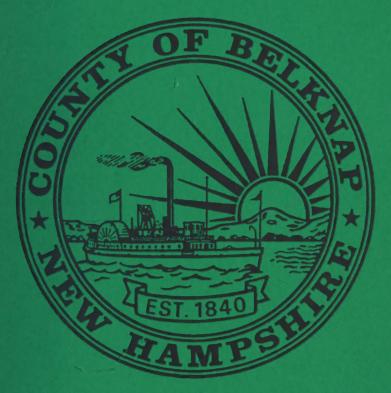
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# ANNUAL REPORT of the COMMISSIONERS of the COUNTY OF BELKNAP



For the Year Ending December 31, 1993



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For the Year Ending December 31, 1993

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## 1993 Slate of Belknap Officers

#### COMMISSIONERS

Norman C. Marsh, Chairman, Gilford Edwin I. Chertok, Vice-Chairman, Laconia Mark E. Thurston, Clerk, Sanbornton

# COUNTY TREASURER

Robert E. Corbin, Belmont

#### **COUNTY ATTORNEY**

Lauren J. Noether, County Attorney Diana G. Bolander, Assistant County Attorney

#### SHERIFF

Stephen G. Hodges, Meredith

#### **CLERK OF SUPERIOR COURT**

Dana W. Zucker, Gilford

#### JUDGE OF PROBATE

Christina M. O'Neill, Laconia

#### **REGISTER OF PROBATE**

Estelle J. Dearborn, Laconia

#### **DEPUTY REGISTER OF PROBATE**

Cheryl Nadeau, Laconia

#### REGISTER OF DEEDS

Rachel M. Normandin, Laconia

#### **DEPUTY REGISTER OF DEEDS**

Judith A. Livernois, Sanbornton

#### SUPERINTENDENT DEPARTMENT OF CORRECTIONS

Walter R. Newcomb, Centre Harbor

#### ADMINISTRATOR OF THE NURSING HOME

Robert H. Chase, Laconia

## COUNTY MEDICAL REFEREE

Paul Appleton, M.D., Gilford

#### **COUNTY FINANCE DIRECTOR**

Philip P. Daigneault, Laconia

#### **HUMAN SERVICES ADMINISTRATOR**

Carol N. Schonfeld, Concord

#### SUPERINTENDENT OF BUILDINGS & GROUNDS

D. William Jenkins, Thornton

#### **COUNTY CHAPLAINS**

Reverend Madelyn Klose Reverend Roger Bilodeau Reverend Nelson Boucher

District No. 1 Centre Harbor & Meredith

Carl Johnson David Lawton

District No. 2 New Hampton, Sanbornton & Tilton

Thomas Salatiello Robert LaFlam

District No. 3 Belmont

Thomas Cain Robert Hawkins

District No. 4 Gilford

Richard Campbell William Hauck

District No. 5 Alton, Gilmanton & Barnstead

Alice Ziegra Paul Golden Linda Smith

District No. 6 New Hampton, Sanbornton, Tilton, Belmont,

Gilford, Alton, Gilmanton & Barnstead

Gordon Bartlett

District No. 7 Laconia, Ward No. 4

Thomas Rice

Laconia, Ward No. 1

Ralph Rosen

Laconia, Ward No. 2 & 5

Niel Young

Laconia, Ward No. 3

Robert Turner

Laconia, Ward No. 6

Glenn Dewhirst

Laconia, Wards No. 1, 2, 3, 5 & 6

Robert Holbrook

#### **EXECUTIVE COMMITTEE:**

Gordon E. Bartlett Alice S. Ziegra David M. Lawton Thomas G. Cain Robert G. Holbrook Ralph J. Rosen Thomas B. Salatiello

# Report of the Belknap County Commissioners

Belknap County started the new year with a "major" change. After 16 years of serving the residents of Belknap County, Brad "Cous" Sprague retired from public service. "Cous" Brad's color, flavor, knowledge and accomplishments will be forever appreciated and respected. Mark Thurston from Sanbornton took over the reins and will certainly have his work cut out for him.

The county finds itself in the middle of a controversy with two of its three unions. The Sheriff's Department once again lead the way to a sensitive, realistic approach to their contract negotiations. They have addressed the current economy and the ability of the property taxpayer to fund ever increasing demands and dwindling resources. The commissioners appreciate the members of the Sheriff's Department for their commitment to the challenge.

Belknap County enjoyed the state-wide prestige of having not only one but two of our administrators named the "Best of the Best" for 1993. Robert Chase, Administrator of the Nursing Home, and Philip "Bud" Daigneault, our Finance Director, were recognized for their efforts at the annual convention of the New Hampshire Association of Counties by being awarded the "Nursing Home Administrator of the Year" and "Finance Director of the Year." Nice work Bob and Bud. We are truly fortunate to have such talent working for us at Belknap County.

The Commissioners would like to thank their department heads, staff, the county delegation and the residents of Belknap County for their support in continuing to meet the ever changing challenges and ensure the quality of life in our country.

The commissioners wish to give a "special" thank you to the thirteen members of the Space Needs Committee: Chairman Alan McRae, Belmont; Vice-Chairman Wes Colby, Laconia; Secretary Fran Wendelboe, New Hampton; Dave Caron, Belmont; Arnold Shibley, Alton Bay; Edith Mongo, Meredith; William Hauck, Gilford; Robert Turner, Laconia; Thomas Salatiello, Sanbornton; Jon Burbank, Sanbornton; William H. Combs, New Hampton; Gene Omundson, Barnstead; and Heber Feener, Tilton.

The hours devoted to meetings and tours of county facilities to insure each member a full understanding of the space needs of each office will

inevitably result in a more comprehensive plan, keeping the taxpayers in mind. Their tireless effort in assisting the Commissioners to move ahead is greatly appreciated.

Respectfully submitted,

NORMAN C. MARSH, Chairman EDWIN I. CHERTOK, Vice-Chairman MARK E. THURSTON, Clerk

# Committee on Wages Belknap County Convention

Reps. Richard Campbell, *Chairman*, William Hauck, Carl Johnson, Ralph Rosen and Robert Turner.

# MINUTES OF 1993 MEETINGS AND REPORT TO THE FULL CONVENTION

January 15, 1993, Minutes.

The committee met at the Belknap County Courthouse at 8:30 AM, January 15, 1993. Present were all committee members: Rep. Alice Ziegra, Rep. Robert Hawkins (part of meeting), Commissioners Marsh and Thurston. The commissioners presented their recommendation as to 1993 salaries for the 6 management-level positions being considered. Principal emphasis was on need for salary adjustments for the Nursing Home Administrator and the Director of Nursing. There was also some discussion as to whether or not the effective date for salary increases, traditionally retroactive to January 1, ought to be changed to April 1 as has been the convention's recommendation for labor-contract and other classified personnel.

The historical salaries for these 6 positions, together with the commissioners' recommendations for 1993, are shown on an attachment to these minutes.

#### February 4, 1993. Minutes and Report.

The committee met at the legislative office building in Concord at 12 noon on February 4, 1993. Present were all committee members and also representatives Ziegra and Dewhirst.

Moved by Turner, seconded by Rosen, that the committee recommend that all salary increases be effective April 1. Motion carried by voice vote (no opposition).

Moved by Johnson, seconded by Turner, that the committee recommend approval of an aggregate increase for the six positions, to be distributed by the commissioners. Motion carried by voice vote (no opposition).

Moved by Turner, seconded by Johnson, that the committee recommend an aggregate increase for the six positions of 5%, effective April 1, 1993. In discussion of this motion, Rep. Hauck indicated support for the full amount recommended by the commissioners. Rep. Dewhirst also spoke to the need for adjustment in the nursing home salaries. A roll-call vote was taken. Voting AYE were Johnson, Rosen, and Turner; voting NO, Hauck; and the chair voted AYE. Motion carried 4-1.

NOTE: Aggregate total salary for a 52-week period in 1992 was \$235,268, or \$4,524.38 per week. A 5% increase = \$226.22 per week times 40 weeks (after April 1) = \$9,048.80. This makes a budget total for 1993 of \$244,316. The budget total for 1992, including a 53rd pay period, was \$239,792. The budget increase for these 6 salaries as recommended by the committee is therefore \$4,525, or 1.9%. Some other budget lines, such as social security and retirement, are also affected.

Moved by Rosen, seconded by Johnson, that the committee recommend that the convention adopt the following statement of intent: "The convention recognizes the need for salary adjustments for the nursing home positions but is not in a position to determine how large such adjustments should be in relation to pay increases for the other positions. It is the intent of the convention that the aggregate increase voted should not be divided equally but should be distributed at the discretion of the commissioners as the needs and merits of each position may require." Motion carried by voice vote (no opposition).

It was the further unanimous sense of the committee (no vote taken) that these recommendations ought to be acted upon by the full convention at its next meeting, and that the commissioners should be asked to make their distribution and have the finance office calculate the precise dollar amounts and have them entered in the budget before the final public hearing and adoption of the budget.

Respectfully submitted. RICHARD H. CAMPBELL, JR. Wage Committee Chairman

Belknap County Convention Wage Committee Attachment to Minutes of January 15, 1993.

Compensation. Unclassified (department head) Personnel	e positions NOT included	es the Commissioners' Recommendations for 1993.
County Com	Elective pos	Includes the

									Comsnrs.
986	•	285	1988	1989	198	1990-	1991	1992	Rec.1993
31,000		34,100	37,000	39,590		41,174	42,820	44,534	45,424
		10.00%	8.50%	7.00%		4.00%	4.00%	4.00%	2.00%
32,600	.,	35,800	38,500	41,200	42,848	37,980	41,600	43,268	55,000
		9.85%	7.54%	7.01%	4.00%		9.53%	4.01%	27.11%
26,000		28,600	31,000	36,000		37,440	38,938	40,501	43,500
		10.00%	8.39%			4.00%	4.00%	4.01%	7.40%
22,000		24,200	26,500			30,160	31,367	32,624	33,276
		10.00%	9.50%			4.00%	4.00%	4.01%	2.00%
28,000	(-)	30,000	33,000	35,310		36,722	38,190	39,726	40,521
		7.14%	10.00%			4.00%	4.00%	4.02%	2.00%
			25,000	25,500		32,000	33,280	34,615	35,308
				2.00%		25.49%	4.00%	4.01%	2.00%
-	52,	·	1,000	206,600		215,476	226,195	235,268	253,029
Total Increase (52-week basis)	13,	13,100	38,300	15,600		8,876	10,719	9,073	17,761
	6	9.38%	25.08%	8.17%		4.30%	4.97%	4.01%	7.55%
	-	992 Bud	get Total In	1992 Budget Total Including 53rd Pay Period: \$239,792	ay Period:	\$239,792			

NOTE: Compensation shown each year is for 52 weeks. The budget totals for 1992 were higher due to a 53rd pay penod.

# County Courthouse, Laconia, NH 03246 February 1, 1993

## MINUTES OF MEETING

The meeting was called to order at 7:30 pm at the Belknap County Courthouse by Chairman Bartlett. In attendance were Reps. Bartlett, Campbell, Dewhirst, Golden, Hauck, Hawkins, Holbrook, Johnson, Laflam, Lawton, Rice, Rosen, Salatiello, Smith, Turner, Ziegra. Absent were Reps. Cain and Young.

Chairman Bartlett called upon Gunstock General Manager John Vorel to present his information to the delegation.

Mr. Vorel introduced the issue of the Gunstock Bond refunding analysis, then deferred to Gunstock Finance Director, Greg Goddard, for details on the progress being made.

Mr. Goddard explained that Fleet Securities had been hired to review refinancing options for Gunstock's debt, and presented Fleet's report. He urged the delegation to set a meeting to deliberate and vote on the issue.

Rep. Hawkins moved and Rep. Ziegra seconded a motion to hold a public hearing to resolve the Gunstock bond refunding matter on Monday, February 22 at 7:30 pm. Motion passed.

Chairman Bartlett closed the discussion of Gunstock and moved on to hear a special request brought before the delegation by the town of Center Harbor.

A letter from the selectmen of Center Harbor to Chairman Bartlett indicated that the town was petitioning the delegation for "an abatement on the penalty assessed to the town for 'late payment of taxes' in the amount of \$328.70." Explaining further: the town had made its' annual tax payment early, but that a clerical error caused the amount to be \$122,589 instead of \$222,589.

Rep. Hawkins began discussion of the matter, urging the delegation to recognize this as a clerical error and to vote to allow the abatement. Points raised were: that the town paid \$122,589 in early December; use of early payment money should compensate the county for the possible interest loss after the deadline period for the delinquent amount.

Rep. Laflam echoed this opinion, urging the delegation for approval of the abatement.

Rep. Salatiello discussed similar previous requests by other towns of the county which had not been granted an abatement, concluding that he supports the abatement.

Rep. Campbell raised concern that granting this abatement on grounds that a "mistake" was made would bypass the intent of the fine.

Finance Director Bud Daigneault explained that he was required by the County to apply this fine to the town.

At Rep. Johnson's urging, Chairman Bartlett requested Center Harbor selectmen George C. Burns and Lewis C. Hanson to inform the delegation on the specifics of the situation.

Points raised by the selectmen: partial computerization of town office contributed to the error being made; remaining payment was delayed by (1) Holiday Season, (2) Part-time nature of town office operations.

Rep. Lawton noted that the town had an \$800,000+ balance as of December 1st, and certainly had adequate cash reserves to have made full payment, reaffirming that this was nothing more than a "mistake".

Rep. Hawkins moved and Rep. Laflam seconded a motion to grant the town of Center Harbor an abatement on this fine for late payment of taxes since it was a clerical error and not due to an inability to pay their taxes. Reps. Bartlett, Dewhirst, Golden, Hauck, Hawkins, Holbrook, Johnson, Laflam, Lawton, Rice, Rosen, Salatiello, Smith, Turner and Ziegra voted "Yes". Rep. Campbell voted "No." Motion passed 15-1.

Chairman Bartlett closed the matter of Center Harbor and opened the issue of the County Budget sub-committee reports. The sub-committee chairmen presented the findings of their committees:

AIRPORT . . . Rep. Rice indicated no change in proposed budget, emphasized that his committee only has an advisory function and would not hold another meeting until spring.

CHILDREN/YOUTH... Rep. Salatiello concurred with budgeted appropriations. Indicated that his committee would be meeting with the new director of DCYS in Concord and that the entire delegation was welcome to attend.

NURSING HOME . . . Rep. Dewhirst reviewed the changes made to amounts budgeted and presented the committee's reasoning.

COURTHOUSE . . . Rep. Golden reviewed changes made to amounts budgeted and presented committee's reasoning.

MUTUAL AID . . . Rep. Campbell reviewed changes made to amounts budgeted and presented committee's reasoning.

LAW ENFORCEMENT . . . Rep. Rice reviewed changes made to amounts budgeted and presented committee's reasoning.

OUTSIDE AGENCIES... Reviewed changes made to amounts budgeted and presented committee's reasoning.

WAGES . . . Rep. Campbell made no recommendations at this time.

B.C.E.D.C. . . . Rep. Hawkins and Rep. Johnson discussed City of Laconia's competitive economic development program initiatives. Each expressed concern that the two similarly functioning programs will stress the already thinning amounts supplied by the local business communities. Commissioner Thurston expressed that smaller towns will continue to rely heavily on the BCEDC for matching funds since they will not be able to reach Laconia's level of funding.

Chairman Bartlett closed the hearing the sub-committee reports.

Rep. Rosen informed the delegation of two bills to remove the prison from Laconia which were scheduled for hearings in the coming week. Further, he urged support of the delegation for both of these bills.

At 9:30 pm Rep. Hawkins moved and Rep. Ziegra seconded a motion to adjourn. Passed.

The next scheduled meeting will be February 22 at  $7:30\,\mathrm{pm}$  at the County Courthouse.

Respectfully submitted,

DAVID M. LAWTON Clerk Belknap County Delegation

# County Courthouse, Laconia, NH 03246 February 22, 1993

### MINUTES OF MEETING

The meeting was called to order at 7:38 pm at the Belknap County Courthouse by Chairman Bartlett. In attendance were Reps. Bartlett, Cain, Campbell, Hawkins, Holbrook, Johnson, Laflam, Lawton, Rice, Rosen, Salatiello and Ziegra. Absent were Reps. Dewhirst, Golden, Hauck, Smith, Turner and Young.

Chairman Bartlett recognized John Vorel, Gunstock General Manager, for his introduction of the prepared presentation on refinancing the debt structure of Gunstock.

After a general introduction Mr. Vorel introduced Greg Goddard, Gunstock Finance Director.

Mr. Goddard presented a narration of the report which was presented to each of the delegates. The essentials of the presentation are as follows:

With the refinancing plan proposed Gunstock's debt service reduction is expected to be between \$35,000 and \$40,000 annually.

The reason for the savings is that in the '80s the bonds were issued at higher rate than the current rate.

The \$7.5 million bond issue of 1985 is the only one to be refinanced under the plan.

This bond's refinancing means \$500,000 budgetary savings or \$350,000 adjusted to present value dollars.

This proposal brings no additional risk or obligation to Gunstock or to Belknap County.

At Mr. Goddard's conclusion, Chairman Bartlett opened the meeting up for questions from the delegation.

Rep. Campbell raised concern that no dollar amounts are specified in the resolution Gunstock proposed in the report to the delegation.

Mr. Goddard deferred question to Peter Frazier of Fleet Securities who commented that it is common that a refinancing ceiling amount is mentioned in the resolution.

Mr. Goddard added that a refinancing ceiling amount would be no problem to have added to the resolution, but that a certain amount of adjustment room should be included so that a final plan can successfully be reached with fleet securities.

Chairman Bartlett opened the meeting to comments and questions from members of the public.

Rep. Ziegra moved and Rep. Cain seconded a motion to meet March 1, 1993 to present and vote on the Gunstock refinancing resolution. Motion passed.

Rep. Laflam commented that the presentation by Gunstock was excellent and readily understandable, leaving little need for further questions.

Rep. Rosen echoed Rep. Laflam's comments and added that the presentation was extremely understandable.

Chairman Bartlett closed discussion of the Gunstock refinancing plan. General discussion followed with Mr. Vorel about the status of Gunstock's operations to date.

Chairman Bartlett opened the meeting to Rep. Campbell to review the previously submitted report on the wage sub-committee findings.

Among their findings were:

Recommending that April 1st be the date annual pay raises be made effective.

Problem encountered with nursing home administrator's wage amounts . . . fully discussed in committee report on file.

Urging that the delegation present the commissioners with a letter stating the delegation's resolution that the commissioners should not issue wage increases based upon equal distribution but instead base increases on the needs and merits of each position.

General discussion followed among the delegates.

Rep. Campbell moved and Rep. Rice seconded a motion to accept the preliminary budget figures presented by the wage sub-committee. Reps. Cain, Campbell, Holbrook, Johnson, Laflam, Lawton, Rice, Rosen, Salatiello and Ziegra voted "yes". Rep. Hawkins voted "no". Motion passed 10-1.

Rep. Bartlett moved and Rep. Laflam seconded a motion to correspond with the commissioners on the issue of wage distribution as outlined in the wage committee report. Motion passed.

Chairman Bartlett opened the meeting to business from Rep. Cain. Rep. Cain discussed SB 82 and the importance of passing this bill.

Briefly, the bill will turn over state lands (currently being leased for \$1 annually for commercial ventures) to the town of Belmont. After some difficulty, the bill was passed by the Senate and has not yet been scheduled for hearing by a house committee.

Rep. Salatiello moved and Rep. Rice seconded a motion that the Delegation help the bill pass the house by drafting a letter supporting SB 82 as amended and to send the letter to the house committee who is scheduled to hear the bill, and also to the full leadership of the house. Motion passed.

Rep. Salatiello reported to the delegation on general findings of the

February 11th meeting with director of DCYS, Lorrie Lutz. Rep. Salatiello emphasized that the delegation should not focus solely on issues such as economic development but should also take an interest in child care issues

Rep. Laflam commented that he was interested in bringing a positive change to DCYS and believed that the delegation should follow the actions of DCYS.

Rep. Campbell raised concern that DCYS cannot be successfully monitored because of the compulsory secrecy inherent with their daily operations.

Rep. Bartlett raised concern that the media splash of the arrival of Lorrie Lutz in DCYS and the changes proposed hasn't matched up with what's actually been done since her arrival.

Chairman Bartlett announced that on March 6, 1993 at 9:00 pm, the delegation would meet for the day to review the County budget.

The next scheduled meeting will be March 1, 1993 at 7:30 pm at the County Courthouse.

Respectfully submitted,

DAVID M. LAWTON Clerk Belknap County Delegation

# County Courthouse, Laconia, NH 03246 March 1, 1993

## MINUTES OF MEETING

The meeting was called to order at 7:34 pm at the Belknap County Courthouse by Chairman Bartlett. In attendance were Reps. Bartlett, Cain, Campbell, Dewhirst, Golden, Hauck, Hawkins, Holbrook, Johnson, Lawton, Rice, Rosen, Salatiello, Smith, Turner and Ziegra. Absent were Reps Laflam and Young.

Rep. Cain moved and Rep. Ziegra seconded a motion to accept the proposed resolution for Gunstock Bond Refunding.

The resolution reads as follows . . .

Resolved that the Belknap County Treasurer be authorized to issue refunding bonds on behalf of the Gunstock Area Commission in amounts sufficient to refund the 1985 Capital Improvement Bonds (originally issued in the amount of \$7,500,000,00), provided that said refunding shall achieve a net present value savings of at least 3.00% of the principal amount of the refunding bonds shall not exceed \$6,500,000.00. Said refunding bonds shall mature no later than the final maturity of the bonds being refunded. Any notes or bonds being issued pursuant thereto shall be in accord with New Hampshire laws (1959) Chapter 399:15, as amended and the form, details, and particulars of such notes other than the maturity thereof shall be determined by the Gunstock Area Commission. The full faith and credit of the County of Belknap, New Hampshire shall be pledged to the payment of the obligations issued pursuant hereto. Said bonds shall contain an express guaranty that fees, fares, and tolls will be collected until the maturity thereof in accordance with the provisions of Chapter 399 of the laws of 1959 as amended.

Chairman Bartlett opened meeting to delegate questions on the motion. Rep. Campbell pointed out two errors in the writing of the resolution, and also asked if the resolution had been approved by the County Attorney.

Greg Goddard, Gunstock Finance Director, replied that Gunstock had approached the County Attorney, but that they were referred to Bond Council by the County Attorney. Further, Mr. Goddard noted that the Bond Council HAD approved the resolution.

John Vorel, Gunstock General Manager, concurred Mr. Goddard's statement.

On a roll call vote Reps Bartlett, Cain, Campbell, Dewhirst, Golden, Hauck, Hawkins, Holbrook, Johnson, Lawton, Rice, Rosen, Salatiello, Smith, Turner and Ziegra voted "Yes". Motion passed 16-0.

Chairman Bartlett closed discussion of Gunstock Bond Refunding, and opened the meeting for presentation by Belknap County Economic Devel-

opment Council (BCEDC).

Rep. Johnson Introduced Eliza Leadbeater, director of the BCEDC. At 7:50, Rep. Johnson moved and Rep. Hawkins seconded a motion to enter non-public session since matters brought out in Eliza's presentation have not yet been made public knowledge, and disclosure would be detrimental at this time. On a roll call vote, Reps. Bartlett, Cain, Campbell, Dewhirst, Golden, Hauck, Hawkins, Holbrook, Johnson, Lawton, Rice, Rosen, Salatiello, Smith, Turner and Ziegra voted "Yes". Motion passed 16-0.

During non-public session, Eliza introduced the delegates to some of the economic development cases in Belknap County that she is currently working with. No actions or votes were taken during non-public session.

At 8:48, Rep. Salatiello moved and Rep. Cain seconded a motion to end

the non-public session. The roll call was unanimous. 16-0.

Several members of the delegation questioned the need for the non-public session.

Discussion followed regarding the sensitivity of the information disclosed during non-public session, and questioned the need for having made the session "non-public".

Rep. Johnson moved and Rep. Rice seconded a motion to make minutes of non-public session sealed from public view until such time as a majority vote of the delegation released the minutes to the public.

Discussion followed questioning the need to protect the minutes of the non-public session since the more sensitive information wasn't necessarily

going to be included.

On a roll call vote Reps. Bartlett, Golden, Hauck, Hawkins, Johnson, Rice, Rosen and Ziegra voted "Yes". Reps Cain, Campbell, Dewhirst, Holbrook, Lawton, Salatiello, Smith and Turner voted "No". Motion falled 8-8.

Commissioner Thurston commented on Eliza's efficiency in her position and endorsed the full funding proposed for the BCEDC.

Greg Dickinson, Board member of the BCEDC, also voiced his support for Eliza.

At 9:10, Rep. Dewhirst moved and Rep. Golden seconded a motion to adjourn. Motion passed.

The next scheduled meeting will be Saturday, March 6, 1993 at 9:00 am at the County Courthouse for purposes of developing the County budget.

Respectfully submitted,

DAVID M. LAWTON Clerk Belknap County Delegation

# County Courthouse, Laconia, NH 03246 March 6, 1993

#### MINUTES OF MEETING

The meeting was called to order at 9:12 am at the Belknap County Courthouse by Chairman Bartlett. In attendance were Reps. Bartlett, Campbell, Dewhirst, Hauck, Hawkins, Holbrook, Johnson, Laflam, Lawton, Rice, Rosen, Salatiello, Smith, Turner and Ziegra. Absent were Reps. Cain, Golden and Young.

Commissioner Thurston presented issue of wages to the delegation. One point raised was that wage rate changes will be made effective on April 1 as

recommended by the delegation.

Rep. Campbell raised several concerns: (1) \$100,000 listed in "misc." column is bad practice and should be broken out into categories; (2) the survey presented is of overall market average, no case analysis was done of this particular site's management practices; and (3) no overall aggregate increase reflected in the figures presented.

General discussion followed on issue of 1993 wage proposals.

Chairman Bartlett called recess of convention so that County Finance Director Philip Daigneault could compute figures requested by the delegation to help clarify the wage rate impacts.

Mr. Daigneault presented the projections computed (attached).

Rep. Hawkins motioned and Rep. Rosen seconded a motion to lay the wage issue on the table until the end of the meeting. Motion passed.

Mr. Daigneault presented the current financial standing of the general fund of the county budget. Commenting that if Gunstock returns a higher amount than expected, a lower tax rate may be a reality.

County Attorney Lauren Noether explained the budget for the County Attorney's office. One issue was of proposed \$8,200 for additional computer equipment.

Register of Deeds, Rachel Normandin, presented her department's budget proposed for 1993. One issue was the copier to be rented instead of purchased.

Attorney Noether added to her earlier budget presentation that a \$25,000 grant would be received and allocated to working with DCYS and law enforcement agencies to help prosecute child abuse cases. Improvements

to the atmosphere of the Polygraph room were discussed.

Sheriff Stephen Hodges presented his department's budget proposal for 1993. Points discussed were: Supports previously mentioned improvements to the atmosphere of Polygraph room; the condition of the department's radio dispatch equipment raises serious concern over county safety; several companies are being consulted to provide a competitive cost estimate for new radio equipment.

Human Services Administrator, Carol Schonfeld, presented her department's budget proposal.

Walter Newcomb, Superintendent of the Department of Corrections, presented his department's budget proposal for 1993. Discussion followed on subject of housing federal prisoners. Mr. Newcomb stated that they receive \$65 per day from the federal government for these inmates.

Robert Chase, Nursing Home administrator, presented the proposed 1993 budget for his department.

Discussion of status of County Medical Referee, Dr. Paul Appleton, and practice of sending certain cases to Concord.

**OUTSIDE AGENCIES...** 

John Hodgsdon presented the Belknap County Conservation Districts budget proposed for 1993. Discussion followed of the federal restructuring of the Department of Agriculture and its' effect on similar county programs.

Rep. Hawkins requested that if cuts were to be proposed for the BCCD, specific areas to be cut and the reasoning should be presented before any such cuts should be considered.

Discussion followed of BCCD and effect cuts in budget may have on their programs.

Concern was raised by Rep. Rice that perpetuation of this agency is being cemented by its' creating new community programs.

The delegation arrived at no specific areas/programs to consider cutting. Rep. Hawkins recommended that the delegation keep the whole BCCD budget as read.

Rep. Holbrook urged that the delegation increase the proposed amount for the Belknap County Economic Development Council from \$35,000 to \$45,000. Rep. Hawkins echoed this opinion to the delegation.

Chairman Bartlett commented that secretarial assistance for BCEDC would be beneficial. Further, that the BCEDC missed out on getting any recognition from helping to keep the Allen Rogers company in Belknap County.

QUESTION OVER DOLLAR FOR DOLLAR MATCHING PROGRAM THAT BCEDC IS STRUCTURED AROUND . . .

Every single dollar raised should be matched by a dollar from Belknap County funds for purposes of furthering the goals of the BCEDC. The BCEDC DOES NOT have to raise the whole amount of matching funds available before the funds become available.

At Rep. Hawkins urging the above statement clarifies how dollar matching can occur for amounts (cash-only, no service exchange) up to \$35,000 (or \$45,000 as moved).

Rep Turner motioned and Rep. Holbrook seconded a motion to table the Belknap County Economic Development Council budget issue. Motion passed.

Rep. Hawkins motioned and Rep. Holbrook seconded a motion to take the issue of County Wages off the table. Motion passed.

Commissioner Thurston reviewed the revised wage and classification schedule (attached).

Discussion among the delegation followed of budget amounts and areas of confusion were encountered.

Commissioner Thurston recommended that the wage subcommittee meet to revise the budget figures and present findings at the budget hearing on March 22, 1993.

Chairman Bartlett asked Rep. Campbell, chairman of wages subcommittee, if his subcommittee could meet before the date mentioned previously. Rep. Campbell indicated that this would be done.

The delegation discussed the amount budgeted for prenatal care program. Requesting \$7,000, budgeted \$0, Rep. Smith recommended \$3,500 be appropriated for the program. Issue referred to appropriate subcommittee for further consideration.

At 1:15 pm, Rep. Ziegra motioned and Rep. Laflam seconded a motion to adjourn. Passed.

The next scheduled meeting will be March 22, 1993 at 7:30 pm at the County Courthouse for purposes of a public hearing on the county budget. A second meeting is scheduled for March 29, 1993 at 7:30 pm at the County Courthouse for purposes of a final delegation vote on the county budget.

Respectfully Submitted,

DAVID M. LAWTON Clerk Belknap County Delegation

# Committee on Wages Belknap County Convention

Reps. Richard Campbell, Chairman, William Hauch, Carl Johnson, Ralph Rosen and Robert Turner.

#### MINUTES OF MARCH 9, 1993 MEETING AND REPORT TO THE FULL CONVENTION

The committee met at the Belknap County Courthouse at 9:00 am, March 9, 1993. Present were all committee members and Commissioners Marsh and Thurston.

Rep. Campbell presented a spreadsheet showing the effect of various percentage rate increases, effective April 1, on the aggregate compensation for the six positions. Shown for each rate increase were the weekly and annual pay rates, and also the budget total for 1993 obtained by applying the 1992 weekly rate for 13 weeks and the increased weekly rate for 39 weeks.

After review, the commissioners confirmed that the \$250,665 figure which they proposed at the March 6 delegation meeting was intended to be the budget total for 1993, not the annual rate. This total is \$15,397 more than the 52-week total for 1992, or an increase of 6.5%. The corresponding annual *rate*, after April 1, would be \$255,797, or an increase of 8.7%.

Following discussion, it was moved by Hauck, seconded by Johnson that the committee rescind its previous increase recommendation and recommend a 1993 budget increase of \$15,397 for the six salaries to \$250,665, as requested by the commissioners. Voting Aye were Hauck, Johnson, and Rosen; voting No, Turner; and the motion carried 3-1.

NOTE that the other recommendations of the committee previously voted: that the rate increase be effective April 1; that the aggregate increase be distributed by the commissioners; and that the convention adopt a statement of intent to that effect; are confirmed and not changed.

The commissioners stated that a detailed breakdown of this increase, along with resulting increases in social security and retirement, will be shown as subcommittee recommendations in the budget to be discussed at the public hearing.

Respectfully submitted,

RICHARD H. CAMPBELL, JR. Wage Committee Chairman

## County Courthouse, Laconia, NH 03246 March 22, 1993

## MINUTES OF MEETING

The meeting was called to order at 7:30 pm at the Belknap County Courthouse by Chairman Bartlett. In attendance were Reps. Bartlett, Cain, Campbell, Dewhirst, Golden, Hauck, Hawkins, Holbrook, Johnson, Laflam, Lawton, Rice, Salatiello, Smith, Turner, Ziegra. Absent was Rep. Young.

Chairman Bartlett recognized Finance Director, Philip Daigneault who presented a general overview of the budget. Mr. Daignault further indicated that if Gunstock performed as expected in the next few weeks, there would be no need to increase county taxes to raise the revenues required to cover total expenses.

Chairman Bartlett requested that each department head should briefly present their portion of the budget and then allow the public to ask questions of each presenter.

The presenters and their departments were as follows:

Commissioner Norm Marsh	Commissioners Budget
Philip Daigneault	Finance Dept. Budget
	County Attorneys Budget
Rachel Normandin	Registry of Deeds Budget
Steve Hodges	Sheriff's Dept. Budget
Philip Daigneault	Court House Budget
Phllip Daigneault	Human Services Budget
	Dept. of Corrections Budget

Rep. Johnson: Made a request for full funding for the Economic Development Council (BCEDC) in the amount of \$95,000. Further stating that full-funding was an initiative supported by Executive Councilor Ray Burton and

Senator Leo Fraser.

Jim Dodge,, Tilton: questioned activities of BCEDC in past year and wanted details on where the money had been allocated.

Rep. Johnson: Full report and accounting of BCEDC activity for 1992 has been on file and available for viewing. And further stated that Mr. Dodge was welcome to view the report.

Several members of the public voiced opinions on the full-funding

measure being proposed:

that the BCEDC full-funding measure was in fact \$95,000 dollars.

Eliza Leadbeater, Director of BCEDC, briefly discussed the need for the

programs she directs and urged support from the delegation.

John Hodgdon encouraged the delegation to support the Soil Conservation Service (SCS) and the Cooperative Extension Service, and urged that they find it in the budget to at least flat-fund the Cooperative Extension Service.

Questions followed regarding the hiring procedures of the outside agencies mentioned above.

Further questions followed about the areas where cuts could be made in these agencies without seriously damaging the services provided.

Sumner Dole and John Moulton discussed the activities of the Cooper-

ative Extension and why these should continue to be funded.

Marguerite Kerber, Center Harbor: discussed the parenting programs offered by the Cooperative Extension and the importance of continued funding for them.

Other public support for the Cooperative Extension Service included

input from:

Bruce Spencer, Alexandria; Peggy Selig, Laconia; Bill Patterson, Laconia; Melissa Moore, Loudon; Francis Johnson, Laconia;

Nancy Randall, Gilford

David Haley, Gilford, urged the delegates to support full-funding of the BCEDC, stating that unlike other agencies being discussed, the BCEDC pays back directly to the county communities.

Ken Calaway, BCEDC board-member, supports full-funding of the BCEDC. Susan Wnuk, of Pre-Natal Programs, voiced appreciation that the funding for her program were re-included in the county budget.

Chairman Bartlett closed the Outside Agencies' portion of the budget and recognized Bob Chase to present the County Nursing Home Budget.

Next Ed Fitzgerald urged that the Victim/Witness Program be funded by the county, and stressed the importance of this program.

Questions were raised about the program being an unfunded mandate

from the state and subject to the provisions of 48:A.

Jim Hersey, Laconia, urged that Gunstock should not be allowed to continue on the county budget despite the fact that they are headed in the right direction, concluding that they are moving too slowly in that direction.

Judy Reever, Laconia, voiced personal frustration after family tragedy -

urged full support for the Victim/Witness Program.

Barbara Belmont - Victim/Witness Program Coordinator - urged contin-

ued support for the program.

Jim Dodge, Tilton, recognized the achievements of the Vorel/Goddard management of Gunstock but believed strongly that the area was a non-essential recreation facility being supported by the tax-payers and that a "loan" would be more appropriate for the continued financial support of Gunstock.

Sheriff Steve Hodges urged support of the Victim/Witness Program.

Wilbur Phillips: the USDA already supplies programs to Belknap County and there would be continued programs if the budget was cut as recommended.

Richard Demark, Laconia, USDA employee is in Belknap County but the county still needs the Cooperative Extension Service.

Philip Daigneault briefed the delegates on HB613, legislation pending,

which would make changes in the county budget figures.

Rep. Rosen discussed his "SB141" seeking resolution of support for this initiative.

Rep. Cain moved and Rep. Lawton seconded a motion to take the county wages budget item off the table. Motion failed.

Rep. Hawkins moved and Rep. Salatiello seconded a motion to postpone the tabled item until next Monday (3/29/93). Motion passed.

At 10:15 pm, Rep. Rosen moved and Rep. Ziegra seconded, a motion to

adjourn. Motion passed.

The next scheduled meeting will be Monday, March 29, 1993 at 7:30 pm, at the County Courthouse for purposes of final delegation deliberation and voting on the 1993 County Budget.

Respectfully submitted,

DAVID M. LAWTON Clerk Belknap County Delegation

# County Courthouse, Laconia, NH 03246 March 29, 1993

## MINUTES OF MEETING

The meeting was called to order at 7:35 pm at the Belknap County Courthouse by Chairman Bartlett. In attendance were Reps. Bartlett, Cain, Campbell, Dewhirst, Golden, Hauck, Hawkins, Holbrook, Johnson, Laflam, Lawton, Rice, Rosen, Salatiello, Smith, Turner, Ziegra. Absent was Rep. Young.

Chairman Bartlett opened the meeting for public input on the Gunstock Area's budget.

Philip Daigneault, Finance Director, presented a general overview of the 1993-1994 County Budget.

Bob Chase, Nursing Home Administrator, presented the 1993-1994 Nursing Home Budget.

Rep. Campbell presented the wage committee's recommended amounts for the 1993-94 budget. Rep. Campbell moved and Rep. Hauck seconded a motion to adopt the wage report as presented. Motion passed.

John Vorel, Gunstock General Manager, presented the final budget recommendations for the Gunstock Line-item in the 1993-94 County Budget. Mr. Vorel indicated that the amount was again reduced by \$50,000 making the final amount \$700,000 which represents a \$100,000 reduction from the original request.

Mr. Vorel cautioned that any further reduction in the amount budgeted for Gunstock would mean that Gunstock would require increased amounts in the years ahead. Also, the cash-flow was such that by mid-summer Gunstock would be in very serious cash shortages.

Concern was expressed by several delegates that this year was the best snow year in many years, and still Gunstock was in trouble financially, leaving them wondering how Gunstock will survive during bad snow years.

Rep. Campbell and others were concerned with the process by which the final Gunstock budget is presented and approved all in the same evening leaving no time for any examination of the budget. Suggesting that the budget should be treated as a supplemental budget item and be voted at a later date. Philip Daigneault indicated that the gunstock item could be either

(1) held as long as mid-July without having a negative impact; or (2) approved at current level and make an alteration later on as more financial information becomes available.

Greg Goddard, Gunstock Finance Director, indicated that Gunstock would file a full financial statement with the state by June 15th and would at that time have un-audited knowledge of Gunstock's financial status.

Robert Jordan, Gilford Selectman, expressed concern over several parts of the Gunstock budget proposed for 1993-94:

- 1. wants detail of cost/benefit of each aspect of the operation.
- 2. believed that the proposed expansion of night skiing is premature.
- 3. Uniform capital expense (\$28,000) should be phased in over years.

Rep. Hawkins moved and Rep. Bartlett seconded a motion to adopt the proposed change of Gunstock line-item from \$750,000 to \$700,000. Motion passed.

Rep. Hawkins moved and Rep. Turner seconded a motion to accept the 1993-1994 Gunstock Operating Budget as proposed. On a roll call vote Reps. Cain, Dewhirst, Golden, Hauck, Hawkins, Holbrook, Laflam, Rice, Rosen, Smith, Turner and Ziegra voted "Yes". Reps. Campbell, Johnson, Lawton and Salatiello voted "No". Motion passed 12-4.

Rep. Holbrook addressed the other items of the outside agency budget:
Rep. Holbrook moved and Rep. Hawkins seconded a motion to
Increase the cooperative extension line-item to \$116,743. Motion
passed.

Rep. Holbrook moved and Rep. Smith seconded a motion to fund the prenatal care program in the amount of \$7,000. Motion passed.

#### BCEDC . . .

Rep. Holbrook moved and Rep. Turner seconded a motion to fund the Economic Development Council (BCEDC) in the amount of \$45,000 on a dollar-for-dollar cash match basis, no loans or service exchanges accepted, and funds matched must be new money - not carried over from previous years' budget.

Discussion followed among the delegation. Rep. Johnson indicated his concern was that the NH labor force is growing faster than jobs are being created and urged that now was the time to fully fund the BCEDC.

Rep. Rice moved and Rep. Hauck seconded a motion to fully fund the BCEDC at \$95,500 (no matching required). On a roll call vote, Reps. Hauck, Lawton, Rice voted "Yes". Reps. Cain, Campbell, Dewhirst, Golden, Hawkins, Holbrook, Johnson, Laflam, Rosen, Salatiello, Smith, Turner and Ziegra voted "No." Rep. Johnson abstained from voting. Motion for \$95,000 funding level failed.

Rep. Campbell indicated that he favored the non-matching funds method and requested that the motion be split and each item then be voted on separately. On a roll call for the first split of the Holbrook/Turner motion to fund BCEDC at \$45,000, Reps. Cain, Campbell, Dewhirst, Golden, Hauck, Hawkins, Holbrook, Laflam, Lawton, Rice, Rosen, Salatiello, Smith, Turner and Ziegra voted "Yes". Rep. Johnson abstained from voting. Motion passed 15-0.

Rep. Johnson verified with Chairman Bartlett that "grant money" would be

allowable as matching funds for the BCEDC.

On a roll call for the second part of the split Holbrook/Turner motion to fund the BCEDC on a dollar-for-dollar cash only match, no loans or service exchanges accepted, and funds matched must be new money - not carried over from previous years' budget, Reps. Cain, Dewhirst, Golden, Hawkins, Holbrook, Salatiello, Smith, Turner and Ziegra voted "Yes". Reps. Campbell, Hauck, Johnson, Laflam, Lawton, Rice and Rosen voted "No". Motion passed 9-7.

Rep. Hauck requested that the SCS budget item be level funded and that a committee of delegates meet throughout the summer to study the rolls of various conservation groups throughout the county and the state in order to

identify duplicate services being offered.

Sheriff Steve Hodges requested that \$13,500 be added to the Sheriff's Dept. Budget for purchase of an additional dispatch terminal. Rep. Rice moved and Rep. Smith seconded a motion to add \$13,500 to the Communications Equipment line-item in the Sheriff's Dept. Budget. Motion Passed.

Rep. Turner moved, and Rep. Hawkins seconded a motion to adopt the 1993 Belknap County Budget, as amended this date, authorizing General Fund expenditures in the amount of \$9,132,691 and Nursing Home expenditures in the amount of \$4,004,666, and that the Belknap County Treasurer be hereby authorized to raise by taxation the amount

of \$7.1 million. Motion passed.

Rep. Turner then moved, and Rep. Bartlett seconded, a motion that all monies appropriated for all line-items of the 1993 Belknap County Budget shall be non-transferrable without prior approval of the Executive Committee or the full Delegation in accordance with RSA 24:14, except that the Commissioners are authorized to transfer funds within each department from line-item to line-item in an amount not to exceed \$2,500.00 on any given instance. A report of said transfers shall be submitted to the Delegation monthly. Motion passed.

Rep. Campbell then moved, and Rep. Hawkins seconded, a motion to authorize the Clerk to make such non-monetary changes to the budget as may be necessary to submit the final budget to the Depart-

ment of Revenue. Motion passed.

At 10:05 pm, Rep. Hawkins moved and Rep. Bartlett seconded a motion to adjourn. Passed.

Respectfully Submitted, DAVID M. LAWTON Clerk Belknap County Delegation

# County Courthouse, Laconia, NH 03246 May 24, 1993

## MINUTES OF MEETING

The meeting was called to order at 7:30 pm at the Belknap County Courthouse by Chairman Bartlett. In attendance were Reps. Bartlett, Cain, Campbell, Dewhirst, Hauck, Hawkins, Holbrook, Johnson, Lawton, Rice, Rosen, Salatiello, Turner and Ziegra. Absent were Reps. Golden, Laflam, Smith and Young.

Chairman Bartlett recognized John Vorel, Gunstock general manager, for his presentation of Gunstock's request to borrow in anticipation of

revenues

After the presentation, delegates discussed the proposed appropriation being requested. There were no comments from members of the public.

Rep. Hawkins moved and Rep. Rosen seconded the following motion: Pursuant to the authority of Chapter 399:15, 1959 Laws as amended, to authorize the Treasurer of Belknap County to issue notes, on the concurrence of not less than four members of the Gunstock Area Commission, in the amount of \$750,000.00, on such terms and conditions as shall be negotiated by the Gunstock Area Commission. Said notes are issued in anticipation of revenues at Gunstock Ski Area and shall have a maturity date of not later than April 1, 1994. All notes issued pursuant to this authority shall contain an express provision that all fees, fares and tolls as authorized by statute shall continue to be collected until such notes have matured. The Gunstock Area Commission shall pay the principal and interest on said notes out of revenues collected by Gunstock Area.

On a roll call vote, Reps. Cain, Campbell, Dewhirst, Hauck, Hawkins, Holbrook, Johnson, Lawton, Rice, Rosen, Salatiello, Turner

and Ziegra voted "Yes". Motion passed 13-0.

Mr. Vorel then presented the second issue brought before the Delegation: Requesting that the County grant an easement for sewer to the State of NH (Winnipesaukee River Basin Project).

After the presentation, delegates discussed the proposed easement being requested. There were no comments from members of the public.

Rep. Turner moved and Rep. Hawkins seconded a motion to authorize the County Commissioners to grant the proposed easement to the NH Water Supply & Pollution Control Division, Dept. of Environmental Services.

On a roll call vote, Reps. Cain, Campbell, Dewhirst, Hauck, Hawkins, Holbrook, Johnson, Lawton, Rice, Rosen, Salatiello, Turner and Ziegra

voted "Yes". Motion passed 13-0.

Rep. Johnson requested that the delegation reconsider the matching funds requirements it established for the Belknap County Economic Development Council (BCEDC) since the Council would be out of funds within 2-3 weeks.

The Delegates discussed the proposed change in the BCEDC funding requirements being requested.

Rep. Campbell noted that when the 1992 funds remaining (\$33,000) were carried forward and added to the 1993 appropriation (\$45,000) the BCEDC would already be fully funded and would not need to raise any private funds.

There were no comments from members of the public.

Rep. Hawkins moved and Rep. Ziegra seconded a motion to drop the \$45,000 matching funds requirements for the BCEDC.

On a roll call vote, Reps. Cain, Campbell, Dewhirst, Hauck, Hawkins, Holbrook, Johnson, Lawton, Rice, Rosen, Salatiello, Turner and Ziegra voted "Yes". Motion passed 13-0.

Rep. Hawkins discussed the future funding planned for the BCEDC and urged the delegation to be clear in what direction would be taken with regards to the private fund-raising requirements and with funding in general. Rep. Hawkins noted that the Concord Economic Development Council had indicated to members of the Delegation that the BCEDC should be able to be self-funded.

Rep. Hawkins reiterated his concern that this program would not be selffunding in the next 10 years and urged the delegation to be more up front about its' future funding and also to discuss where we want the BCEDC to go in the future.

Rep. Johnson indicated that the BCEDC self-funding issue had not been placed on the back burner and was frequently discussed by members of the BCEDC.

Rep. Rosen indicated that he would like to see the BCEDC budget before the budget process has long been underway.

Rep. Johnson responded that the budget information would be presented in the BCEDC's monthly report before the budget process gets underway.

Rep. Rosen discussed the problems that had been brought to his attention with regards to the "Drop In Center" in downtown Laconia. Further stating that several businesses had complained that people from the Center were disturbing potential customers and were generally detrimental to economic vitality of the Downtown.

Rep. Lawton noted that a project to beautify Lakeside Avenue along the boardwalk in Weirs Beach has an application pending for federal funding assistance and should be supported however possible by every member of the delegation.

At 8:30 pm Rep. Turner moved and Rep. Rice seconded a motion to adjourn. Motion passed, the meeting adjourned.

> Respectfully submitted, DAVID M. LAWTON Clerk Belknap County Delegation

## County Courthouse, Laconia, NH 03246 October 27, 1993

## MINUTES OF MEETING

The meeting was called to order at 7:09 pm at the Belknap County Courthouse by Chairman Bartlett. In attendance were Reps. Bartlett, Cain, Campbell, Dewhirst, Hauck, Holbrook, Johnson, Laflam, Lawton, Rice, Rosen, Salatiello, Smith, Turner and Ziegra. Absent were Reps. Golden, Hawkins and Young.

Chairman Bartlett recognized County Finance Director Bud Daigneault who discussed the transfers which were being requested (attached).

Rep. Cain requested details on the Nursing Home shift of personnel from Administration to permit reimbursement under medicaid. Mr. Daigneault explained and ended by stating that this change would save money for the county.

Rep. Turner moved and Rep. Laflam seconded a motion to approve the proposed transfers. Motion passed.

At 7:25 pm Rep. Holbrook moved and Rep. Laflam seconded a motion to enter closed session for purposes of meeting with applicants for the position of Gunstock Area Commissioner. On a roll call vote Reps. Bartlett, Cain, Campbell, Hauck, Holbrook, Johnson, Laflam, Lawton, Rice, Rosen, Salatiello, Smith, Turner and Ziegra voted "Yes". Motion passed 14-0.

Four applicants for the position of Gunstock Area Commissioner met with the delegation in closed session. Anthony Ferruolo, Gilford; Paul Daniel, Gilford; Suzanne Roberts, Belmont; and Robert White, Sanbornton.

At 8:02 pm, Rep. Turner moved and Rep. Laflam seconded a motion to end the non-public session. On a roll call vote, Reps. Bartlett, Cain, Campbell, Hauck, Holbrook, Johnson, Laflam, Lawton, Rice, Rosen, Salatiello, Smith, Turner and Ziegra voted "Yes". Motion Passed 14-0. No action was taken during non-public session.

On a ballot vote among the delegates, Suzanne Roberts received 9 votes, Anthony Ferruolo 4 votes, Robert White 1 vote and Paul Daniel no votes. Suzanne Roberts having received a majority of votes was named as a Gunstock Area Commissioner who will replace retiring Commissioner Paul Normandin.

Chairman Bartlett recognized John Vorel, Gunstock Area General Manager, who urged that the members of delegation accept the lease agreement between Gunstock and Penny Pitou of Gilford (Alpine Ridge Property). The lease will provide Gunstock with additional parking capacity for use during peak business periods of the ski season (6-10 ski days). The cost of the lease to Gunstock is \$8,000 annually, terms: 5 years, with first option to buy at the end of lease period. Mr. Vorel estimated that the additional parking would allow Gunstock to generate an additional \$69,050.10 per year.

Mr. Vorel also pointed out that Penny Pitou intends to place the land in current use if the lease were not approved, and that this offer came as a result of prior negotiations with Pitou and could not be negotiated further. Once placed in current use, the land could not be used for parking purposes.

Rep Salatiello questioned whether current use regulations would apply to a County operation such as the Gunstock Area. He also pointed out that if in fact they would be subject to current use regulations that the delegates in Concord could amend the applicable RSA's to accommodate the needs of the County.

Rep. Turner questioned what additional cost insurance would be for Gunstock Area with the lease proposed. Mr. Vorel stated that there would be no additional cost since Gunstock Area already carries \$3 million coverage.

Rep. Salatiello voiced his concern that the Gunstock Area was looking ahead to the end of the 5-year lease when it would again expand at the expense of the taxpayers of Belknap County. Rep. Salatiello stated further that an underlying motivation for Gunstock's "lease with option to buy" is to keep the Alpine Ridge property from being developed by private investors.

Rep. Lawton echoed Rep. Salatiello's concern and stated that the land should be kept available for private investors who may want to develop a complimentary business adjacent to Gunstock Area.

Rep. Johnson asked what the number of skiing days in an average season was. Mr. Vorel indicated that there were 110 ski days in an average season. Rep. Johnson questioned whether the 6-10 peak days would justify this lease agreement.

Rep. Cain pointed out that the income figures used to convince the delegation of the merits of the lease were not countable dollars.

Rep. Rice moved and Rep. Ziegra seconded a motion to authorize Gunstock Area to go ahead with the lease as proposed.

On a roll call vote Reps. Campbell, Dewhirst, Hauck, Holbrook, Laflam, Rice, Rosen, Smith, Turner and Ziegra voted "Yes". Reps. Cain, Johnson, Lawton and Salatiello voted "No". Motion passed 10-4.

Chairman Bartlett recognized Commissioner Marsh who presented the facts regarding the proposed purchase of the property at 77 Court Street, the Chertok Building. Commissioner Marsh pointed out that the city of Laconia

has corresponded with the Commissioners' office to voice opposition to the proposed purchase.

Commissioner Thurston discussed the highlights of the planned purchase of the 77 Court St. building.

Rep. Laflam noted that several outside agency offices could be relocated to the proposed building and eliminate the lease payment the County currently pays to lease office space elsewhere.

Rep. Johnson pointed out that the Lakes Region Planning Commission is housed in Meredith's Humiston building which is slated for renovations to comply with the ADA regulations.

Chairman Bartlett appointed Reps. Turner, Hauck and Salatiello to serve on the County Space Needs Committee (with other appointed county officials) which will completely assess the current and future space requirements of the various county offices and present a full report and recommendation to the delegation.

At 9:24 pm Rep. Cain moved and Rep. Ziegra seconded a motion to adjourn. Motion passed. Delegation adjourned, with no date set for next meeting of the delegation.

Respectfully Submitted,

DAVID M. LAWTON Clerk Belknap County Delegation

### Belknap County Convention (Legislative Delegation)

#### County Courthouse, Laconia, NH 03246 December 13, 1993

#### MINUTES OF MEETING

The meeting was called to order at 7:10 pm at the Belknap County Courthouse by Chairman Bartlett. In attendance were Reps. Bartlett, Cain, Campbell, Dewhirst, Golden, Hawkins, Holbrook, Laflam, Lawton, Rice, Rosen, Salatiello, Smith, Turner and Ziegra. Absent were Reps Hauck, Young and Johnson.

Chairman Bartlett welcomed members of the public to the meeting, briefly explained the county budgetary process and then recognized Commissioner Marsh to present his summary budget recommendations.

Commissioner Marsh reported the overall cost of the Proposed 1994 county budget, then detailed reasons for several of the major increases/decreases in the budget figures.

Commissioner Thurston specifically addressed the issue of zero-funding several outside agency line-items in the budget. He explained that the expansion of programs sponsored by the Cooperative Extension office into non-agrarian pursuits was contrary to the specific requirements of the law which established the funding of this outside agency, and made specific reference to the Smith-Lever Act of 1915 to support this position.

Commissioner Marsh urged the Delegation to eliminate outside agency programs which do not meet the agricultural requirements of the Laws which enabled this funding initially.

Commissioner Thurston recommended that the Delegation adopt the proposed full-funding (\$100,000) for the Economic Development Council.

After presenting a summary of their recommended 1994 county budget, the commissioners concluded and answered questions from the Delegation.

Reps. Salatiello and Laflam both asked what was the basis for cuts in outside agency line-items . . . Comm. Marsh: activities of agencies are contrary to the requirements of the statutes. Comm. Thurston explained that the county funding was 39% of the co-ops total annual funding.

Rep. Salatiello questioned why a funded study on the possibility of privatization of the county jail operation when this representative has never heard complaints on its current functioning. Comm. Marsh explained that the County wanted to consider all options as current space needs are nearing a point where some expansion will be needed.

Chairman Bartlett opened the meeting for questions from members of the public:

Catherine Salanitro questioned why the Delegation would fund an operation like the Gunstock Area, using taxpayer dollars, with no control resting with the County Commissioners to slow the wild horse growth of the Ski Area's annual capital expansions. Further that the Gunstock Area's original mission was to provide much needed jobs on a government WPA operation. Rep. Rosen explained that the County must pay back the \$10 million federal government bond.

Chairman Bartlett recognized County Treasurer, Robert Corbin. Mr. Corbin requested that he, as County Treasurer, should be authorized to borrow in anticipation of taxes the sum of \$6,925,000. Rep. Holbrook moved and Rep. Hawkins seconded a motion to authorize the County Treasurer to borrow in anticipation of taxes the sum of \$6,925,000. Motion passed.

Jim Hughes, Meredith, asked specific questions of how subcommittees operated. Rep. Holbrook. Ch. Outside Agencies Committee, explained that his committee will be extending the number of hearings scheduled and would post meetings at the County Courthouse prior.

Tom Corbin, Dir. NH State Fairs Assoc., urged funding for the Cooperative Extension Office and cutting some of the unnecessary expenses in this program.

Former Rep. George Twigg, Gilmanton, urged the delegation to keep focused on programs which clearly violate the agricultural requirements of the law.

Rep. Hawkins requested chairman Bartlett take a non-binding vote of the Delegation to show the members of the public that the delegation supports funding for these outside agencies in question.

Marguerite Koerber, W. Center Harbor, urged funding of the Cooperative Extension office and discussed the value to the community of 4-H, Reach, Homemakers and Other Extension Programs.

Peter Karagianis, Belknap Mill Society, also urged funding for the Cooperative Extension citing the positive community development that the co-op provides.

Ruben Wentworth urged that if the conflict rests in the way the law is written, the law should be changed to allow the outside agencies to continue the programs they have developed.

Marjorie Lydon, Laconia, urged funding of the Cooperative Extension and cited the Extension Homemakers as an exemplary community development program. With regards to the Smith-Lever Act, Ms. Lydon indicated that Senator Lever intended a much broader reading of the legislation that set up the Cooperative Extension.

Nathan Smith, Belknap County Advisory Council, noted that the delegation could address trimming those programs which diverged from the founding agricultural mission.

Robert Lemay, Belmont, user of extension services, testified to the personal as well as community benefit that the extension promotes.

Fran Wendelboe, New Hampton, recognized that the commissioners were elected to serve to control and manage county costs but that the lack of prior notice to these outside agencies that were cut from the budget was improper and could have been handled differently.

Al Edgerly raised concerns regarding drastic nature of these cuts. Paula Buckle testified to the value of the County 4-H programs which the extension organizes.

Jim Pisciotta, director of Lakes Region Mental Health, clarified the implications of zero-funding this outside agency and urged full County funding.

Roger Abbott, a 7th generation farmer from Tilton, related his concerns that the services being offered by County outside agencies were being duplicated and tended to stray far from their agricultural mission.

Christopher Hunt voiced concerns that agriculture itself has diversified and so too should these outside agencies.

Rep. Hawkins raised the question of what will happen to these zerofunded outside agencies on Jan. 1st when their 1993 funding runs out. Peter Horne, Cooperative extension Office, stated that they will have to close the office.

Other members of the public also voiced their support for the County Cooperative Extension Service: Jim Hughes, Meredith; Sandra McGonagle, Gilford; Richard Moore, Gilmanton; Patricia Torsey, New Hampton; Kathy Anders, Laconia.

John Hodgsdon spoke of the benefits of a potential EPA grant for soil work at Gunstock Area facility.

Rubin Wentworth spoke on the subject of the County economic development council funding urging that the Delegation reject the commissioners' \$100,000 recommended level of funding and reduce that amount to the '93 appropriation of \$45,000.

Heber Feiner reminded the Delegates to also consider the silent input of members of the community not a part of the special interest groups represented at this meeting.

Fran Wendelboe, New Hampton, asked (1) if the County, by funding non-agriculturally based programs, was unmandated or illegal funding; and (2) is there new legislation addressing this situation of zero-funding agency budgets being considered currently.

Rep. Turner answered briefly that the zero budget legislation being considered does apply to the present situation.

Rep. Holbrook moved and Rep. Laflam seconded a motion to adopt a continued funding resolution for the 1st quarter of 1994 or until the 1994 budget is passed by the Delegation.

Rep. Campbell moved and Rep. Hawkins seconded a motion to amend the motion to clarify that the total budget is included in the resolution.

On a roll-call vote on the adoption of the amendment: Reps. Bartlett, Cain, Campbell, Dewhirst, Golden, Hawkins, Holbrook, Laflam, Lawton, Rice, Rosen, Salatiello, Smith, Turner and Ziegra voted "Yes". Amendment was adopted 15-0.

On a roll-call vote on the motion Reps. Bartlett, Cain, Campbell, Dewhirst, Golden, Hawkins, Holbrook, Laflam, Lawton, Rice, Rosen, Salatiello, Smith, Turner and Ziegra voted "Yes". Motion passed 15-0.

At 10:00 pm, Rep. Cain moved and Rep. Turner seconded a motion to adjourn. Meeting adjourned.

The next meeting of the Belknap County Delegation is scheduled for January 31st, 1994 for purposes of hearing subcommittee recommendation reports.

Respectfully submitted,

REP. DAVID M. LAWTON Clerk Belknap County Delegation

#### **BELKNAP COUNTY**

**Audit Report** 

Year 1993

#### Report of Finance Director

To the Honorable Belknap County Commissioners:

The economic progress of 1993 pretty much followed the forecasted expectations. Although on the road to recovery, the process was and is slow at best; however, positive signs are being seen.

Last years' report mentioned increases in capital equipment requests. Again this year, significant increases are being sought. Badly needed equipment and infrastructure repairs are the result of the inability to properly fund capital items in earlier years.

For the first year in many, the County can boast of level funding in the area of healthcare. Our experience rate is at a manageable level due in great part to the efforts of our Wellness Program. The Committee has worked diligently to inform and educate employees about the necessity of responsible health care. My personal thanks to the members of the committee who have taken time from their busy schedules to see this program through and wish them the very best for continued success. In keeping with staying abreast of current trends and exploring new and innovative means to better health care, the finance office, in concert with members of labor, is participating in the Lakes Region Healthcare Coalition. The committee, comprised of management and labor, will be conducting a needs assessment of some 1,200 healthcare participants from various plans and organizations that will hopefully result in the recommendation of one plan to accommodate all at a lower dollar cost.

The enclosed financial statements depict the results of income and expenditures for the preceding year as well as the Commissioners' request for appropriations for 1994. Once again administrators have held the line on spending as is evident by the surplus that will be applied to the 1994 budget. The Commissioners' requests for the ensuing year are reflective of a decrease in expenditures of 3.1% and a decrease in revenue to be raised by taxes of 2.5%.

Again, it has been both a pleasure and a privilege to serve the Commissioners and citizenry of Belknap County. Thank you.

Sincerely,

PHILIP P. DAIGNEAULT Finance Director

# County of Belknap, New Hampshire Combined Balance Sheet All Fund Types and Account Groups

All Fund Types and Account Groups	December 31, 1993

	Govern. General	Fund	Types Enterprises	Account	Groups Long-Term	TOT	TOTALS 1992
		(Unaudited)		Assets	Debt	1993	(Audited)
Cash in Banks	1,162,210	13,677	304,144			1,480,031	1,946,551
Receivables - Trade	244,160		304,320			548,480	523,566
Due from Other Funds.	. 87,243					87,243	108,591
Inventories			49,189			49,189	37,935
Prepaid Expenses	51,067		86,069			137,136	93,893
Restricted Assets	13,677					13,677	58,890
Larc & ImpvtsNet			38,421	144,829		183,250	1,849.859
Roads, etc Net						0	369,401
Bldgs. & ImpvtsNet			564,015	3,812,289		4,376,304	6,950,661
Mach. & EquipNet			179,283	253,655		432,938	6,083,162
Gunstock - Net			10,319,184			10,319,184	
Const. in Prog.			53,625			53,625	48,895
Amt. to be Provided							
Gen. Long-Term Debt	bt				2,663,416	2,663,416	3,391,240
Total Assets:	1,558,357	13,677	11,898,250 4,210,773	4,210,773	2,663,416	20,344,473 21,462,644	21,462,644

657,552 210,175 108,591 374,475 83,187 58,890 850,000 695,240 13,191,544	16,229,654	4,337,442 604,838 1,827,959 -2,339,253	10,635	5,232,990	21,462,644
976,553 125,141 87,243 381,833 78,139 13,677 18,742 167,416	15,187,330	4,210,773 857,838 1,829,959 -2,365,556	38,905 571,547 13,677	5,157,143	20,344,473
167,416	2,663,416				2,663,416
		4,210,773		397,114 4,210,773	4,210,773
105,012 87,243 381,833 65,720 18,742	11,501,136	857,838 1,829,959 -2,365,556	74,873	397,114	11,898,250 4,210,773
			13,677	13,677	13,677
871,541 125,141 12,419 13,677	1,022,778		38,905 496,674	535,579	1,558,357
LIABILITIES & EQUITY Accounts Payable Accrued Liabilities Due to Other Funds Accrued Expenses Deferred Revenues Pay fr Restr. Assets Short-Term Notes Pay. Comp. Absences Oblig. Bonds, etc.	Total Liabilities:	FUND EQUITY Fixed Assets Invest. Invest. in Ent. Func. Cont. Capital Retain. Earnings	FUND BALANCES: Designated Undesignated Unreserved	Total Fund Equity:	Total Liab & Equity:

#### County of Belknap Budget Report December 31

			1994	
REVENUE	1993 Budgeted	1993 Actual Unaudited	Proposed Commissioners Budget	1992/93 Gunstock Area Actual
Charges for Services				4,809,852. E
Commissioners	77,828.	203,558.	89,716.	
Rent	191,000.	191,016.	191,016.	
County Attorney	50,375.	30,611.	40,238.	
Interest	80,000.	86,866.	90,000.	
Registry of Deeds	400,000.	448,064.	425,000.	
Sheriff's Department	157,113.	136,073.	132,300.	
Dept. of Corrections	113,564.	129,569.	109,300.	
Human Services	109,000.	100,025.	120,670.	
Outside Agencies	183,811.	183,811.	188,745.	
Nursing Home	3,391,426.	3,332,371.	3,376,438.	
Surplus	713,240.		488,700.	
Discounts Earned				
Miscellaneous				
Taxes-City & Towns	7,100,000.	7,100,000.	6,925,000.	
County Subsidy				558,135.
Totral Revenues	12,567,357.	11,941,964.	12,177,123.	5,367,987.
Cost of Sales	-			1,835,479.
Profit from Operations				3,532,508.
EXPENDITURES				
Commissioners	109,173.	99,350.	89,262.	
Finance Office	117,812.	113,827.	122,0482	
County Attorney	214,272.		224,329.	
Register of Deeds	313,230.	311,992.	347,004.	
Sheriff's Department	810,190.	768,148.	804,612.	
Medical Referee	17,000.	16,935.	13,000.	
Court House Maint.	166,729.		174,870.	
Human Services	3,349,148.		3,705,198.	
Dept. of Corrections	1,457,853.	1,423,040.	1,467,956.	
Dopt. or corrections	1,401,000.	., 120,010.	1,407,000.	

Gunstock Area	700,000.	700,000.		
Outside Agencies	677,759.	674,311.	515,396.	
Debt:				
Principle	200,000.	200,000.	200,000.	
Interest	163,185.	163,185.	150,710.	
Interest - TAN's	144,900.	141,125.	175,000.	
Contingency			50,000.	
Nursing Home	3,924,317.	3,766.240	3,979,169.	
Capital Outlay	201,789.	194,689.	158,619.	
General				2,594,758.
Administrative				910,000.
Loss on Disposition of				
Fixed Rates				
Total Expenditures	12,567,357.	12,164,036.	12,177,173.	3,504,758.
Surplus (Deficit)		-222,072.		27,750.
Prior Year Surplus		789,892.		
Prior Year R/E-Nursing		54,337.		
Carried Forward		622,157.		

#### Report of the Registry of Deeds

TO: The Honorable Commissioners of Belknap County:

The past year has been a very busy one for the Registry despite the slow economic recovery. The tremendous drop in interest rates was a definite factor in the number of documents recorded. A total of 16,299 documents were recorded. An increase of 557 over the previous year.

Our revenue from copies increased by 8% this year. The total receipts from copies was \$63,667.89 PLUS an additional \$4,051.00 was derived from faxing of documents.

The total revenue for 1993 was \$452,622.03, reflecting an increase of 7% over that of 1992. The Registry collected \$1,418,059.00 in real estate transfer taxes for the State of New Hampshire and our 4% commission amounted to \$56,322.36.

For the past two years we have been storing our documents on optical disk and now find ourselves ready to introduce this new media to the general public. We have filled 16 platters with data, which comprises 263 deed books/288,000 pages.

On January 4, 1993, I initiated an internship program in my office for paralegal students from the NH Technical College. A student works a minimum of 12 hours a week for 14 weeks, which is a regular college semester. Upon completion of the program, the student is graded and receives 5 college credits. The program has been extremely successful and we find ourselves in the enviable position of having a waiting list. As of December 31st, the County had received 672 hours of free labor from this program.

The following is a breakdown of document activity for each town/city in Belknap County for 1993:

00	0.	
	Alton	1,368
	Barnstead	734
	Belmont	1,325
	Belknap	2,937
**	Carroll	11
	Center harbor	368
	Gilford	2,164
	Gilmanton	856
**	Grafton	10
**	Hillsboro	35
	Laconia	3,260
**	Meredith	1,557

	Merrimack	26
	New Hampton	424
**	Rockingham	5
	Sanbornton	649
**	Strafford	6
	Tilton	564

<sup>\*\*</sup> Represents writs of attachment recorded from out of County.

I wish to thank the County Commissioners and members of the Delegation for their continued support and cooperation.

A special Thank You to my outstanding staff for their continued loyalty, dedication and support.

Respectfully submitted,

RACHEL M. NORMANDIN Register of Deeds

#### Report of the Belknap County Nursing Home

To the Honorable Commissioners of Belknap County:

I hereby submit the report of the Belknap County Nursing Home for 1993. During the year, 21 residents expired, 2 were discharged, and 23 admitted. The occupancy rate continues to exceed 99%, and remains one of the highest in the State. The waiting list remains substantial, with no indication of a decrease in the demand for the facility's services.

The average age of the 1993 census was 80, and the median age 71.5. The average age on admission was 81. Women account for approximately 75% of the census. With nine residents under the age of 65, this younger group represents a growing portion of our census, and has needs significantly different than the older generations. Our oldest resident celebrated her 110 birthday in December.

The employees in all departments continue to do an outstanding job. The home enjoys staff which is skilled, knowledgeable, and among the most dedicated in the State. The reputation which the Facility has earned is a great tribute to their efforts.

The community continues to play a very active role in the daily life at the Home. Without the ongoing support of many civic, service and other organizations, there would be a significant decline in the quality of life enjoyed by our residents. It is truly unfortunate that these organizations do not always receive the recognition which they deserve.

Education remains a strong focus at the facility. There are a number of employees who have improved their skills through continuing their education on their own or in some cases, with County support. Several organizations continue to utilize the Home as a training site for educational courses. Recognition of the quality of the staff and care provided to the residents results in a continuing growth in these programs.

A growing concern is the increase limitations resulting from the fact that the facility was designed over 30 years ago to meet the needs of an entirely different type of resident than that which we serve today. The fact that the facility has served so well for so long is a credit to the original design, improvements through the years, and creativity of the staff. We are pleased that a Space Needs Committee is considering the issues in this facility, as well as other County Departments, and look forward to their recommendations.

The facility welcomes calls or visits from all who may need information, assistance, or are simply interested in how their tax dollars are being utilized. Staff are justifiably proud of the Home, and always appreciate the opportunity to show others an outstanding facility.

Finally, I would once again like to take this opportunity to express my deep appreciation to the residents, families, staff, other County Departments, the Commissioners, and the Delegation for their continued assistance and support. The opportunity to work with such an outstanding group of individuals is indeed a privilege.

Respectfully submitted,

ROBERT M. CHASE, NHA Administrator

## Report of the Department of Corrections

To the Honorable Commissioners of Belknap County:

The year 1993 reflects a 12% increase in inmate population over 1992. A total of 1,478 inmates were detained during the year as opposed to 1,325 in 1992. Unfortunately in 1993, as it was in 1992, there was an upward trend in the violent crime category, i.e., murder, negligent homicide, 1st degree assault, etc. This just simply shows us that Belknap County is not isolated from the violence of larger cities and we need to continue to practice aggressive law enforcement techniques.

December 31, 1993 we completed a US Department of Education Training, Industry and Education (TIE) pilot program which was fully funded by that agency. The program was developed to teach inmates real life skills that most of us take for granted. Skills like balancing a checkbook, simple communications, money management, filling out applications and job interviews, have been taught with what appears to be real inmate interest with some success. This kind of approach will contribute to breaking the cycle of recidivism. Any success in breaking that cycle is beneficial not only to taxpayers, but to society in general.

I am pleased to announce that the US Department of Justice has granted Belknap County Department of Corrections a \$35,000.00 grant to continue the TIE program for 1994. In addition to our grant money, money has been allocated to an outside agency to track our successes and develop some hard numbers to see if there is any long-term benefit to such a program.

Our computer program continues to be a real draw to the inmates' interest. The software packages have been designed to facilitate educational programs such as basic and advance literacy and math in preparation for the General Equivalency Diploma. In addition, the program builds self-confidence and self-esteem which is basic to rehabilitation continuum. In fact, this program is so successful there are other agencies implementing similar kinds of computer programs.

Due to our well established drug testing program, we only had TWO inmates test positive for drugs for the year 1993. The fact that we only had TWO positive tests is testimony to the respect the inmates have for the program as well as the disciplinary consequences which would naturally follow. This, in general, speaks well of the security systems Belknap County has designed and implemented.

The income projected for 1993 was \$108,364.00. I am pleased to announce that the projected amount was exceeded by more than 15%.

The Belknap County Department of Corrections continues to be one of

the most progressive correctional agencies in the State and is continually recognized nationwide for its' Jail Industry Program and many of the unique programs now being operated. Much of the success can be directly attributed to a dedicated, well trained professional staff.

I wish to thank you as Commissioners and the Belknap County Legislative Delegation for your assistance, support and cooperation during 1993.

Respectfully submitted,

WALTER R. NEWCOMB Superintendent

# Report of the Belknap County Attorney

To the Honorable Belknap County Delegation:

A review of the past year reveals that Belknap County is following the national trend in the area of criminal offenses. While the overall number of indictments has decreased from 311 to 268, the nature of the offenses are more violent and complex. Within a year's time, the Aggravated Felonious Sexual Assaults have increased from 52 to 68 charges while the Felonious Sexual Assault cases have increased dramatically from 5 to 21 charges. The county is seeing a rise in drug cases in which the defendant is selling or intending to sell these dangerous substances. The increase from 2 to 22 charges is alarming especially when it is remembered that one defendant was a high school student who had LSD, marijuana and a gun at school.

The office is also seeing an increase in cases that require considerable time be devoted to preparation and actual litigation. There were 4 Negligent Homicide prosecutions in which the office was involved from the initial investigation. Other collisions resulting in death required the attention of this office, although ultimately no charges were brought. The involvement in search warrants, investigation, depositions and consulting with expert witnesses, as well as the usual preparation that is necessary, has resulted in a working schedule that regularly extends substantially beyond that of the average person.

We have seen an increase in white collar thefts, some involving complex embezzlement schemes. The embezzlement cases are so involved they no longer can be contained in files, but, instead, require boxes to hold the relevant material. The need for more space and personnel is quickly becoming apparent.

In addition to the felony case load, the office also handled 19 misdemeanor appeals, numerous child support petitions, 1 transfer case from Merrimack County due to a conflict of interest and several juvenile petitions. The trend in violent crime has extended to the actions of the juveniles in the county. The finding of guns in the possession of adolescents as well as the use of these guns is resulting in more involvement of the office in juvenile matters.

This office has found it increasingly necessary to file civil commitment petitions in the Probate Court on defendant's who are dangerous but have been found incompetent to stand trial. Without pursuing these additional proceedings the individual would be released back into the community. This year alone, the office was involved in 4 civil commitment petitions in which criminal defendants were found to be incompetent and so could not be tried through the criminal process. The civil process requires the county to pay for

experts who have examined the defendant and can testify that the defendant is dangerous and has a mental illness. Two of the four petitions dealt with individuals who set fires.

The Victim/Witness Program has continued to assist the victims of the county through preparation for trial, keeping them informed about the process and providing training for local law enforcement officers. Barbara Belmont coordinated and administered 6 day-long trainings which were approved by the New Hampshire Standards and Training as fulfilling the continuing education requirements of the police officers. These trainings were so highly recommended that individuals from outside the county paid a total of \$180 to attend. Ms. Belmont has also had several speaking engagements in the community as a means of educating citizens about their rights as victims.

The grant money which was awarded to the program last year from the State has been used to fund the law enforcement training, provide pagers for the 24-hour response team and obtain equipment needed for trial presentation and to assist in interviewing victims. Further, Ms. Belmont has obtained \$6,160.20 in compensation for victims while \$17,760.21 in compensation to victims is pending for consideration by the Office of the Attorney General. Also \$1,800 in reimbursement for witness expenses by the county has been requested from the State.

The office continues to advise the local police departments in legal issues. The complexity of the issues has resulted in more requests for advice. The office has also provided legal advice to the Commissioners and the jail, particularly on potential liability issues.

While the overall felony cases have decreased, the nature of the indicted cases, the increased complexity of the legal and litigated issues, and the need to seek relief in the probate court for mentally incompetent defendants has, in fact, increased the work load in the office. Although the personnel have managed to provide professional and competent service, the office will not be able to continue to provide the service that is expected unless we obtain more space and personnel in the near future. Only by having the resources necessary to continue to prosecute crime can we expect to see the recent decrease in crime extended to the more violent and complex offenses.

Respectfully submitted,

LAUREN J. NOETHER
Commissioner to Perform the Duties of
Belknap County Attorney

#### APPENDIX "A"

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#### Report of the Human Services Department

To the Honborable Belknap County Commissioners:

The following reports are submitted for the Belknap County Human Services Department for the year 1993, detailing by Town/City the number of clients served and the dollars expended in state mandated programs serving our youth, disabled and elderly residents.

OLD AGE ASSISTANCE		
Alton	4	1,805.00
Barnstead	4	1,805.00
Belmont	13	5,870.00
Centre Harbor	0	.00
Gilford	3	1,355.00
Gilmanton	3	1,355.00
Laconia	60	25,736.00
Meredith	3	1,355.00
New Hampton	0	.00
Sanbornton	0	.00
Tilton	13	5,870.00
TOTAL	103	\$45,151.00
AID TO THE PERMANENTLY	& DISABLED	
Alton	28	20,651.00
Barnstead	9	6,195.00
Belmont	20	14,455.00
Centre Harbor	2	2,065.00
Gilford	16	12,390.00
Gilmanton	3	2,065.00
Laconia	135	105,318.00
Meredith	19	14,455.00
New Hampton	7	6,195.00
Sanbornton	6	4,130.00
Tilton	22	18,587.00
TOTAL	267	\$206,506.00
INTERNEDIATE NURSING CA	ARE	
Alton	26	176,401.00
Barnstead	22	132,301.00
Belmont	25	154,351.00

3	22,050.00
28	176,401.00
5	22,050.00
143	948,155.00
49	308,702.00
3	22,050.00
11	66,150.00
26	176,401.00
341	\$2,205,012.00
20	14,856.00
11	29,712.00
43	96,563.00
0	.00
18	29,712.00
13	29,712.00
216	453,101.00
18	29,712.00
6	7,427.00
3	7,427.00
24	44,567.00
372	\$742,789.00
	5 143 49 3 11 26 <b>341</b> 20 11 43 0 18 13 216 18 6 3

The County is authorized to collect, on behalf of the Division for Children and Youth Services, reimbursement from parents or others chargeable by law for a child's support and necessities. The County collected \$25,100.00 in reimbursements during 1993, which was forwarded to the State and they, in turn, will credit the County for 40%.

Incentive funds received this year were increased by \$22,312.00, giving us a total of \$77,867.00 to maintain local programs serving our youth. The following programs were awarded funds:

Youth Services Bureau: Youth Companion Program
Youth Assistance Program of Northfield, Tilton & Sanbornton
Community Health & Hospice, Inc.: Family Aide Program
The Circle Program

**UPSTREAM: Parenting Program** 

Lakes Region Family Service: Mediation Program & Social Skills Belmont Elementary

The Appalachian Mountain Teen Project and the Riverland Youth Initiative

Respectfully submitted, CAROL N. SCHONFELD Human Services Administrator

#### Belknap County Sheriff's Dept. 1993 County Report

Upon completion of my fourth year as Sheriff of Belknap County, I find that my department remains active in adult and juvenile criminal investigations, as well as, prisoner transportation, civil process, communications and court security. The following statistics will show our activity during 1993:

#### **CRIMINAL INVESTIGATIONS**

Our records indicate that we have conducted 25 drug investigations resulting in \$20,000.00 in seizures of illegal drugs, real estate, automobiles, and firearms this year. Money received through utilization of federal and state grants and property seizures has once again subsidized our narcotics unit. In 1993, the Department received more than \$8,631.00 from the forfeiture of assets seized on drug related investigations. Of that amount, \$4,350.00 was shared with the Town of New Hampton.

We have also investigated 65 sexual assault cases, as well as 77 bad check cases, which enabled us to return \$5,185.00 in restitution to businesses and citizens of Belknap County.

There were a total of 489 adult criminal investigations conducted in 1993. In addition, 214 juvenile cases were investigated and 87 polygraph examinations were conducted.

With the assistance of state education grants, we were once again able to stretch our budget dollars and send deputies to attend courses relating to Interviews and Interrogations, Drug Recognition, Fraud Investigations, Advanced Photography, DEA Drug School, Juvenile Officers Management, Field Training Officer for Dispatchers, Basic Dispatching, Child Abuse, Polygraph, Traveling Criminal Organizations, Using the Telephone as an Investigative Tool, Robbery and Burglary, Major Crime Management and Issues for Police Chiefs.

#### PRISONER TRANSPORTS

The department conducted 1,332 transports to and from jails all over the state, State Prison, New Hampshire State Hospital, local and out-of-town doctors and hospitals, motor vehicle hearings, as well as funerals, not to mention the transportation of juveniles to halfway houses, the Youth Development Center, and secure facilities within and out of state.

#### CIVIL

Deputies served 3,406 writs in towns through Belknap County, producing \$64,522.96 in revenue.

We processed 418 civil and criminal warrants, which resulted in 159 arrests and another 139 warrants being recalled by the courts.

#### COMMUNICATION

The Belknap County Sheriff's Department Communications Center received 122,635 telephone calls and handled 127,798 radio transmissions. They also received 86,231 messages over our SPOTS computer, which would include motor vehicle listings, license checks, motor vehicle record checks, criminal record checks, wanted persons inquiries, etc.

Dispatch services were supplied to nine towns in Belknap County at a cost equaling 25% of what it would cost for those towns to totally handle their own communications on an individual basis.

#### **COURT SECURITY**

Our walk-through metal detector continued to be manned on a full-time basis, and as a result, the following items were taken from individuals entering the Belknap County Superior Court:

Firearms 2 Knives 603 Assorted other items 214

#### DARE

In 1993, our department taught Drug Abuse Resistance Education (DARE) in Alton, Tilton and Sanbornton. Over 300 students were taught the 17-week elementary program, and a 12-week High School DARE program was taught in Alton and Sanbornton. This program is aimed at reducing substance abuse and anger management with regards to violent behavior. The DARE program is sponsored by local groups and local fund-raising events. It is only with their continued assistance and contributions that we are able to continue this valuable education to our youth.

As Sheriff, I would like to personally thank the Belknap County Commissioners, the Delegation members, and each and every police department in the county, for their continued cooperation and support of the Belknap County Sheriff's Department.

Respectfully,

STEPHEN G. HODGES Sheriff

#### 1993 Gunstock County Report

The issues of value and service to a constituency is the litmus test of governmental competency. Defining and refining the core elements and character of public services such as Gunstock rightly holds those judgments to the light of public scrutiny and analysis.

While much of Gunstock's contribution to the Belknap County community involves significant quality-of-life enhancement issues its original goal to become a financial and economic catalyst to the region remains intact and vital.

Using data generated by Mark Okrant, Director of Tourism Studies of the New Hampshire Institute at Plymouth State College, Gunstock's impact on the regional economy for the past year was pegged at over 16 million dollars and is projected to reach 60 million dollars over the next 5 years! These figures were based on research that reflected spending patterns for both skiers and summer visitors but do not reflect the additional economic impact of sales to area lodging properties, services of local vendors, wages and other elements.

Average spending patterns per skier/per day is \$64.12.

158,000 skier visits (5 year average) = 10.2 million annually

204,000 skier visits in 1993. Impact = 13 million dollars.

Average spending patterns for summer visitors is \$52.84.

60,844 summer visitors (1993) impact = 3 million dollars.

Gunstock's Ski & Stay program which involves over 20 area hotels, motels and inns, filled just under 8,000 beds during the 1992/93 ski season. Applying a modest \$80 a night double occupancy rate to that figure results in a \$614,000 impact.

Other benefactors of Gunstock's presence in the community are local vendors who provide goods and services estimated at three quarters of a million dollars. Wages paid to 23 year-round county resident employees and 300 seasonal staffers generate an annual payroll in excess of 1.1 million dollars.

Beyond the strictly economic implications of Gunstock's impact on the county community is its 56 year tradition of quality year-round family recreation that has generated high levels of usage for generations of skiers, campers and myriad of other interests from senior citizens to students. One example of that impact is the Belknap County School outreach programs that during the 1992-93 season gave over 12,000 lessons to area school children. Beyond this introduction to a lifetime sport, 2,370 Belknap County residents purchased season passes. Gunstock is also the home hill for area high school racing teams and provided up to 24 free alpine and nordic season passes to student athletes. In addition, over 400 county residents participated in recreational racing leagues.

The introduction of Night Skiing in 1992 offered area residents another economical recreation option that helped Gunstock to strengthen its market share and serve growing numbers of families.

During the past year, Gunstock strengthened its grip as the states number three resort in terms of attracting skiers visits and is in a favorable environment to generate continued growth.

Gunstock contribution to Belknap County's cultural and educational resources was the focus of an active summer events program that spanned the spectrum from environmental, workshops for students to a Girl Scout Summer Camp, a new Franco Festival, N.H. Crafts Festival, concerts, Oktoberfest celebration and many others.

Gunstock's summer corporate outing business experienced a 46% increase in attendance while its campground recorded a 16% gain in camper visits which was well above state industry averages.

Gunstock will launch a major ski innovation, the NOON GROOM during the 1993-94 ski season, an enhanced customer services offering and will debut new special events for 1994.

#### 1993 Belknap County Conservation District Program Highlights

COMMUNITY PLANNING: A workshop was given on several types of soil mapping, wetland delineation, and septic regulations. BCCD's consultant engineer. Ed Minnick, provided assistance to towns by evaluating development projects for accuracy and environmental soundness, and monitoring projects. BCCD's natural resources consultant is also available to towns. A grant from the US Federal Emergency Management Administration (FEMA) provided training and materials to town board members and training to the public on the new Stormwater Management and Erosion and Sediment Control Design Handbook for Urban and Developing Areas in NH (also known as the "Green Book"). The FEMA grant also provided for the development of an engineering session on the Green Book; a program which was repeated in Stratham and Concord. Many of the practices used to prevent stormwater problems also provide protection to water quality. Information and services were provided as requested by towns by the Soil Conservation Service (SCS) District Conservationist (DC) or the BCCD Program Coordinator (PC). Summaries of several workshops, new laws and other resource information were included in newsletters.

WATER QUALITY: This was the first year of the Winnipesaukee Watershed Project. It is the result of a 319 (Clean Water Act) NPS EPA Grant to North Country Resource Conservation and Development Area, Lakes Region Planning Commission (LRPC), NH Dept. of Environmental Services and Carroll and Belknap CCDs. Programs were offered on construction, small dirt access roads, and road deicing practices to prevent the degradation of water quality. Plans are underway for more training sessions next year including shoreline vegetation for water quality protection, gravel pits, and roadside construction in addition to repeats of this year's sessions. A shoreland owner's guide is being prepared as part of the grant. Activities in the watershed surrounding waterbodies are being emphasized because they, in addition to shoreline activities, affect water quality. BCCD's consultant biologist was made available to landowners for pond reviews. The PC gave a water quality program at Stonedam Island. Water quality guides and brochures were inserted in the newsletter, BCCD Chair John Hodsdon was appointed to the State's NPS Pollution Committee.

CONSERVATION EDUCATION: Judy Perrier of Belmont Elementary School is the 1993 BCCD Conservation Education Teacher of the Year. She will be attending Shelburne Farm's "Cultivating Science in the Classroom". Irene Wright, principal at the Pleasant St. School in Laconia, was sponsored to

attend the Maine Assoc. of Conservation District's Natural Resources Institute. Materials were provided for Waste Management of NH - Laconia's Earth Day Program. The District's fifth annual Conservation Field Day was held at Gunstock this fall for 200 middle school earth science students. Displays were set up and information distributed at the Farm and Forest Expo, the 4-H County Fair, and the Laconia Centennial Celebration. The PC chaired the NHACD Steering committee for the NH Envirothon. It is a national Conservation District educational and competition program for high school students which combines team work and critical thinking skills. Alton, Newfound and Gilford High Schools participated and NH's team placed second nationally. Project WILD and WILD Aquatic workshops for teachers were held. The PC participated in the NH Conservation Education Advisory Committee and served on the NH Project WILD Steering Committee.

AGRICULTURE: Soil Potential Index (SPI) ratings for use in determining values of open land in Current Use for tax determinations and information about them were provided to landowners. Garden space was provided at the BCCD's leased land at the Opechee Forest for local residents. The Board Chair and PC participated in the revision of the Land Evaluation Site Assessment system for the county, an effort organized by the SCS DC. As a result of the NH Association of Conservation Districts (NHACD) 1992 Meeting which BCCD hosted with the NH Association of Wetland Scientists, changes in the state wetland regulations which will assist agricultural operations with the maintenance of farms' ponds and drainage ditches are nearly complete.

DISTRICT OPERATIONS: Tilton Sand and Gravel Company was the BCCD Cooperative of the Year. They were recognized for their leadership in the state in the revegetation of gravel pits by working on their own property with SCS and assisting with training sessions for public officials and other pit owners. The importance of their efforts was also recognized with a Goodyear Conservation Merit Award, BCCD also received recognition from the Goodyear Awards as an Honor District, for continued excellence. BCCD Supervisors chaired the NHACD Education and Water Quality Committees. During Soil and Water Stewardship Week materials were distributed to the county and school libraries. The Third Annual Tree and Shrub Sale was held supplying evergreen, fruit tree and wildlife shrub seedlings. A planting workshop was held just before they were delivered with the assistance of Belknap County UNH Cooperative Extension. Volunteers assisted at the gardens, at events and in the office. Workshops the PC attended were: Introduction to Graphic Information Systems; NH Volunteerism Conference - Insurance and Management Skills; National Assoc. of Conservation Districts - Stormwater Management, Watersheds and Nonpoint Source (NPS) pollution, Water Quality Demonstration Projects, Outdoor Classrooms, Sludge and Environmental Policy; National Envirothon & District Idea Exchange; Computer Training; Total Quality Management (TQM); TQM Roadmapping; and NPS Grantwriting. A program was offered on improving wildlife habitat and building bluebird houses. The BCCD Annual Meeting topic included the results of the State's Land Conservation Incentive Program and land conservation information and other items from the Lakes Region Conservation Trust.

The BCCD Board of Supervisors feel that the accomplishments of this past year were made possible through the generous support of many individuals, Belknap County, and the Soil Conservation Service.

All BCCD and SCS programs and services are offered on a nondiscriminatory basis, without regard to race, color, national origin, religion, sex, age, marital status, or handicap.

#### Belknap County Cooperative Extension 1993 Report

Cooperative Extensions the educational outreach arm of the University of NH in partnership with Belknap County. Extension offers programs and assistance to individuals, families, businesses and communities in the major program areas of Natural Resources and Family, Community and Youth.

Agricultural Resources focuses on traditional agriculture, all types of crop production and natural resource utilization and preservation. Helping growers implement new techniques and current research to improve food and crop production is a main focus. Part of this assistance is making lime and fertilizer recommendations based on soil tests, devising pest control strategies, introducing new varieties, and implementing new cultural techniques.

Homeowner assistance includes: education in reducing fertilizer and pesticide use; recommending environmentally compatible pest control alternatives; and, if alternatives do not exist, to assisting in wise, responsible pesticide use.

The concept of agricultural resources is constantly changing and expanding within Extension. Areas such as water quality, solid waste, municipal composting, and resort and recreational development are just some of the areas that Agricultural Resources encompasses. One such effort focused on developing a homeowner program on xeroscaping which stressed minimizing the use of water in the landscape. The intent of this program is to reduce water and fertilizer use, helping to preserve the quality of and conserve water resources.

In addition to working with numerous commercial growers, making over 500 direct contacts, agricultural resources clientele has expanded to include non-traditional clients, such as public facility personnel and community leaders, and senior care facilities. The goal is to help maintain and improve public properties for the use by and enjoyment of Belknap County citizens and to educate community leaders about the assistance that Extension can provide.

This year Extension's N.H. Lakes Lay Monitor program monitored conditions of 3 Belknap County lakes including 7 lake associations and organizations and 39 volunteer monitors.

The goal of the **Forestry Program** is to develop and promote forest resource management and marketing. Belknap County's landscape is predominantly forested. It is a working landscape, an important public resource, although 94% of the forested area is privately owned. New Hampshire's forest industries, the fourth largest industry in N.H., rely heavily on this privately owned resource. Private actions have a tremendous long-term impact on our forest resources and the public benefits derived from them; Extension attempts to improve decision-making and thereby the outcomes through education.

In 1993, the Extension Forestry Program had direct contact with 2,033 people. Twenty-two group education presentations were delivered to 1,034 participants on a number of forestry topics, including; current use taxation. forest stewardship, timber sale procedures, and safety. Another 729 individuals received assistance via telephone, publications, office visits, and field visits. This assistance included information and advice on forest resources management, selling timber, harvesting laws, taxes, estate planning, federal cost-share programs, protecting water quality, forest insects and diseases, safety, Christmas trees, maple production, and wildlife habitat improvement. The emphasis is on education and professional advice. requests of a service nature are referred to private and/or industrial sectors. The county's landowners have an investment in their land and make investments in managing it. This past year, 45 landowners were referred to private foresters. Seven foresters completed Forest Stewardship plans on 4,208 acres, and 1,419 acres of land benefited from sound forestry practices. 65 requests from towns on matters relating to current-use and timber harvesting were met. The town of Meredith, New Hampton, and Gilford received assistance relating to the management of town-owned lands. In Belmont, an outdoor classroom/trail was constructed at the elementary school.

In 4-H and Youth Development, 318 youth involved in eighteen clubs participated year-round in 4-H club project work and in county-wide events and activities. 130 youth joined in special interest programs and over 1,000 were involved in 4-H school programs. In addition, over 200 families received assistance on 4-H projects.

143 adults and 65 youth volunteers work directly with 4-H members while another 100 adults serve on advisory groups or as resource people for 4-H. Leaders gain skills in community service, teaching, management, understanding youth and serve as good role models for youth. Teen leaders develop valuable leadership skills working with younger 4-H members.

Newspaper articles, radio interviews and exhibits at fairs and in local stores helped spread the news about 4-H to more than 3,000 people. The Extension Newsletter featuring 4-H citizenship activities was distributed to 4,000 families in the county.

4-H youth participated in over 3,200 projects during the year showing a wide variety of interests which were all showcased at the Belknap County 4-H Fair. The fair property is a valuable resource and needs county support to develop into a youth center for all youth in the county.

Camperships and scholarships amounting to over \$3,000 provided through a fund-raiser by the Belknap County 4-H Foundation enabled 80 youth to attend New Hampshire 4-H camps, 10 to attend UNH 4-H Teen Conference and 100 youth & leaders to attend Washington, D.C. American Heritage Trip.

Family Development provides alternatives to all people at all income levels toward making healthier and responsible choices by applying research and knowledge in the areas of: resource management; human development; food, nutrition and healthy life-styles. IN 1993, 6,403 contacts were made with such information.

In resource management education, Extension's impact included 409 direct and 162 indirect contacts by helping people make their best financial decisions. For example, 102 individuals received direct assistance in debt

management and developing spending/saving plans.

Working with families and caregivers to develop the confidence, knowledge and skills to be more effective parents and caregivers, Extension's impact included 497 direct and 2,549 indirect contacts. For instance, 49 adults parenting 89 children, attend 10-week REACH programs in Laconia and Meredith. They learned workable techniques in parenting, budgeting, and nutrition. 33 REACH volunteers provided the child care support. In addition, 439 parents attended less intensive parenting programs and/or received Extension's age-paced newsletters to gain parenting skills and learn about how children grow and develop.

To maintain healthier life-styles, 685 direct and 214 indirect contacts received the latest nutrition and food safety research information. During the past year Extension has played a coaching role to the following Wellness Teams: Belknap County employees, Inter-Lakes and Gilford school districts. Education is delivered via programs, fact sheets, radio and consumer

calls.

In addition to Extension public programs, information was delivered through partnerships and working with groups and agencies, i.e. County employees, Upstream, Laconia Department of Employment Security, Belknap County House of Corrections and Laconia Parent Child Center.

Forty clients participated in EFNEP, a 6-month Expanded Food and Nutrition Education Program for limited income families to achieve nutritional, wholesome food habits. Also, 25 individuals gained similar informa-

tion through a 12-lesson EFNEP correspondence course.

In Community Development, our UNH Specialist facilitated Civic Profiles in Alton and Laconia to develop community action plans to set directions for the future and manage change.

Belknap County Extension Staff,

GINNY CLIFFORD, 4-H & Youth Development SUMNER DOLE, Forest Resources FRANCES JOHNSON, EFNEP BARBARA J. HUNTER, Family Development RALPH WINSLOW, Agricultural Resources

# Report of the Belknap County Economic Development Council, Inc.

To the Honorable Commissioners of Belknap County.

With the close of 1993, BCEDC completes its' first full year of service. The dreams of a few became the vision of many in this County. Organized as a regional economic development corporation to serve Belknap County communities and businesses, the Council's mission has been to promote the economic vitality of the region by providing coordination and leadership in facilitating sustainable economic growth and the preservation and creation of quality employment.

We recognize that the role we have established for the Council, although multi-faceted in delivery, is essentially dual in focus. The Council offers economic development services and business development assistance to municipalities and existing, new and prospective businesses. In addition, it strives for a 'climate' that understands not only what sustainable economic development is and how it works, but all the importance of planning and maintaining the economic infrastructure/well-being of the community or region. In eighteen brief months, BCEDC has earned a place of recognition, not only locally among our businesses and communities, but also on a statelevel as a catalyst fostering partnerships and forging new linkages which access viable economic opportunities.

In 1993, approximately fifty-five percent of the executive director's time was expended in direct support to municipalities and businesses. Businesses or local boards/committees in every one of the eleven communities have sought assistance or information from our offices. We have served over ten percent of the estimated 1770 businesses in our region. Of these businesses, approximately 122 received extended assistance.

The businesses seeking help included sole proprietors and major Lakes Region employers. Most of the advice and counsel sought was in the area of financing including credit enhancement programs, refinancing options, and packaging. Other assistance included sites, expansion, planning regulations, demographics, employee recruitment and training.

Between January and November of this year, 1980 people have been employed. Our assistance to date has helped save nearly 700 manufacturing jobs, facilitated an average of 10-12 new jobs monthly, and helped local businessmen purchase and reopen the bankrupted hotel in downtown Laconia.

This Council also functions as a resource to the select boards and economic development committees and has supported community initiatives such as the Business Visitation Programs, Civic Profile, and Commutives such as the Business Visitation Programs, Civic Profile, and Commutives such as the Business Visitation Programs, Civic Profile, and Commutives Such as the Business Visitation Programs, Civic Profile, and Commutives Such as the Business Visitation Programs, Civic Profile, and Community Profiles Such Association (Community Profiles Such Association Programs).

nity Renaissance Training. We have encouraged and assisted the formation of local community/economic development committees. Seven of our eleven communities have a group in place.

BCEDC has also participated in various promotional and recruitment programs and responded to over seventy-two enquiries from businesses seeking a new location. We have conducted six site tours with out-of-state companies.

Besides the assistance given for specific community projects such as the Wooden and Classic Boat Museum, the Lakes Region Visitors and Conference Center, the Lakes Business Park, the future use of the downtown Allen-Rogers facility, BCEDC has been involved in broad issues of infrastructure, planning, highways, and air service that have an impact on the County. A major project underway with the Lakes Region Planning Commission has been the updating of an Economic Development Plan for the region. The completion of this document is a necessary step for communities to access federal EDA funds.

In addition, the BCEDC has worked closely and facilitated other opportunities for the manufacturing, hospitality, retail, education, health care, and banking industry. Our executive director has had fifteen major speaking engagements within the County to explain the role and services of BCEDC.

As we develop our work plan for 1994, we can look back on the role of this Council in the last eighteen months and see that we are succeeding in doing what we proposed: preserving and creating quality employment. We will continue to foster a climate for positive growth and renewed economic vitality. In addition, we will strengthen the resources and services we extend to our communities and businesses seeking new opportunities or assistance. We trust those who had the foresight to support the establishment of the Council feel rewarded by the progress.

Respectfully,

CARL R. JOHNSON Chair

ELIZA LEADBEATER
Executive Director

#### Report of the Lakes Region Mental Health Center

(GENESIS - The Counseling Group)

To the Honorable Commissioners of Belknap County:

I hereby submit this report for the Lakes Region Mental Health Center for calendar year 1993:

County funding was used to provide counseling services to those individuals between the ages of 18 and 60 who did not have adequate insurance and/or the resources for pay for services. It is through the support of the county that these individuals were able to receive the necessary services to alleviate their emotional distress.

During calendar year 1993, 442 residents of Belknap County received 3,112 hours of service, an increase of 7 percent over the previous year. Of the 442 persons, 116 had no insurance coverage at all. The remainder of persons served had varying combinations of health insurance coverage, and in many instances, still required some financial assistance for services rendered. A large number of persons lack the necessary coverage due to loss of employment, and this condition frequently complicates underlying emotional problems.

Services provided to Belknap County residents included individual, couples and family psychotherapy along with medication monitoring. We utilize a managed-care approach in providing these services, and the approach emphasized is short-term problem solving. The average number of sessions per individual is 8 to 10. This number is consistent with the national trend geared toward limiting treatment objectives to only significant problem areas whenever this can be done in a clinically responsible way. Also, the increased awareness of cost consideration has encouraged all parties to be as expeditious as possible in the counseling process.

During 1993 the Lakes Region Mental Health Center initiated measures to better serve residents in the northern section of Belknap County. In September, GENESIS - the Counseling Group, the center's outpatient division, opened a new office at Inter-Lakes Medical Center on Route 3 in Meredith. It is anticipated that many residents who have found it difficult or impossible to come to our main office in Laconia will now be able to take advantage of our programs and counseling services through the Meredith office.

On behalf of the increasing number of consumers that we serve, I wish to extend our thanks to the County Commissioners and members of the Delegation for their critical support during this past year.

Respectfully submitted,

JAMES M. PISCIOTTA, ACSW Executive Director



