

10-22-2004

## Land Conservation Transaction Fund, Taylor, J

Dorothy Tripp Taylor

*Society for the Protection of New Hampshire Forests*

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Land Conservation Transaction Fund, Taylor, J

# LAND CONSERVATION GENERAL FUND

## Matching Grants for Transaction Costs

A Final Report to

The New Hampshire Estuaries Project

Submitted by

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October 22, 2004

This report was funded by a grant from the New Hampshire Estuaries Project, as authorized by the U.S. Environmental Protection Agency pursuant to Section 320 of the Clean Water Act.



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## Executive Summary

Between May of 2002 and December of 2003, the New Hampshire Estuaries Project provided the Society for the Protection of New Hampshire Forest/Center for Land Conservation Assistance with \$64,400 for matching grants to distribute to assist with transaction costs associated with permanent land conservation projects in the New Hampshire estuaries area. Application materials were created and distributed, applications were received and reviewed and grants were made.

The project was well received and very successful. Twenty-three grants were made to support transaction costs associated with projects that provided permanent protection for 1158 acres in 9 estuaries area communities. Grant funds of \$57,141 leveraged over \$187,657 of additional transaction funding from 15 other sources. The value of the land protected is well over \$6.6 million.

An ongoing program to provide similar assistance for the coming decade is recommended.

## Introduction

New Hampshire has been the most rapidly growing state in New England for the past forty years. Much of that growth is focused on the seacoast area of the state, an area that has the good fortune to receive considerable support for environmental issues from the New Hampshire Estuaries Project. NHEP has observed that “many of the threats to the environmental character of our estuaries are the direct result of human activities, including development of land for residential, commercial, industrial and other uses.”<sup>1</sup> In response, a whole section of the NHEP Management Plan is dedicated to Land Use, Development, and Habitat Protection. The section details a number of measurable threats to the ecology of the area that are related to land use decisions being made primarily at the local level, and sets a goal that “communities, government agencies, organizations, and individuals participate in achieving the goals for land use and habitat protection for New Hampshire’s estuaries.”<sup>2</sup> Elements of the Action Plans for this part of the Management Plan address Future Development, Sprawl, and Habitat Protection.

In the same vein, the Society for the Protection of New Hampshire Forests, while celebrating its 100<sup>th</sup> anniversary in 2001, challenged the conservation interests of the state to conserve another million acres in the coming 25 years. SPNHF’s detailed analysis of the amount of conserved land needed to continue to provide the people of the state with community lands, clean drinking water, wood fiber products, land to produce locally grown food, and adequate habitat for plant and animal species and specifically suggested that towns work toward a goal of 25% of the land in permanent conservation. Land area conserved in the 42 towns included in the estuaries area ranged from a low of 1% to a high of 21%, with an average of 9%.

Working with willing landowners to secure more permanently conserved land in the communities of the estuaries area is a goal that is endorsed by many. There are landowners willing to donate or sell land for conservation in the area. There are a number of conservation groups and agencies assisting the towns and landowners in the estuaries area with conservation projects. However, securing sufficient funding to accomplish conservation goals in an area of rapidly escalating land values is challenging. Even when landowners are willing to donate land for conservation purposes, there are real costs associated with the transaction.

The program described in this report sought to assist with permanent land conservation projects in the New Hampshire estuaries area by proving matching grants to cover a portion of the transaction costs for such projects.

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<sup>1</sup> New Hampshire Estuaries Project, 2000, Management Plan, p. 2-12

<sup>2</sup> Ibid, p. 5-14

## Project Goals and Objectives

The objective of this project was “To support the conservation of ecologically significant land in the coastal watershed by cost-sharing land conservation transactions with landowners and conservation organizations.”<sup>3</sup> The goal was to encourage permanent land protection projects that conserve important natural resources and significant habitat in the estuaries area by providing a financial incentive for landowners by cost-sharing 50% of transaction costs. Eligible costs included: cost of surveys, land protection staff fees and other related fees, including (under limited conditions) appraisal costs.

This project was undertaken to implement the following NHEP Management Plan Action items:

- LND-15 “Support land conservation efforts in shoreland areas.”<sup>4</sup>
- LND- 29 “Provide technical assistance in land protection and management to regional land trusts and municipal conservation commissions.”<sup>5</sup>
- LND- 36 “Encourage conservation easements.”<sup>6</sup>
- EDU-1 “Use the media to enhance educational efforts.”<sup>7</sup>

The project funding was received by SPNHF/CLCA as two separate grants, an original grant of \$44,000 in May of 2002, and an amendment adding \$20,000 in December of 2003. The purpose of the funds in the amendment was to “assist land protection organizations with transaction costs associated with the permanent protection of shoreland properties.” The amendment also extended the deadline for project completion and distribution of program funds from December 2003 to the middle of 2004.

The grants to SPNHF/CLCA specified that \$4,000 from the original grant funds and \$2,600 from the amendment could be used to cover costs of administering the grant program. This provided a total of \$57,400 to be distributed in grants.

## Activities

The work tasks for this project included assigning lead staff, creating application review team and process, publicizing the fund to eligible applicants, and administering program funds. Lead staff and project administrator for the project was Dorothy Tripp Taylor, Director of the Center for Land Conservation Assistance at the Society for the Protection of New Hampshire Forests.

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<sup>3</sup> NHEP Contract CE#612417, Exhibit A, Section 2C

<sup>4</sup> New Hampshire Estuaries Project, 2000, Management Plan, p. 5-62

<sup>5</sup> Ibid, p. 5-92

<sup>6</sup> Ibid, p. 5-106

<sup>7</sup> Ibid, p. 8-11

### Application Review Team and Process

Participants in for the application review team were sought among people who work closely with conservation activists in the estuaries area. In addition to the lead staff person, members of the review team included representatives of New Hampshire Estuaries Project, Society for the Protection of New Hampshire Forests, University of New Hampshire Cooperative Extension, Bear-Paw Regional Greenways, Great Bay Resource Protection Partnership and Moose Mountains Regional Greenways. A complete list of the members of the application review team and their affiliations is found in Appendix A.

The Review Team assisted CLCA and NHEP in creating an application process and format. The 50/50 matching grants were for amounts of up to \$3000. Applicants were to be either qualified non-profit tax-exempt 501(c)(3) conservation organizations or units of government. Applicants were allowed to re-grant the funds to landowners. The application form was purposefully made quite simple. The intent was to make the process as accessible as possible to community groups who might not have a lot of experience in grant writing. The grants were also intended to be as non-competitive as possible. If applicant's projects met the criteria, they were to be funded as long as funds were available. A copy of the application form is found in Appendix B of the hard copy of this report.

The Review Team created a rubric for how to handle applications as they came in, which can be seen in Appendix C. One important piece of the rubric is the conflict of interest element, which was followed carefully by Review Team members:

When an organization for which a Review Team member serves as staff or director submits an application, that person shall be available to the team to respond to any questions about the project, but shall physically remove him- or herself from the meeting during discussion of the project.

The Review Team held meetings in September 2002 and December 2003. Following the guidelines in the rubric, one round of applications was reviewed in virtual meeting, between June 5 and June 20, 2003. The Review Team also provided insight into a variety of large and small questions about the details of the fund.

### Publicizing the Fund to Eligible Applicants

The transaction grants were publicized by way of post cards that were sent to about 160 contacts that both NHEP and CLCA had in the estuaries area communities, including conservation commissions and land trusts. An image of the post cards is included in Appendix D of the hard copy of this report. The post cards were sent in June of 2002 and invited potential applicants to request the application form.

The grant program was also described and application forms made available at the following events:

New Hampshire Association of Conservation Commissions Annual Meeting –  
November 2, 2002



New Hampshire Land Conservation Coalition meeting, March 3, 2003  
Coastal Watershed Forum, March 11, 2003  
New Hampshire Conservation Conference, April 12, 2003

Between June 2002 and September of 2003, application forms were sent out to about thirty individuals and groups who expressed an interest in applying for assistance from this program.

#### Administering Program Funds

The Center for Land Conservation Assistance provided administration for the grants. This included:

- distributing application forms for the grants
- responding to questions about applications
- resolving concerns about the details of the program
- reviewing all applications
- convening the Review Team
- providing the Review Team with copies of applications and supporting materials
- communicating with applicants
- tracking status of projects
- reviewing final documentation of completed projects
- sending checks to successful applicants

Applications were received from August 2002 through October of 2003. A total of 30 applications were received. One was determined to be ineligible because it was outside of the defined area; four were withdrawn because they could not be completed within the required time frame.

Applicants were allowed and encouraged to submit applications before projects were completed. The Review Team could then provide applicant with a conditional response to the request. This allowed successful applicants to proceed to create funding packages that included this funding. Funds were not released to the applicant until the project was completed and the project administrator had seen all of the necessary documentation of the expenses that had been listed in the application.

One of the issues that the Review Team had to resolve was the definition of a project. Several projects in one town were under consideration. They were being treated as a single project for purposes of different grant funding sources. With input from the Review Team and the NHEP Director, a definition of project was arrived at. A copy of the memo clarifying the definition of "project" in Appendix E. (hard copy only.)

Letters to the applicants addressed a few other problems that were found in the application form. One of these was a reminder that the match for the grants must come from non-federal sources. Another was making applicants aware of tax issues that should be considered if the funds were being re-granted to individual land owners. Great care was taken in crafting this message to be clean and accurate but not overwhelming. The wording used for the latter message is found in Appendix F.

When the additional funds were added to the grant for shoreland projects, the intent was to re-advertise to solicit applications for projects with suitable shoreland values. However, it turned out that the existing pool of applications for the original fund contained enough projects with shoreland values. Re-advertising when the funds could be appropriately distributed to existing applicants seemed counterproductive and was not done. Because there were enough applications with shoreland values in hand when the grant was amended, there was no need to re-advertise the grant to attract applicants for the new funds.

When evaluating projects toward the end of the availability of the funding, the Review Team selected four reserved projects. Two of these were expected to receive partial funding if all the projects before them in queue were completed as expected, and two were qualified but would not receive funding if all the others were completed as expected. As it turned out, all four of these projects could be funded because of projects that were withdrawn from the program. The amount left over at the end of the grant making was \$251.

To assist with New Hampshire Estuaries Project Management Plan action item EDU-1 "Use the media to enhance educational efforts," the awarding of the grants was publicized to the estuaries area media via press releases. On the advice of the Senior Director for Communications at the Society for the Protection of New Hampshire Forests, the information was sent out as one press release for a large group of grants, rather than a series of small press releases about individual grants.

The press release is shown in Appendix G. The release was sent to the following news outlets: The Union Leader, Concord Monitor, Nashua Telegraph, The Valley News, Portsmouth Herald, Foster's Daily Democrat, The Laconia Citizen, The Laconia Daily Sun, The Berlin Daily Sun, The Conway Daily Sun, The Exeter News-Letter, The Hampton Union, Atlantic News, The Milford Cabinet, The Derry News, Salem Observer, Rochester Times and The Associated Press (wire service).

The grants were also announced in the July 14, 2004 issue of CLCA's electronic newsletter, which is distributed to over two hundred conservation-minded people throughout the state. The text of the announcement is shown in Appendix H.

Areas of some question or problem related to the application form that were observed but not addressed include the following:

- Clarify that contact information is needed for representative of the applicant organization, not the landowner
- Specifically request name of the landowner
- Ask for anticipated date of completion for the project
- Ask specifically if the project is within the watershed
- Request site map at standard topographic map scale of 1:24,000 and also enlarged if needed to show detail of location

Define what is meant by proximity to other protected parcels  
What about projects that are partially within and partially outside of the NHEP area?

The Review Team did not provide a standard format or a list of items that applicants were required to provide to document that the project had been completed and that anticipated expenses had been incurred and paid. This oversight led to quite a lot of additional time for the project administrator to obtain the needed information from the applicants.

## Results and Discussion

There was a great deal of interest in this grant program. A total of 29 applications were received. They came from 9 different applicants and were for projects in 12 of the 42 estuaries area communities.

Twenty-three projects totaling 1158 acres were funded for a total of \$57,141 granted. All projects were granted the full amount that they applied for. Projects ranged in size from 4 acres to 163 acres. The projects were in nine different towns, or slightly over 20 percent of the 42 towns in the estuaries area: Brentwood, Deerfield, Durham, Hampton Falls, Kensington, Lee, Newmarket, Rollinsford and Strafford. The transaction grants leveraged over \$187,657 of additional transaction funding from 15 other sources, including landowners, towns and land trusts.

Fifteen of the projects, 692 acres, were funded from the original grant. Seven projects, 421 acres, were funded from the shoreland-specific amendment. One project, 45 acres, was supported by funds from both parts of the grant.

The land protected includes agricultural lands (including an organic farm), wetlands, scenery, components of large unfragmented blocks, frontage on streams and rivers including one federally designated Wild and Scenic River, productive forest land, additions to previously protected lands, exemplary natural communities, swamps and prime wetlands, wellhead protection and public drinking water supply areas, vernal pools, and habitat for a variety of common and unusual wildlife species.

The total appraised value of the land protected is well over \$6,600,000. There are 20 projects and 936 acres of conservation easement, and 3 projects and 222 acres of fee acquisition. 12 projects covering 428 acres were donated, 5 covering 244 acres were bargain sales and 6 projects covering 489 acres were purchased at full value. Grants ranged in size from \$530 to the maximum allowed of \$3000. Match for the grants ranged from \$530 to almost \$19,000.

Grants from the shoreland-specific amendment supported eight projects that protected more than 11,478 feet of frontage on three major rivers in the region, the Exeter (3854 feet), Oyster (5714 feet) and Piscassic (1900 feet) Rivers.

Appendix I shows summary information for each project. Appendix J provides a summary of all of the projects.

Although the awards were made to a good number of different applicants, it is worth noting that much of the funding went to two towns that happened to be in a position to take advantage of the grants during the time when they were available. The Town of Lee accounted for 9 projects (39% of the total), 455 acres (39% of the total) and received \$24,150 (42% of the total) in assistance. The Town of Brentwood accomplished 6 projects (26% of the total), protecting 206 acres (19% of the total) and received \$10,007 (17% of the total) in assistance. The Town of Newmarket, with 3 projects (13% of the total), protected 235 acres (20% of the total) and received \$7992 (14%) in assistance.

The extension of both funding and deadline that occurred in late 2003 was very important to the success of this project. Land conservation projects are frequently complex and time-consuming, especially when there is a conservation easement involved and/or when donation of some or all of the value of a property is part of the project. Even though almost all of the projects had been underway for months, six of them could not be completed until sometime in 2004, and would not have been eligible to receive support without the extension of time that came with the shoreland-specific funding amendment.

The rubric that the Review Committee worked under was not followed exactly, as it turned out to be too cumbersome and to set timelines that were unrealistic based on the number and timing of the applications as well as other demands on the project administrator's time.

Some potential applicants expressed regret that they did not have project ready to go during the somewhat limited time frame of the grant. Several eligible applicants expressed a hope that funding of this sort would be available again in the future.

## Conclusions

The project was highly successful! It was popular with the intended recipients. It was also clearly effective at accomplishing the goal of encouraging permanent land protection projects that conserve important natural resources and significant habitat in the estuaries area, having assisted with the permanent protection of 1158 acres and over 2 miles of river front shoreland, as described above.

Allowing applicants to submit applications while projects were developing provided them with flexibility of knowing that this funding would be available if the project was completed as proposed.

The amount of money available through this program seemed to be remarkably well suited to the needs of the projects taking place. The program was neither inundated with many more applications than there was funding for, nor did it end up with large amounts of money that could not be used in the time frame prescribed.

The application process was, as designed, simple for applicants. The fact that so many of the awards were made to groups with little or no staff suggested that the effort at simplicity was effective: all-volunteer groups were able to compete successfully with larger, better-staffed organizations.

Total transaction costs for land conservation projects range from modest to very high, even if the interest in the land is being donated or sold for less than full value. This grant program has helped to ensure that many projects could be accomplished that might not have been possible without this assistance. Given the rapid pace of land consumption in the estuaries area of New Hampshire at the present moment, any tool that can support and encourage good land conservation projects is very important.

## Recommendations

An ongoing grant program to continue to provide matching funds to assist with transaction costs for permanent land conservation projects in the New Hampshire estuaries area is needed. Ideally, such a program would be funded for the ten or so years between the present and the time when all the land in the entire region will be either “built out” or “conserved out”. A longer-term program would provide opportunity for more projects in more different areas to be developed and come to fruition. The total amount needed could be determined from this program, with appropriate increases for inflation, increases in land value as competition for the limited resource increases and growing skill among the groups undertaking land conservation projects.

The program descriptions and application form could be improved to fix the small problem areas that were discovered during this grant experience. The Review Team worked well, and a similar team could be convened to review applications to a new program. Some simple revisions to the materials applicants were required to submit would greatly decrease the burden of checking the documentation of projects once they were completed.

If the New Hampshire Estuaries Project could decrease the number of reports required annually, and otherwise simplify the reporting requirements for its grants, NHEP-funded projects would be much easier to administer.

The Center for Land Conservation Assistance at the Society for the Protection of New Hampshire Forests is pleased to have been a vehicle for providing this much-needed support for land conservation projects in the New Hampshire Estuaries area. If funding for similar assistance becomes available in the future, we would welcome an

opportunity to discuss it and perhaps to again assist the New Hampshire Estuaries Project with distributing the funds.

## Appendices

### Appendix A

### Application Review Team Members

| Name   | Title  | Affiliation   |
|--|--|---|
| Brad Anderson<br>(until October 2003)<br>Joyce ElKouarti<br>(after November 2003)      | Executive Director                           | Moose Mountains Regional<br>Greenways   |
| Brenda Lind  | Seacoast Technical<br>Specialist             | Center for Land<br>Conservation Assistance at<br>the Society for the<br>Protection of New<br>Hampshire Forest |
| Danna Truslow  | Executive Director                           | Seacoast Land Trust   |
| Dea Brickner-Wood  | Great Bay Coordinator                        | Great Bay Resource<br>Protection Partnership  |
| Dorothy Tripp Taylor   | Director                                     | Center for Land<br>Conservation Assistance at<br>the Society for the<br>Protection of New<br>Hampshire Forest |
| Frank Mitchell   | Land and Water<br>Conservation<br>Specialist | University of New<br>Hampshire Cooperative<br>Extension   |
| Jennifer Hunter  | Director                                     | New Hampshire Estuaries<br>Project  |
| Susan Zankel<br>(through August 2003)<br>Sherry Godlewski<br>(starting September 2003) | Executive Director                           | Bear-Paw Regional<br>Greenways  |
| Tom Howe   | Director of Land<br>Conservation             | Society for the Protection of<br>New Hampshire Forest   |

Not all team members participated in each application review round, but all received copies of the applications and had the opportunity to provide insights if they wished to.









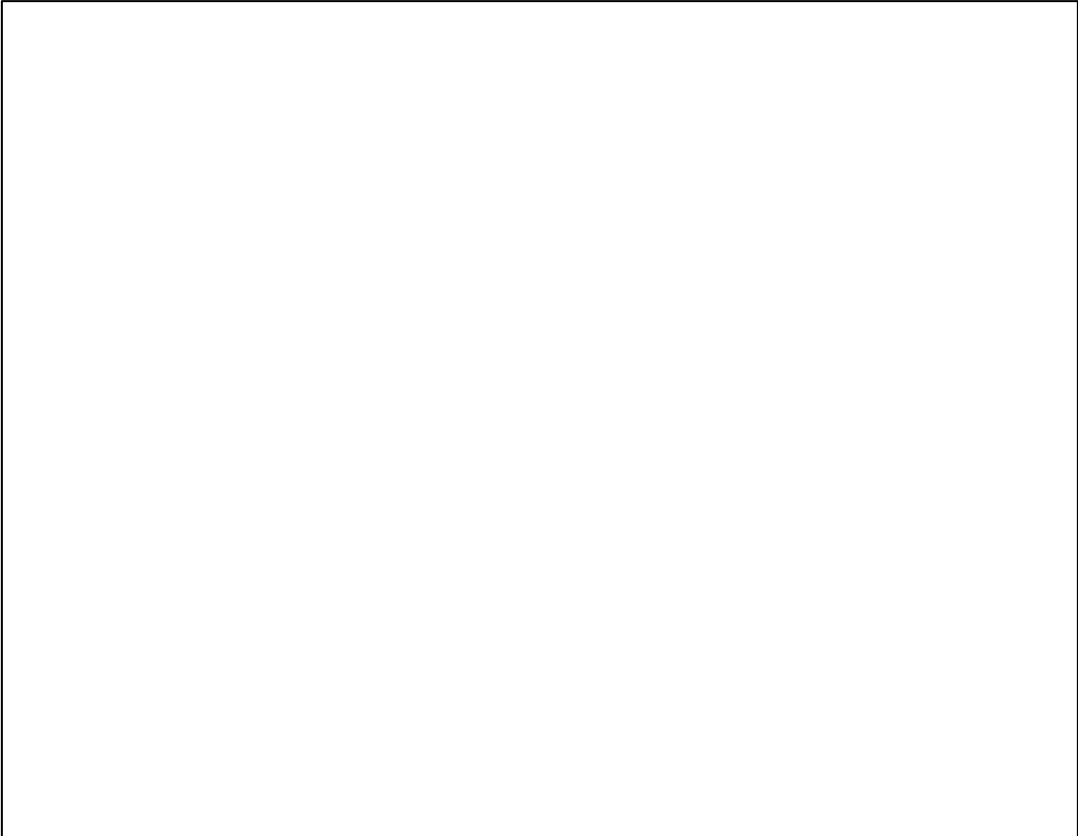


## Appendix C

10/20/02

### Rubric for handling applications for NHEP transaction assistance grants:

1. Review team hopes to accomplish review of applications with as few meetings as possible.
2. Project Administrator to do initial review of proposals
  - a. Applications to be date stamped when received
  - a. Dijit to send letter or email to applicant, telling them that the application has been received, and if it is complete or incomplete.
    - a. If complete, the date it was received and the time frame in which it will be reviewed
    - b. If incomplete, what other information is needed and that it will not be dated to have been received until all needed material is submitted.
    - c. Each letter to include additional information that was not included on application form: the funds used to match the grant must come from a non-federal source and the project must be completed in time for the money to be distributed prior to the end of December 2003
3. When proposal is complete and adequate, Project Administrator will forward it to other members of review team to solicit opinions and any questions.
4. Project Administrator to coordinate relaying questions from whole group to applicant, and responses to review team
  - a. questions from any group member are to be shared with all group members, as are responses from applicants
5. When an organization for which a Review Team member serves as staff or director submits an application, that person shall be available to the team to respond to any questions about the project, but shall physically remove him- or herself from the meeting during discussion of the project.
6. Applications are to be dealt with monthly.
7. Project Administrator to keep and share regularly with the Review Team a list of how much money is available, how much is committed and how much as been spent, with details of which projects are in which stage, and how much the match is or is proposed to be.
8. Press release needed for first completed grant-supported project and each subsequent one.





Appendix F                      Warning about tax implications of funds re-granted to landowners  
(excerpted from letters to applicants)

If the town intends to re-grant any of these funds to individual landowners, please be aware of the following:

1.        Because the reimbursement is essentially income to the landowner, it should be reported to the IRS;
2.        Funds from this program should **not** be used to cover any part of the cost of a landowner's appraisal if s/he will be seeking a charitable deduction for any part of the transaction.    IRS rules state that if the landowner wishes to claim a charitable deduction for any part of the value of a donated (or partially donated) interest in land, the landowner must obtain *and pay for* a "qualified appraisal," which must be done in a specific way and which must contain specific items according to IRS rules. (Contact CLCA office if you want more information about this topic.)



July 2, 2004

**FOR IMMEDIATE RELEASE****Contact:** Dijit Taylor (603) 717-7045  
Jim Graham (603) 224-9945, ext. 330

## **\$42,000 AWARDED FOR LOCAL CONSERVATION PROJECTS**

*Grants support 18 projects in five New Hampshire communities*

Eighteen conservation projects in five New Hampshire communities were awarded a total of \$42,000 recently by the Center for Land Conservation Assistance, a program of the Society for the Protection of New Hampshire Forests. The land conservation projects are in the towns of Brentwood, Durham, Lee, Newmarket and Strafford.

The grants provide matching funds of up to \$3,000 per project to help cover transaction costs associated with permanent land conservation. Transaction costs include surveys, attorney's fees, land protection staff time, consultant's fees and other related costs.

In total, the projects supported through these grants provide permanent conservation for more than 880 acres. The appraised value of the conserved land is more than \$5 million. Some of the projects are conservation easements and some are acquisition of full title to the property.

"We're pleased to award these grants, which will play a critical role in protecting some of the most cherished open spaces in the fastest-growing region of New Hampshire," said Dijit Taylor, director of the Center for Land Conservation Assistance. "With so much development pressure on the land these days, it will take partnerships like this – between federal, state, private and local interests – to craft creative solutions for land conservation."

The effort was funded by a grant from the New Hampshire Estuaries Program, pursuant to an award from the federal Environmental Protection Agency. All towns and land conservation groups in the New Hampshire Estuaries area were invited to apply for the money. Applications were reviewed by a team of regional and state land conservation professionals.

Details of the grants are shown below:

- Bear-Paw Regional Greenways received \$3000 for a project in **Strafford** that protects 48 acres.
- The Town of **Brentwood** received \$7,007 for five projects that protect 171 acres.



Land protection grants

- The Town of **Lee** received \$21,142 for eight projects that protect 380 acres.
- The Town of **Newmarket** received \$7,851 for three projects that protect 235 acres.
- The Strafford Rivers Conservancy received \$3000 for a 50-acre project in **Durham** and **Lee**.

For more information about the grants or any of the projects, contact Dijit Taylor, director of the Center for Land Conservation Assistance, Society for the Protection of New Hampshire Forests, 54 Portsmouth Street, Concord, NH 03301, 717-7045, dtaylor@ForestSociety.org

The Center for Land Conservation Assistance provides support and assistance to land trusts, conservation commission and other seeking to conserve undeveloped land in New Hampshire through direct assistance, coordination and education, access to training and funding, and referrals. CLCA is a program of the Society for the Protection of New Hampshire Forests.

Founded in 1901, the Society for the Protection of New Hampshire Forests is a 10,000-member, nonprofit organization that has helped protect more than one million acres. Visit [www.forestsociety.org](http://www.forestsociety.org) for more information, or call (603) 224-9945.

###

CLCA has recently distributed \$42,000 in matching grants to assist with transaction costs for permanent land conservation projects in the towns of Brentwood, Lee, Durham, Newmarket and Strafford. The grants provide matching funds of up to \$3,000 to help cover transaction costs associated with permanent land conservation. The projects supported through these grants provide permanent conservation for more than 880 acres. The appraised value of the conserved land is more than \$5 million. Some of the projects are conservation easements and some are acquisition of full title to the property. The New Hampshire Estuaries Program provided the funding, pursuant to an award from the federal Environmental Protection Agency.

New Hampshire Estuaries Project  
Transaction Grant Project Summary Sheet

|                               |  |  |                      |
|-------------------------------|--|--|----------------------|
| Project Name                  | Brownell   |  |                      |
| Project location (town)       | Strafford  |  |                      |
| Number of Acres               | 47.5   |  |                      |
| Protection Method             | ✓ Conservation Easement                                      |  | Fee                  |
| Acquisition Method            | ✓ Donation   | Purchase, bargain price                                  | Purchase, full value |
| If purchase, documentation of | Appraised Value<br>\$205,000                                 | Purchase Price   |                      |
| Entity holding title or CE    | Bear-Paw Regional Greenways                                  |  |                      |
| Entity receiving funds        | Bear-Paw Regional Greenways                                  |  |                      |
| Date project closed           | May 28, 2004   |  |                      |
| Match information             | Amount   | Purpose  | Source*              |
|                               | \$2400   | Appraisal  | Landowner            |
|                               | \$300  | Attorney Fees  | Landowner            |
|                               | \$3,480  | Survey   | Landowner            |
|                               | \$384  | Land Protection Consultant                               | Landowner            |
|                               | \$115  | Deed Recording Fee                                       | Landowner            |
|                               | \$2,500  | BPRG Stewardship Fee                                     | BPRG                 |
|                               | \$200  | BPRG staff time  | BPRG                 |
| Total Transaction Costs       | \$9379   | *(Town of Strafford to pay for BPRG and landowner costs) |                      |
| Match total                   | \$6379   |  |                      |
| Grant Purpose(s)              |  | Portion of transaction costs                             |                      |
| Amount of Grant               | \$3000   |  |                      |
| Source of Grant Funds         | ✓ Original Transaction Grant ___ Shoreland Transaction Grant |  |                      |
| Date Grant distributed        | 6/24/04  |  |                      |

New Hampshire Estuaries Project  
Transaction Grant Project Summary Sheet

|                               |   |                         |                      |
|-------------------------------|---|-------------------------|----------------------|
| Project Name                  | Carpenter   |                         |                      |
| Project location (town)       | Kensington & Hampton Falls  |                         |                      |
| Number of Acres               | 96  |                         |                      |
| Protection Method             | <input checked="" type="checkbox"/> Conservation Easement   |                         | Fee                  |
| Acquisition Method            | <input checked="" type="checkbox"/> Donation  | Purchase, bargain price | Purchase, full value |
| If purchase, documentation of | Appraised Value   | Purchase Price          |                      |
| Entity holding title or CE    | Society for the Protection of New Hampshire Forests   |                         |                      |
| Entity receiving funds        | Society for the Protection of New Hampshire Forests (who will re-grant to landowner)                                |                         |                      |
| Date project closed           | August 2, 2004  |                         |                      |
| Match information             | Amount  | Purpose                 | Source               |
|                               | \$6350  | Survey                  | landowner            |
| Total Project Costs           | \$6350  |                         |                      |
| Match total                   | \$3350  |                         |                      |
| Grant Purpose(s)              | Reimburse landowner for part of survey cost   |                         |                      |
| Amount of Grant               | \$3000  |                         |                      |
| Source of Grant Funds         | <input checked="" type="checkbox"/> Original Transaction Grant <input type="checkbox"/> Shoreland Transaction Grant |                         |                      |
| Date Grant distributed        | 8/20/04   |                         |                      |

New Hampshire Estuaries Project  
Transaction Grant Project Summary Sheet

|                               |   |                            |  |
|-------------------------------|---|----------------------------|--|
| Project Name                  | Dunham  |                            |  |
| Project location (town)       | Lee & Durham  |                            |  |
| Number of Acres               | 50.1  |                            |  |
| Protection Method             | <input checked="" type="checkbox"/> Conservation Easement   |                            | Fee  |
| Acquisition Method            | Donation  | Purchase, bargain price    | <input checked="" type="checkbox"/> Purchase, full value |
| If purchase, documentation of | Appraised Value<br>\$40,000- \$45,000   | Purchase Price<br>\$45,000 |  |
| Entity holding title or CE    | Strafford Rivers Conservancy  |                            |  |
| Entity receiving funds        | Strafford Rivers Conservancy  |                            |  |
| Date project closed           | March 28, 2004  |                            |  |
| Match information             | Amount  | Purpose                    | Source   |
|                               | \$2213.75   | Survey                     | landowner  |
|                               | \$213.75  | Closing fees               | SRC  |
|                               | \$1365.00   | Volunteer time             | SRC  |
| Match total                   | \$3792.50   |                            |  |
| Grant purpose(s)              | \$2436.25 survey<br>\$350 appraisal<br>\$213.75 closing   |                            |  |
| Amount of Grant               | \$3000  |                            |  |
| Source of Grant Funds         | <input checked="" type="checkbox"/> Original Transaction Grant <input type="checkbox"/> Shoreland Transaction Grant |                            |  |
| Date Grant distributed        | 5/21/04   |                            |  |

New Hampshire Estuaries Project  
Transaction Grant Project Summary Sheet

|                                   |  |                             |                        |
|-----------------------------------|--|-----------------------------|------------------------|
| Project Name                      | Ellis  |                             |                        |
| Project location (town)           | Lee  |                             |                        |
| Number of Acres                   | 14   |                             |                        |
| Protection Method                 | Conservation Easement  |                             | ✓ Fee                  |
| Acquisition Method                | Donation   | Purchase, bargain price     | ✓ Purchase, full value |
| If purchase, documentation of     | Appraised Value<br>\$130,000                                       | Purchase Price<br>\$111,026 |                        |
| Entity holding title or CE        | Town of Lee  |                             |                        |
| Entity receiving funds            | Town of Lee  |                             |                        |
| Date project closed               | 9/29/03  |                             |                        |
| Match information                 | Amount   | Purpose                     | Source                 |
|                                   | \$3430   | Legal                       | Landowner              |
|                                   | \$432  | Legal                       | Town                   |
|                                   | \$7808   | Survey                      | Landowner              |
|                                   | \$2736   | Closing                     | Landowner              |
|                                   | \$87   | Recording Fees              | Town & landowner       |
|                                   | \$1800   | Appraisal                   | Town of Lee            |
| Total Project Costs               | \$16,293   |                             |                        |
| Match total                       | \$13,292   |                             |                        |
| Grant Purpose(s)                  | Portion of transaction expenses                                    |                             |                        |
| Amount of Grant                   | \$3000   |                             |                        |
| Source of Grant Funds             | ___ Original Transaction Grant _✓_ Shoreland Transaction Grant     |                             |                        |
| If Shoreland, frontage & location | 555 feet on one shore of Oyster River plus 635 feet on both shores |                             |                        |
| Date Grant distributed            | 6/23/04  |                             |                        |

New Hampshire Estuaries Project  
Transaction Grant Project Summary Sheet

|                               |  |                               |                        |
|-------------------------------|--|-------------------------------|------------------------|
| Project Name                  | Grant Road (Falzone)   |                               |                        |
| Project location (town)       | Newmarket  |                               |                        |
| Number of Acres               | 163  |                               |                        |
| Protection Method             | Conservation Easement  |                               | ✓ Fee                  |
| Acquisition Method            | Donation   | Purchase, bargain price       | ✓ Purchase, full value |
| If purchase, documentation of | Appraised Value<br>\$1,265,000                                 | Purchase Price<br>\$1,265,000 |                        |
| Entity holding title or CE    | Town of Newmarket  |                               |                        |
| Entity receiving funds        | Town of Newmarket  |                               |                        |
| Date project closed           | September 5, 2003  |                               |                        |
| Match information             | Amount   | Purpose                       | Source                 |
|                               | \$50   | Appraisal Update              | Town                   |
|                               | \$3028   | Survey (partial)              | Town                   |
|                               | \$2750   | Environmental Site Assessment | Town                   |
|                               | \$5821   | Attorneys                     | Town                   |
|                               | \$8,838  | Closing Attorney's Fees       | Town                   |
|                               | \$2497   | Title Insurance               | Town                   |
| Total Project Costs           | \$22,984   |                               |                        |
| Match total                   | \$19,984   |                               |                        |
| Grant Purpose(s)              | Portion of total transaction cost                              |                               |                        |
| Amount of Grant               | \$3000   |                               |                        |
| Source of Grant Funds         | _✓_ Original Transaction Grant ___ Shoreland Transaction Grant |                               |                        |
| Date Grant distributed        | 6/24/04  |                               |                        |

New Hampshire Estuaries Project  
Transaction Grant Project Summary Sheet

|                               |   |  |   |
|-------------------------------|---|--|---|
| Project Name                  | Hull  |  |   |
| Project location (town)       | Brentwood   |  |   |
| Number of Acres               | 6   |  |   |
| Protection Method             | <input checked="" type="checkbox"/> Conservation Easement   |  | <input type="checkbox"/> Fee                  |
| Acquisition Method            | <input checked="" type="checkbox"/> Donation  | <input type="checkbox"/> Purchase, bargain price | <input type="checkbox"/> Purchase, full value |
| If purchase, documentation of | Appraised Value<br>\$20,000   | Purchase Price<br>\$0                            |   |
| Entity holding title or CE    | Town of Brentwood   |  |   |
| Entity receiving funds        | Town of Brentwood   |  |   |
| Date project closed           | Aug 19, 2003  |  |   |
| Match information             | Amount  | Purpose  | Source  |
|                               | \$1800  | survey   | town  |
|                               | \$2600  | appraisal  | town  |
|                               | \$153   | Title research                                   | town  |
|                               | \$94.50   | Legal review                                     | town  |
| Total transaction costs       | \$4647.50   |  |   |
| Match amount                  | \$2324.50   |  |   |
| Grant Purpose(s)              | Half of total transaction expenses  |  |   |
| Amount of Grant               | \$2323  |  |   |
| Source of Grant Funds         | <input checked="" type="checkbox"/> Original Transaction Grant <input type="checkbox"/> Shoreland Transaction Grant |  |   |
| Date Grant distributed        | 5/7/04  |  |   |



New Hampshire Estuaries Project  
Transaction Grant Project Summary Sheet

|                               |   |                                    |  |
|-------------------------------|---|------------------------------------|--|
| Project Name                  | Lee/Hartgerink  |                                    |  |
| Project location (town)       | Lee   |                                    |  |
| Number of Acres               | 10  |                                    |  |
| Protection Method             | <input checked="" type="checkbox"/> Conservation Easement   |                                    | Fee  |
| Acquisition Method            | <input checked="" type="checkbox"/> Donation  |                                    | <input type="checkbox"/> Purchase, bargain price <input type="checkbox"/> Purchase, full value |
| If purchase, documentation of | Appraised Value   | Purchase Price<br>N/A              |  |
| Entity holding title or CE    | Town of Lee   |                                    |  |
| Entity receiving funds        | Town of Lee   |                                    |  |
| Date project closed           | Sept 29, 2003   |                                    |  |
| Match information             | Amount  | Purpose                            | Source   |
|                               | \$1800  | appraisal                          | landowner  |
|                               | \$2650  | survey                             | town   |
|                               | \$573   | Legal fees                         | town   |
|                               | \$350   | Mortgage subord/title insurance    | landowner  |
| Total expenses                | \$5373  |                                    |  |
| Match total                   | \$2687  | Half of total transaction expenses |  |
| Grant Purpose(s)              |   | Half of total expenses             |  |
| Amount of Grant               | \$2686  |                                    |  |
| Source of Grant Funds         | <input checked="" type="checkbox"/> Original Transaction Grant <input type="checkbox"/> Shoreland Transaction Grant |                                    |  |
| Date Grant distributed        | 4/28/04   |                                    |  |

New Hampshire Estuaries Project  
Transaction Grant Project Summary Sheet

|                                   |   |                                |                        |
|-----------------------------------|---|--------------------------------|------------------------|
| Project Name                      | Loiselle  |                                |                        |
| Project location (town)           | Newmarket   |                                |                        |
| Number of Acres                   | 45  |                                |                        |
| Protection Method                 | Conservation Easement   |                                | ✓ Fee                  |
| Acquisition Method                | Donation  | Purchase, bargain price        | ✓ Purchase, full value |
| If purchase, documentation of     | Appraised Value<br>\$724,000  | Purchase Price<br>\$684,899.63 |                        |
| Entity holding title or CE        | Town of Newmarket   |                                |                        |
| Entity receiving funds            | Town of Newmarket   |                                |                        |
| Date project closed               | 7/28/03   |                                |                        |
| Match information                 | Amount  | Purpose                        | Source                 |
|                                   | \$3000  | Appraisal                      | landowner              |
|                                   | \$315   | Appraisal update               | town                   |
|                                   | \$5,089   | Survey                         | Town                   |
|                                   | \$1200  | Environmental site assessment  | town                   |
|                                   | \$6,758   | Attorney                       | town                   |
|                                   | \$4,114   | Attorney's closing costs       | town                   |
|                                   | \$1,445   | Title Insurance                | town                   |
| Total Project Costs               | \$21,921  |                                |                        |
| Match total                       | \$18,921  |                                |                        |
| Grant Purpose(s)                  | Portion of town's costs   |                                |                        |
| Amount of Grant                   | \$3000  |                                |                        |
| Source of Grant Funds             | _✓_ Original Transaction Grant (\$2013)<br>_✓_ Shoreland Transaction Grant (\$987)  |                                |                        |
| If Shoreland, frontage & location | 1,900+ feet of frontage on the Piscassic River  |                                |                        |
| Date Grant distributed            | \$2859 6/24/04<br>\$ 141 8/24/04<br>(payment was split while reserving funds for projects ahead of this one in queue, then paid when they could not be completed) |                                |                        |

New Hampshire Estuaries Project  
Transaction Grant Project Summary Sheet

|                                   |  |  |   |
|-----------------------------------|--|--|---|
| Project Name                      | MacMullen  |  |   |
| Project location (town)           | Brentwood  |  |   |
| Number of Acres                   | 20.68  |  |   |
| Protection Method                 | <input checked="" type="checkbox"/> Conservation Easement  |  | Fee   |
| Acquisition Method                | <input checked="" type="checkbox"/> Donation   | <input type="checkbox"/> Purchase, bargain price | <input type="checkbox"/> Purchase, full value |
| If purchase, documentation of     | Appraised Value<br>\$200,000   | Purchase Price<br>\$0                            |   |
| Entity holding title or CE        | Town of Brentwood  |  |   |
| Entity receiving funds            | Town of Brentwood  |  |   |
| Date project closed               | Aug 19, 2003   |  |   |
| Match information                 | Amount   | Purpose  | Source  |
|                                   | \$2500   | survey   | town  |
|                                   | \$600  | appraisal  | town  |
|                                   | \$147.50   | Title research                                   | town  |
|                                   | \$94.50  | Legal review                                     | town  |
| Total transaction costs           | \$3342   |  |   |
| Match amount                      | \$1671   |  |   |
| Grant Purpose(s)                  | Half of total transaction expenses   |  |   |
| Amount of Grant                   | \$1671   |  |   |
| Source of Grant Funds             | _ Original Transaction Grant _ <input checked="" type="checkbox"/> _ Shoreland Transaction Grant |  |   |
| If Shoreland, frontage & location | 1390 feet of frontage on the Exeter River  |  |   |
| Date Grant distributed            | 5/7/04   |  |   |

New Hampshire Estuaries Project  
Transaction Grant Project Summary Sheet

|                               |   |                |             |
|-------------------------------|---|----------------|-------------|
| Project Name                  | Maud Jones Town Forest  |                |             |
| Project location (town)       | Lee   |                |             |
| Number of Acres               | 75  |                |             |
| Protection Method             | ✓ Conservation Easement   |                | Fee         |
| Acquisition Method            | ✓ Donation Purchase, bargain price Purchase, full value<br>(conservation easement on town owned land donated by town to SPNHF, ensuring permanent protection) |                |             |
| If purchase, documentation of | Appraised Value   | Purchase Price |             |
| Entity holding CE             | Society for the Protection of New Hampshire Forests   |                |             |
| Entity receiving funds        | Town of Lee   |                |             |
| Date project closed           | July 28, 2004   |                |             |
| Match information             | Amount  | Purpose        | Source      |
|                               | \$6800  | Survey         | Town of Lee |
|                               | \$3692  | Legal costs    |             |
|                               | \$150   | Appraisal      |             |
| Total Project Costs           | \$10,642  |                |             |
| Match total                   | \$7642  |                |             |
| Grant Purpose(s)              | Portion of town's costs for this transaction  |                |             |
| Amount of Grant               | \$3000  |                |             |
| Source of Grant Funds         | _✓_ Original Transaction Grant ___ Shoreland Transaction Grant  |                |             |
| Date Grant distributed        | 8/24/04   |                |             |

New Hampshire Estuaries Project  
Transaction Grant Project Summary Sheet

|                               |   |                                |                      |
|-------------------------------|---|--------------------------------|----------------------|
| Project Name                  | McCue   |                                |                      |
| Project location (town)       | Rollinsford   |                                |                      |
| Number of Acres               | 40+   |                                |                      |
| Protection Method             | <input checked="" type="checkbox"/> Conservation Easement   |                                | Fee                  |
| Acquisition Method            | Donation <input checked="" type="checkbox"/> Purchase, bargain price  |                                | Purchase, full value |
| If purchase, documentation of | Appraised Value<br>\$1,060,000  | Purchase Price<br>\$780,000    |                      |
| Entity holding title or CE    | Strafford Rivers Conservancy  |                                |                      |
| Entity receiving funds        | Strafford Rivers Conservancy  |                                |                      |
| Date project closed           | December 12, 2003   |                                |                      |
| Match information             | Amount  | Purpose                        | Source               |
|                               | \$4250  | Appraisal and update           | Landowner            |
|                               | \$4950  | Survey                         | Landowner            |
|                               | \$375   | Document Review & Tax Planning | Landowner            |
|                               | 566.50  | Legal fees                     | Landowner            |
|                               | \$2450  | Closing attorney               | Landowner            |
|                               | \$1440  | Title insurance                | Landowner            |
|                               | \$76  | Recording Fees                 | Landowner            |
|                               | \$7800  | Transfer stamps                | Landowner            |
|                               | \$28  | Recording revised plan         | Landowner            |
| Total Project Costs           | \$21935.50  |                                |                      |
| Match total                   | \$18,935.50   |                                |                      |
| Grant Purpose(s)              | Portion of all transaction costs  |                                |                      |
| Amount of Grant               | \$3000  |                                |                      |
| Source of Grant Funds         | <input checked="" type="checkbox"/> Original Transaction Grant <input type="checkbox"/> Shoreland Transaction Grant |                                |                      |
| Date Grant distributed        | 8/26/04   |                                |                      |

New Hampshire Estuaries Project  
Transaction Grant Project Summary Sheet

|                               |   |  |   |
|-------------------------------|---|--|---|
| Project Name                  | McLean  |  |   |
| Project location (town)       | Lee   |  |   |
| Number of Acres               | 4   |  |   |
| Protection Method             | <input checked="" type="checkbox"/> Conservation Easement   |  | Fee   |
| Acquisition Method            | <input checked="" type="checkbox"/> Donation  | <input type="checkbox"/> Purchase, bargain price | <input type="checkbox"/> Purchase, full value |
| If purchase, documentation of | Appraised Value   | Purchase Price<br>N/A                            |   |
| Entity holding title or CE    | Town of Lee   |  |   |
| Entity receiving funds        | Town of Lee   |  |   |
| Date project closed           | Sept 29, 2003   |  |   |
| Match information             | Amount  | Purpose  | Source  |
|                               | \$1800  | appraisal  | town  |
|                               | \$2500  | survey   | town  |
|                               | \$381   | Legal services                                   | town  |
| Total expenses                | \$4681  |  |   |
| Match total                   | \$2341  | Half of total transaction expenses               |   |
| Grant Purpose(s)              |   | Half of total expenses                           |   |
| Amount of Grant               | \$2340  |  |   |
| Source of Grant Funds         | <input checked="" type="checkbox"/> Original Transaction Grant <input type="checkbox"/> Shoreland Transaction Grant |  |   |
| Date Grant distributed        | 4/28/04   |  |   |

New Hampshire Estuaries Project  
Transaction Grant Project Summary Sheet

|                                   |  |   |                      |
|-----------------------------------|--|---|----------------------|
| Project Name                      | Nekton   |   |                      |
| Project location (town)           | Brentwood  |   |                      |
| Number of Acres                   | 31.5   |   |                      |
| Protection Method                 | <input checked="" type="checkbox"/> Conservation Easement                                      |   | Fee                  |
| Acquisition Method                | Donation   | <input checked="" type="checkbox"/> Purchase, bargain price | Purchase, full value |
| If purchase, documentation of     | Appraised Value<br>\$260,000   | Purchase Price<br>\$175,000                                 |                      |
| Entity holding title or CE        | Town of Brentwood  |   |                      |
| Entity receiving funds            | Town of Brentwood  |   |                      |
| Date project closed               | Aug 19, 2003   |   |                      |
| Match information                 | Amount   | Purpose   | Source               |
|                                   | \$2500   | survey  | town                 |
|                                   | \$600  | appraisal   | town                 |
|                                   | \$227  | Title research  | town                 |
|                                   | \$94.50  | Legal review  | town                 |
| Total transaction costs           | \$3421.50  |   |                      |
| Match amount                      | \$1710.50  |   |                      |
| Grant Purpose(s)                  | Half of total transaction expenses   |   |                      |
| Amount of Grant                   | \$1711   |   |                      |
| Source of Grant Funds             | ___ Original Transaction Grant <input checked="" type="checkbox"/> Shoreland Transaction Grant |   |                      |
| If Shoreland, frontage & location | 1320 feet of frontage on the Exeter River  |   |                      |
| Date Grant distributed            | 5/7/04   |   |                      |

New Hampshire Estuaries Project  
Transaction Grant Project Summary Sheet

|                               |   |   |   |
|-------------------------------|---|---|---|
| Project Name                  | Pratt   |   |   |
| Project location (town)       | Brentwood   |   |   |
| Number of Acres               | 35.44   |   |   |
| Protection Method             | <input checked="" type="checkbox"/> Conservation Easement   |   | <input type="checkbox"/> Fee                  |
| Acquisition Method            | <input type="checkbox"/> Donation   | <input checked="" type="checkbox"/> Purchase, bargain price | <input type="checkbox"/> Purchase, full value |
| If purchase, documentation of | Appraised Value<br>\$348,000  | Purchase Price<br>\$261,000                                 |   |
| Entity holding title or CE    | Rockingham County Conservation District (primary)<br>Town of Brentwood (executory)                                  |   |   |
| Entity receiving funds        | Town of Brentwood   |   |   |
| Date project closed           | July 30, 2004   |   |   |
| Match information             | Amount  | Purpose   | Source  |
|                               | \$4000  | survey  | Town Conservation Fund                        |
|                               | \$1200  | appraisal   |   |
|                               | \$1886  | Rockingham County Conservation District                     |   |
|                               | \$928   | Legal fees (\$847 not documented as of 8/10/04)             |   |
| Total Project Costs           | \$8014  |   |   |
| Match total                   | \$5014  |   |   |
| Grant Purpose(s)              | Portion of town's costs for this transaction  |   |   |
| Amount of Grant               | \$3000  |   |   |
| Source of Grant Funds         | <input checked="" type="checkbox"/> Original Transaction Grant <input type="checkbox"/> Shoreland Transaction Grant |   |   |
| Date Grant distributed        | 82404   |   |   |



New Hampshire Estuaries Project  
Transaction Grant Project Summary Sheet

|                               |   |                                    |  |
|-------------------------------|---|------------------------------------|--|
| Project Name                  | Quigley   |                                    |  |
| Project location (town)       | Lee   |                                    |  |
| Number of Acres               | 35  |                                    |  |
| Protection Method             | <input checked="" type="checkbox"/> Conservation Easement   |                                    | Fee  |
| Acquisition Method            | <input checked="" type="checkbox"/> Donation  |                                    | <input type="checkbox"/> Purchase, bargain price <input type="checkbox"/> Purchase, full value |
| If purchase, documentation of | Appraised Value   | Purchase Price<br>N/A              |  |
| Entity holding title or CE    | Town of Lee   |                                    |  |
| Entity receiving funds        | Town of Lee   |                                    |  |
| Date project closed           | Sept 29, 2003   |                                    |  |
| Match information             | Amount  | Purpose                            | Source   |
|                               | \$4300  | survey                             | town   |
|                               | \$605   | Legal services                     | town   |
| Total expenses                | \$4905  |                                    |  |
| Match total                   | \$2453  | Half of total transaction expenses |  |
| Grant Purpose(s)              |   | Half of total expenses             |  |
| Amount of Grant               | \$2452  |                                    |  |
| Source of Grant Funds         | <input checked="" type="checkbox"/> Original Transaction Grant <input type="checkbox"/> Shoreland Transaction Grant |                                    |  |
| Date Grant distributed        | 4/28/04   |                                    |  |

New Hampshire Estuaries Project  
Transaction Grant Project Summary Sheet

|                                   |   |  |  |
|-----------------------------------|---|--|--|
| Project Name                      | Randall/Cox   |  |  |
| Project location (town)           | Lee   |  |  |
| Number of Acres                   | 141   |  |  |
| Protection Method                 | <input checked="" type="checkbox"/> Conservation Easement   |  | <input type="checkbox"/> Fee                             |
| Acquisition Method                | <input type="checkbox"/> Donation   | <input type="checkbox"/> Purchase, bargain price | <input checked="" type="checkbox"/> Purchase, full value |
| If purchase, documentation of     | Appraised Value<br>\$552,500  | Purchase Price<br>\$552,500                      |  |
| Entity holding title or CE        | Town of Lee   |  |  |
| Entity receiving funds            | Town of Lee   |  |  |
| Date project closed               | 9/29/03   |  |  |
| Match information                 | Amount  | Purpose  | Source   |
|                                   | \$3973  | survey   | landowner  |
|                                   | \$2000  | appraisal  | landowner  |
|                                   | \$\$1404  | legal  | landowner  |
|                                   | \$78  | LCHIP application                                | landowner  |
| Total Transaction Costs           | \$7455  |  |  |
| Match total                       | \$4455  |  |  |
| Grant Purpose(s)                  | Portion of transaction costs  |  |  |
| Amount of Grant                   | \$3000  |  |  |
| Source of Grant Funds             | <input type="checkbox"/> Original Transaction Grant <input checked="" type="checkbox"/> Shoreland Transaction Grant |  |  |
| If Shoreland, frontage & location | 2321 feet of frontage on the Oyster River   |  |  |
| Date Grant distributed            | 6/23/04   |  |  |

New Hampshire Estuaries Project  
Transaction Grant Project Summary Sheet

|                               |   |                                       |  |
|-------------------------------|---|---------------------------------------|--|
| Project Name                  | Richmond  |                                       |  |
| Project location (town)       | Newmarket   |                                       |  |
| Number of Acres               | 26.9  |                                       |  |
| Protection Method             | <input checked="" type="checkbox"/> Conservation Easement   |                                       | Fee  |
| Acquisition Method            | <input checked="" type="checkbox"/> Donation  |                                       | <input type="checkbox"/> Purchase, bargain price <input type="checkbox"/> Purchase, full value |
| If purchase, documentation of | Appraised Value   | Purchase Price                        |  |
| Entity holding title or CE    | Town of Newmarket (conservation commission)   |                                       |  |
| Entity receiving funds        | Town of Newmarket   |                                       |  |
| Date project closed           | 10/9/03   |                                       |  |
| Match information             | Amount  | Purpose                               | Source   |
|                               | \$1774.55   | Survey                                | town   |
|                               | \$800.00  | Legal services (McNeil & Taylor)      | town   |
|                               | \$1250.00   | Rockingham Land Trust stewardship fee | town   |
|                               | \$160.00  | Conservation easement drafting        | town   |
|                               | \$600.00  | Legal services (Peckham)              | town   |
| Total transaction costs       | \$3984.55   |                                       |  |
| Match total                   | \$1992.55   | Half of total transaction expenses    |  |
| Grant Purpose(s)              | Half of total transaction expenses  |                                       |  |
| Amount of Grant               | \$1992  |                                       |  |
| Source of Grant Funds         | <input checked="" type="checkbox"/> Original Transaction Grant <input type="checkbox"/> Shoreland Transaction Grant |                                       |  |
| Date Grant distributed        | 4/27/04   |                                       |  |

New Hampshire Estuaries Project  
Transaction Grant Project Summary Sheet

|                                   |  |   |                      |
|-----------------------------------|--|---|----------------------|
| Project Name                      | Schmalzer  |   |                      |
| Project location (town)           | Brentwood  |   |                      |
| Number of Acres                   | 47.5   |   |                      |
| Protection Method                 | <input checked="" type="checkbox"/> Conservation Easement                                      |   | Fee                  |
| Acquisition Method                | Donation   | <input checked="" type="checkbox"/> Purchase, bargain price | Purchase, full value |
| If purchase, documentation of     | Appraised Value<br>\$815,000   | Purchase Price<br>\$250,000                                 |                      |
| Entity holding title or CE        | Town of Brentwood  |   |                      |
| Entity receiving funds            | Town of Brentwood  |   |                      |
| Date project closed               | August 19, 2003  |   |                      |
| Match information                 | Amount   | Purpose   | Source               |
|                                   | \$164  | Title research  | town                 |
|                                   | \$1380   | Legal review  | town                 |
| Total transaction costs           | \$1544   |   |                      |
| Match amount                      | \$772  |   |                      |
| Grant Purpose(s)                  | Half of total transaction expenses   |   |                      |
| Amount of Grant                   | \$772  |   |                      |
| Source of Grant Funds             | ___ Original Transaction Grant <input checked="" type="checkbox"/> Shoreland Transaction Grant |   |                      |
| If Shoreland, frontage & location | 1156 feet of frontage on the Exeter River  |   |                      |
| Date Grant distributed            | 5/7/04   |   |                      |

New Hampshire Estuaries Project  
Transaction Grant Project Summary Sheet

|                                   |  |                            |                      |
|-----------------------------------|--|----------------------------|----------------------|
| Project Name                      | Schulz/Friedlander   |                            |                      |
| Project location (town)           | Lee  |                            |                      |
| Number of Acres                   | 90   |                            |                      |
| Protection Method                 | ✓ Conservation Easement                                      |                            | Fee                  |
| Acquisition Method                | Donation ✓   | Purchase, bargain price    | Purchase, full value |
| If purchase, documentation of     | Appraised Value<br>\$270,000                                 | Purchase Price<br>\$28,726 |                      |
| Entity holding title or CE        | Town of Lee  |                            |                      |
| Entity receiving funds            | Town of Lee  |                            |                      |
| Date project closed               | 9/29/03  |                            |                      |
| Match information                 | Amount   | Purpose                    | Source               |
|                                   | \$1448   | Legal                      | Landowner            |
|                                   | \$2131   | Survey                     | Landowner            |
|                                   | \$1368   | Legal                      | Town                 |
|                                   | \$250  | Title                      | Town                 |
|                                   | \$852  | Survey                     |                      |
|                                   |  |                            |                      |
| Total Project Costs               | \$6049   |                            |                      |
| Match total                       | \$3049   |                            |                      |
| Grant Purpose(s)                  | Half of transaction costs                                    |                            |                      |
| Amount of Grant                   | \$3000   |                            |                      |
| Source of Grant Funds             | ___ Original Transaction Grant ✓ Shoreland Transaction Grant |                            |                      |
| If Shoreland, frontage & location | Over 1400 feet of frontage on the Oyster River               |                            |                      |
| Date Grant distributed            | 6/23/04  |                            |                      |

New Hampshire Estuaries Project  
Transaction Grant Project Summary Sheet

|                               |  |                                    |                      |
|-------------------------------|--|------------------------------------|----------------------|
| Project Name                  | Short  |                                    |                      |
| Project location (town)       | Lee  |                                    |                      |
| Number of Acres               | 10   |                                    |                      |
| Protection Method             | ✓ Conservation Easement  |                                    | Fee                  |
| Acquisition Method            | ✓ Donation   | Purchase, bargain price            | Purchase, full value |
| If purchase, documentation of | Appraised Value  | Purchase Price<br>N/A              |                      |
| Entity holding title or CE    | Town of Lee  |                                    |                      |
| Entity receiving funds        | Town of Lee  |                                    |                      |
| Date project closed           | Sept 29, 2003  |                                    |                      |
| Match information             | Amount   | Purpose                            | Source               |
|                               | \$2950   | survey                             | town                 |
|                               | \$384  | Legal services                     | town                 |
| Total expenses                | \$3334   |                                    |                      |
| Match total                   | \$1672   | Half of total transaction expenses |                      |
| Grant Purpose(s)              |  | Half of total expenses             |                      |
| Amount of Grant               |  |                                    | \$1662               |
| Source of Grant Funds         | _✓_ Original Transaction Grant ___ Shoreland Transaction Grant |                                    |                      |
| Date Grant distributed        | 4/28/04  |                                    |                      |

(The amount for the Short project is slightly less than half of the costs because project administrator detected an error in arithmetic in the summary sheet about the costs after the check was cut. Amount granted is what the town requested in summary on 12/4/03.)

New Hampshire Estuaries Project  
Transaction Grant Project Summary Sheet

|                               |  |                 |                      |
|-------------------------------|--|-----------------|----------------------|
| Project Name                  | South and Haigh Roads  |                 |                      |
| Project location (town)       | Brentwood  |                 |                      |
| Number of Acres               | 65   |                 |                      |
| Protection Method             | ✓ Conservation Easement  |                 | Fee                  |
| Acquisition Method            | ✓ Donation   |                 | Purchase, full value |
| If purchase, documentation of | Appraised Value  | Purchase Price  |                      |
| Entity holding title or CE    | Rockingham County Conservation District                        |                 |                      |
| Entity receiving funds        | Town of Brentwood  |                 |                      |
| Date project closed           | 11/26/04   |                 |                      |
| Match information             | Amount   | Purpose         | Source               |
|                               | \$1061   | Attorney's fees | Half paid by town    |
| Total Project Costs           | \$1061   |                 |                      |
| Match total                   | \$531  |                 |                      |
| Grant Purpose(s)              | Half of costs of attorney for the project                      |                 |                      |
| Amount of Grant               |  |                 | \$530                |
| Source of Grant Funds         | _✓_ Original Transaction Grant ___ Shoreland Transaction Grant |                 |                      |
| Date Grant distributed        | 10/2/03  |                 |                      |

New Hampshire Estuaries Project  
Transaction Grant Project Summary Sheet

|                                   |   |                             |  |
|-----------------------------------|---|-----------------------------|--|
| Project Name                      | Tuckaway/Cox  |                             |  |
| Project location (town)           | Lee   |                             |  |
| Number of Acres                   | 76  |                             |  |
| Protection Method                 | <input checked="" type="checkbox"/> Conservation Easement   |                             | Fee  |
| Acquisition Method                | Donation  | Purchase, bargain price     | <input checked="" type="checkbox"/> Purchase, full value |
| If purchase, documentation of     | Appraised Value<br>\$261,000  | Purchase Price<br>\$235,366 |  |
| Entity holding title or CE        | Town of Lee   |                             |  |
| Entity receiving funds            | Town of Lee   |                             |  |
| Date project closed               | 9/29/03   |                             |  |
| Match information                 | Amount  | Purpose                     | Source   |
|                                   | \$3973  | Survey                      | Landowner  |
|                                   | \$1404  | Legal                       | Landowner  |
|                                   | \$78  | LCHIP Application           | Landowner  |
|                                   | \$2000  | Appraisal                   | Landowner  |
| Total Project Costs               | \$7455  |                             |  |
| Match total                       | \$4455  |                             |  |
| Grant Purpose(s)                  | Portion of transaction costs (not appraisal)  |                             |  |
| Amount of Grant                   | \$3000  |                             |  |
| Source of Grant Funds             | <input type="checkbox"/> Original Transaction Grant <input checked="" type="checkbox"/> Shoreland Transaction Grant |                             |  |
| If Shoreland, frontage & location | 803 feet of frontage on the Oyster River  |                             |  |
| Date Grant distributed            | 6/23/04   |                             |  |



New Hampshire Estuaries Project  
Transaction Grant Project Summary Sheet

|                               |   |                                |   |
|-------------------------------|---|--------------------------------|---|
| Project Name                  | Willoughby  |                                |   |
| Project location (town)       | Deerfield   |                                |   |
| Number of Acres               | 28.4  |                                |   |
| Protection Method             | <input checked="" type="checkbox"/> Conservation Easement   |                                | Fee   |
| Acquisition Method            | <input checked="" type="checkbox"/> Donation  |                                | Purchase, bargain price      Purchase, full value |
| If purchase, documentation of | Appraised Value   | Purchase Price                 |   |
| Entity holding title or CE    | Bear-Paw Regional Greenways (primary)<br>Town of Deerfield (executory)  |                                |   |
| Entity receiving funds        | Bear-Paw Regional Greenways   |                                |   |
| Date project closed           | August 10, 2004   |                                |   |
| Match information             | Amount  | Purpose                        | Source  |
|                               | \$1808  | Attorney                       | BPRG  |
|                               | \$361   | Land protection consultant fee |   |
|                               | \$76  | Deed recording fee             |   |
|                               | \$3175  | Survey                         |   |
|                               | \$2750  | BPRG Stewardship fee           |   |
|                               | \$200   | BPRG staff time                |   |
|                               | \$125   | Title search                   | Donated by C. Auger                               |
| Total Project Costs           | \$8495  |                                |   |
| Match total                   | \$5495  |                                |   |
| Grant Purpose(s)              | Portion of costs of project   |                                |   |
| Amount of Grant               | \$3000  |                                |   |
| Source of Grant Funds         | <input checked="" type="checkbox"/> Original Transaction Grant <input type="checkbox"/> Shoreland Transaction Grant |                                |   |
| Date Grant distributed        | 8/30/04   |                                |   |



| Project        | Location                   | Grant Recipient   | Acres | Protection Method | Acquisition Method        | Source (original or shoreland) | If shoreland, feet protected | Grant Amount | Match Amount | Appraised Value |
|----------------|----------------------------|-------------------|-------|-------------------|---------------------------|--------------------------------|------------------------------|--------------|--------------|-----------------|
| Brownell       | Strafford                  | BPRG***           | 48    | CE                | Donation                  | O                              |                              | \$3000       | \$6379       | unknown         |
| Carpenter      | Kensington & Hampton Falls | SPNHF****         | 96    | CE                | Donation                  | O                              |                              | \$3000       | \$3350       | unknown         |
| Dunham         | Lee & Durham               | SRC*              | 50    | CE                | Full value purchase       | O                              |                              | \$3000       | \$3792       | \$45,000        |
| Ellis          | Lee                        | Town of Lee       | 14    | Fee               | Full value purchase       | S                              | 1190 Oyster R                | \$3000       | \$13,292     | \$130,000       |
| Grant Road     | Newmarket                  | Town of Newmarket | 163   | Fee               | Full value purchase       | O                              |                              | \$3000       | \$19984      | \$2,265,000     |
| Hull           | Brentwood                  | Town of Brentwood | 6     | CE                | Donation                  | O                              |                              | \$2323       | \$2323       | \$20,000        |
| Lee/Hartgerink | Lee                        | Town of Lee       | 10    | CE                | Donation                  | O                              |                              | \$2686       | \$2687       | unknown         |
| Loiselle       | Newmarket                  | Town of Newmarket | 45    | Fee               | Full value purchase       | O&S                            | 1900+ Piscassic R            | \$3000       | \$18,921     | \$724,000       |
| MacMullen      | Brentwood                  | Town of Brentwood | 21    | CE                | Donation                  | S                              | 1390 Exeter                  | \$1671       | \$1671       | \$200,000       |
| Maud Jones     | Lee                        | Town of Lee       | 75    | CE                | Donation                  | O                              |                              | \$3000       | \$7642       | unknown         |
| McCue          | Rollinsford                | SRC*              | 40    | CE                | Purchase, bargain price** | O                              |                              | \$3000       | \$18,935     | \$1,060,000     |
| McLean         | Lee                        | Town of Lee       | 4     | CE                | Donation                  | O                              |                              | \$2340       | \$2341       | unknown         |
| Nekton         | Brentwood                  | Town of Brentwood | 32    | CE                | Purchase, bargain price** | S                              | 1320 Exeter                  | \$1711       | \$1711       | \$260,000       |
| Pratt          | Brentwood                  | Town of           | 35    | CE                | Purchase,                 | O                              |                              | \$3000       | \$5014       | \$348,000       |

|                     |           |                   |            |                |  |  |                        |          |           |                       |
|---------------------|-----------|-------------------|------------|----------------|--|--|------------------------|----------|-----------|-----------------------|
|                     |           | Brentwood         |            |                | bargain price**                                  |  |                        |          |           |                       |
| Quigley             | Lee       | Town of Lee       | 35         | CE             | Donation   | O  |                        | \$2452   | \$2453    | unknown               |
| Randall/Cox         | Lee       | Town of Lee       | 141        | CE             | Full value purchase                              | S  | 2321 Oyster            | \$3000   | \$4455    | \$552,500             |
| Richmond            | Newmarket | Town of Newmarket | 27         | CE             | Donation   | O  |                        | \$1992   | \$1993    | unknown               |
| Schmalzer           | Brentwood | Town of Brentwood | 47         | CE             | Purchase, bargain price**                        | S  | 1154 Exeter            | \$772    | \$772     | \$815,000             |
| Schultz/Friedlander | Lee       | Town of Lee       | 90         | CE             | Purchase, bargain price**                        | S  | 1400 Oyster            | \$3000   | \$3049    | \$270,000             |
| Short               | Lee       | Town of Lee       | 10         | CE             | Donation   | O  |                        | \$1672   | \$1672    | unknown               |
| South & Haigh Roads | Brentwood | Town of Brentwood | 65         | CE             | Donation   | O  |                        | \$530    | \$520     | unknown               |
| Tuckaway/Cox        | Lee       | Town of Lee       | 76         | CE             | Full value purchase                              | S  | 803 Oyster             | \$3000   | \$4455    | \$261,000             |
| Willoughby          | Deerfield | BPRG***           | 28         | CE             | Donation   | O  |                        | \$3000   | \$5495    | unknown               |
| Total               | 9 towns   | 6 recipients      | 1158 acres | 3 Fee<br>20 CE | 12 Donations<br>5 Bargain Prices<br>6 Full Value | 15 original<br>7 shoreland<br>1 original and shoreland | 11478 feet<br>3 rivers | \$57,149 | \$132,906 | More than \$6,649,500 |

\*SRC = Strafford Rivers Conservancy  
 \*\*\* BPRG = Bear-Paw Regional Greenways Forests

\*\* Bargain price of 80% or less of fair market value  
 \*\*\*\* SPNHF = Society for the Protection of New Hampshire Forests