



MEDIA ADVISORY: Gilbane President Discusses Preserving Values Of Family-Owned Business Through The Generations At Next UNH Center For Family Business Event

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WHAT: "Preserving the Legacy and Values of a Family-Owned Business through Generations,"
University of New Hampshire Center for Family Business

WHEN: Wednesday October 4, 2006, 8 a.m. to noon, Lunch included.

WHERE: The Yard Restaurant, Manchester

BACKGROUND: William J. Gilbane Jr., president and COO of Gilbane Building Company, will discuss how to preserve the legacy and family values of a family-owned business through the generations. Gilbane is a member of the fourth generation to lead the company, which was founded in 1873 and today lives the values and legacy set down by the founders — dedication to excellence, teamwork, integrity, loyalty, discipline and tough-mindedness. Hear how these values and a continual spirit of innovation have enabled the company to grow dramatically and keep its values intact.

Younger family members and employees also will share their experience within the family-owned business. Members of Gilbane's fifth generation are now learning the skills that may someday allow them to participate in the management of the company.

Gilbane Building Company is one of the nation's largest privately held family-owned companies in the construction and real estate industry. The company also recently established a family council.

Ed Mullen from Mass Mutual Insurance and Jeremy Weir from Management Planning Inc will facilitate the session.

The center, under UNH's Whittemore School of Business and Economics and the UNH Graduate School, is sponsored by Mass Mutual Financial Group, Thomas Davidow & Assoc., Baker Newman & Noyes, Pierce Atwood, MPI Management Planning, Inc., and Ocean National Bank. It is a membership program to provide owners and managers of entrepreneurial businesses with an opportunity to exchange ideas and information and to discuss business challenges, concerns, and solutions.

RSVP: Oct. 1 to Barbara Draper at 603-862-1107, or barbara.draper@unh.edu. Special one-time non-member registration fee \$99 per person, \$250 per family.