



## Hancock Lumber CEO Discusses Stewardship Of Family Business At UNH Feb. 7

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DURHAM, N.H. - The CEO of Hancock Lumber Co. will discuss stewardship of a family business at the next Center for Family Business event at the University of New Hampshire Thursday, Feb. 7, 2008.

The program begins at 8 a.m. at the New England Center in Durham and includes a full buffet breakfast and a networking lunch.

Kevin Hancock, CEO of Hancock Lumber, will provide attendees with an in-depth discussion about how to instill pride in a family-owned business, succession issues, marketing a family-owned business, employee relations, and general insights about being part of a family-owned business.

Hancock Lumber is, a sixth-generation, family-owned business established in 1848, and is one of America's oldest family lumber companies. The Hancock family of businesses, which includes Hancock Land and Hancock Lumber Companies, is the largest harvester and seller of timber in southern Maine, and northern New England's largest independent retail lumber dealer.

Kevin Hancock joined the company in 1991 and serves as president, chairman and CEO of Hancock Lumber Company and Hancock Land Company. With 600 employees, the company operates six lumberyards, two discount outlet stores, three Eastern White Pine sawmills, kitchen design centers, a construction financing company, a wall panel shop, and a Marvin Window store. Hancock Land Company owns and manages 40,000 acres of timberland in southern and western Maine and prides itself on sustainable forestry, including its FSC certification.

To register or become a member of the UNH Center for Family Business, call Barbara Draper at 603-862-1107, or e-mail her at [barbara.draper@unh.edu](mailto:barbara.draper@unh.edu). The event is free for members, \$99 for nonmembers and \$250 per family.

The Center for Family Business, under the UNH Whittemore School of Business and Economics and the UNH Graduate School, is sponsored by Mass Mutual Financial Group, Thomas Davidow Associates, Baker Newman & Noyes, Pierce Atwood, MPI Management Planning, Inc., and Ocean Bank. It is a membership program to provide owners and managers of entrepreneurial businesses with an opportunity to exchange ideas and information and to discuss business challenges, concerns, and solutions.