round by tax funds. He pointed out that a recreational worker needed the diplomacy of a politician and the education of a teacher. He also covered the multiplication of leisure time, the growth of leisure time, and the greater need of adequate community centers.

Teaching a Life Work

Dr. Payson Smith of the Harvard Graduate School of Education in his lecture on "Opportunities in Teaching" pointed out that until recent years teaching was considered generally as a temporary means of earning a livelihood. For that reason, there was always a great demand for new teachers. With the coming of the depression, teaching became a life work, more teachers teaching, and at present openings are less common and there is an excess of graduates seeking employment.

Dr. Smith demonstrated how the requirements for teachers had gone up. With the increasing population, teachers are now required to have at least four years of post secondary education.

He pointed out that certain types of

LAWRENCE GRISWOLD

(Continued from page 1)

period of time which corresponds to our solar year was also a solar year in the case of the Mayans, and it was 364.9952241 days long.

Mr. Griswold also made allusion to the Toltecs, another race of this period. This race, as have others through thousands of years, hired mercenary soldiers who succeeded in conquering all the enemies of the Toltecs, but who uniquely turned around and defeated the Toltecs themselves. There is also discovered evidence which points to there having been people among the Toltecs who imbibed too many intoxicating beverages, and who were subject to what is known today as hangovers. In true Chicago fashion, too, they chewed gum; and in the true fashion of ancient civilizations they worshipped the chicle as a sacred tree.

DR. BACHELDER

(Continued from page 1)

behavior is learned and not inherited. Even brain weight and size is not as directly related to behavior as was once thought for difference between the average brain weight of the Negro and the white is less than the difference between the brain weights of the white male and the white female. The fac-

institutions, such as Junior High Schools, and certain rapidly developing fields of education, such as the social sciences, present special opportunities.



tor which we use most in judging racial differences is that part of man's make-up which is least effected by heredity.

Finally, any value such as honesty, greediness, or cleanliness which we may place upon the behavior of another individual is something that exists in our minds, which is as far removed from the heritable qualities of the other as it could possibly be.

Why then do we have racial antagonism? Largely because the mass of the peoples operate upon an emotional lever of intersection rather than an intellectual. It is a part of our so-called "human nature" to blame others for our troubles and failures and to attribute to them are dangers, while we claim for ourselves our successes and accomplishments. In groups we act in the same manner and those groups which are different from us in physical traits become our "scapegoats."

The only solution of racial problems as many believe, is through changing man's inhumanity to man, to man's knowledge of man.



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